



**PROGRAMA DE PÓS-GRADUAÇÃO EM ECOLOGIA:
TEORIA, APLICAÇÃO E VALORES**

UNIVERSIDADE FEDERAL DA BAHIA – INSTITUTO DE BIOLOGIA



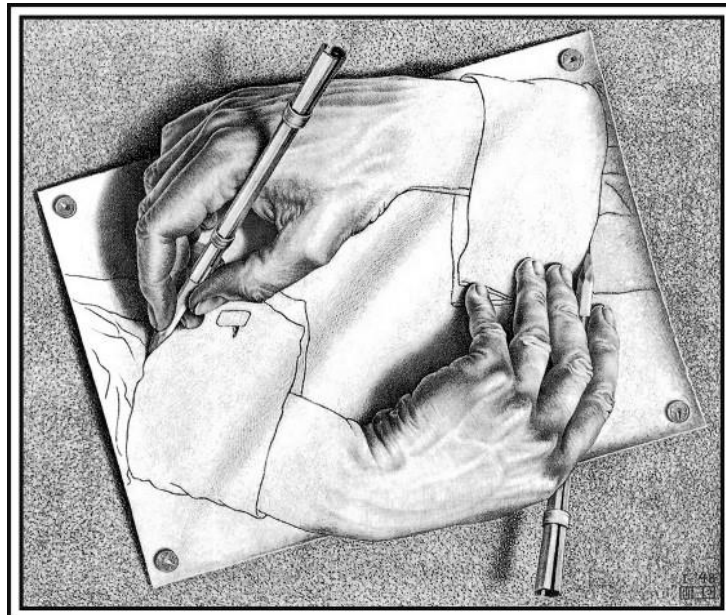
UNIVERSIDADE FEDERAL DA BAHIA - UFBA

Programa de Pós-Graduação em Ecologia: Teoria, Aplicação e Valores

Doutorado em Ecologia: Teoria, Aplicação e Valores

CAREN QUEIROZ SOUZA

**Conservação e Ciências Humanas: um diálogo interdisciplinar para
compreender fatores sociopsicológicos relacionados à conservação de
polinizadores**



“Drawing Hands” – M. C. Escher – 1948 – litogravura

Salvador, Bahia

2024



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polinizadores**

Tese apresentada ao Programa de
Pós-Graduação em Ecologia: Teoria,
Aplicação e Valores, como parte dos
requisitos exigidos para obtenção do
título de Doutora em Ecologia.

Orientadora: Dra. Blandina Felipe Viana

Co-orientador: Dr. Charbel Niño El-Hani

Salvador, Bahia

2024

Banca Examinadora

Dra. Blandina Felipe Viana (Orientadora)



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ATA DA SESSÃO PÚBLICA DO COLEGIADO DO PROGRAMA DE PÓS-GRADUAÇÃO EM ECOLOGIA: TEORIA, APLICAÇÃO E VALORES INSTITUTO DE BIOLOGIA – UFBA

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Doutoranda(a): **Caren Queiroz Souza**

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De acordo com o regimento geral da UFBA e com o regimento interno deste programa de pós-graduação, foram iniciados os trabalhos da Comissão Examinadora, composta pelo(a) professor(a) Dra. Blandina Felipe Viana (Presidente), Dr. Bruno Vilela de Moraes e Silva, Dra. Maria Carmen Lemos, Dra. Nirvia Ravena, Dra. Sheina Koffler às 09:18h do dia 30 de janeiro de 2024. A doutoranda fez a apresentação oral da tese durante 40 minutos. Após o encerramento das arguições, às 13 horas, a Comissão Examinadora pronunciou-se pela sua **APROVAÇÃO**, conforme parecer em anexo. Esta Ata será assinada pelos membros da Comissão Examinadora e deste Colegiado de curso, para compor o processo de emissão do diploma.

Salvador, 30 de janeiro de 2024.

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Metodologia

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Conclusões

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Profa. Dra. Blandina Felipe Viana

Orientadora

Dedicatória

Dedico este trabalho à minha família,
Minha avó Avani (*in memoriam*), Adelmo
(Painho), Eliana (Mainha), Quércia, Queila,
Pedro e Marina. Obrigada por todo apoio,
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Muito, muito obrigada!

Texto de divulgação

O que a Psicologia e os insetos têm em comum?

Autora: Caren Queiroz-Souza

Não, insetos não fazem terapia. Mas não é bem sobre terapia que vamos falar. Na verdade, insetos são essenciais para a nossa sobrevivência e para a existência das florestas. Abelhas e outros insetos que visitam flores são necessários para produção de grande parte dos alimentos e para a manutenção das florestas, pois eles fazem a polinização. No entanto, muitos cientistas já mostraram que esses insetos envolvidos na polinização estão em declínio em algumas partes do mundo. Para mudar essa situação é preciso que humanos fiquem cientes do que está acontecendo e que participem de ações que visem mudar esse cenário como, por exemplo, plantando flores para os polinizadores ou lutando por mudanças políticas que os protejam. O uso excessivo de agrotóxicos é nocivo para os insetos, e lutar contra isso é outro exemplo de ação importante para sua sobrevivência e, conseqüentemente, para a nossa.

Mas, como fazer isso? Como convencer as pessoas de que esse é um tema importante?

É aí que entra a Psicologia. Quando falamos de humanos precisamos pensar formas criativas de nos comunicar, aprender e criar. Para fazer isso, primeiramente, podemos entender como os humanos pensam e se comportam. A Psicologia é uma área de conhecimento das Ciências Humanas que ajuda a entender o que nós pensamos, como agimos, e o que podemos fazer para mudar nosso comportamento. E foi a partir dessa concepção que eu fiz uma pesquisa para entender como humanos estão pensando e agindo em relação aos insetos polinizadores. Na minha pesquisa eu perguntei sobre esse tema a dois grupos de pessoas. O primeiro grupo incluiu coordenadores de projetos de

ciência cidadã – um jeito de fazer ciência com pessoas que não são cientistas – e o segundo foi um grupo de agricultores, afinal, eles plantam, e precisam dos polinizadores para produzir os alimentos.

Em relação aos coordenadores de projetos de ciência cidadã, eu queria saber se eles achavam que fazer ciência sobre polinizadores com outras pessoas que não são cientistas pode ajudar na conservação dos insetos. A maioria disse que sim, mas a forma como isso pode acontecer dividiu as pessoas em três grupos com opiniões distintas. Um grupo acredita que ajuda a produzir mais conhecimento científico sobre abelhas e também ajuda na educação das pessoas, outro grupo acha que não ajuda tanto na educação das pessoas e o terceiro acha que não ajuda muito na produção de conhecimento científico de qualidade. Bem, essas opiniões influenciam muito como esses coordenadores decidem sobre o que vão fazer nos seus projetos de ciência cidadã e se eles acreditam que o benefício não é tão grande, eles precisam pensar em formas de melhorar isso. Já aos agricultores, eu perguntei se eles teriam vontade de plantar outras plantas com flores para servir de alimentos para os insetos. “Para nossa alegria”, a maioria deles disse que sim! E encontramos que essa intenção deles está relacionada à crença de que plantar flores deixa a fazenda mais bonita e também ajuda a manter os insetos por perto das culturas.

Talvez você tenha se perguntado se eu sou psicóloga. E a resposta é não! Eu sou bióloga e amo insetos, mas acredito que precisamos pensar em outras formas de produzir conhecimento, considerando também as crenças, concepções e possíveis comportamentos das pessoas. Por isso, me joguei nessa empreitada de tentar entender

como outras pessoas podem, juntas, fazer a diferença diante das mudanças ambientais tão abruptas que estamos vivendo.

Resumo

O declínio de insetos polinizadores e dos serviços ecossistêmicos associados é um problema que afeta diretamente a manutenção dos sistemas e processos socioecológicos, desde a dinâmica das comunidades biológicas até a produção e a qualidade de alimentos para a humanidade. Ameaças aos polinizadores já estão documentadas na literatura, embora com lacunas sobre o tamanho do impacto em diferentes escalas espaço-temporais. Dentre essas ameaças estão a perda de habitat – principalmente devido à expansão e intensificação da agricultura – o uso de pesticidas, as mudanças climáticas e as espécies invasoras. Algumas soluções visando proteger e aumentar as populações de insetos polinizadores frente a tais ameaças, bem como, manter a riqueza de suas comunidades, já foram estabelecidas. No entanto, o desenvolvimento e a efetivação dessas soluções são extremamente complexas e dependem de vários fatores que vão do aporte de dados para gerar evidências ecológicas sobre o status dos polinizadores ao engajamento das pessoas em ações pro-polinizadores. No campo da Ecologia e da Biologia da Conservação, diversas abordagens são usadas com essa finalidade, no entanto, há um déficit de estudos que visam entender como aspectos sociopsicológicos afetam a aplicação e efetivação das soluções para engajamento das pessoas em tais ações. A presente tese visa, assim, investigar fatores sociopsicológicos relacionados à conservação dos polinizadores à luz de uma abordagem interdisciplinar envolvendo Ciências Humanas e Conservação (*Conservation Social Science*) abrangendo dois grandes temas: Ciência Cidadã e Agricultura. No primeiro capítulo defendo que a Ciência Cidadã é um modelo de co-produção que pode aumentar e acelerar a conservação de polinizadores em sistemas socioecológicos trazendo também benefícios

para a ciência e indivíduos e apresento algumas evidências científicas que sustentam esta proposição. Posteriormente, no segundo capítulo, investiguei empiricamente as similaridades e diferenças nos pontos de vista de coordenadores de projetos de ciência cidadã focados em insetos polinizadores sobre a importância da ciência cidadã para conservação de polinizadores. Para tal, utilizei a Metodologia Q para realizar uma análise quali- quantitativa com coordenadores no Brasil e no Reino Unido. Encontrei que três pontos de vista descrevem as percepções dos coordenadores: (1) A ciência cidadã tem um duplo propósito, fornecendo resultados tanto científicos quanto de engajamento público; (2) A ciência cidadã pode ter limitações em sua abrangência; e (3) a ciência cidadã serve principalmente como uma ferramenta para o engajamento cidadão com resultados limitados. Esses pontos de vista diferem principalmente sobre o papel da ciência cidadã na conservação de polinizadores, especialmente em sua capacidade de gerar dados. No entanto, há consenso entre os pontos de vista quanto ao papel da ciência cidadã na promoção do engajamento público e na conscientização sobre polinizadores, promovendo conexões com a natureza e estimulando o interesse pela ciência dos polinizadores. Partindo então para o contexto da Agricultura, apresento, no terceiro capítulo, uma revisão narrativa da literatura para indicar o estado-da-arte sobre estudos que utilizam de variáveis e teorias da Psicologia com agricultores e os determinantes à conservação de polinizadores. No quarto e último capítulo, apresento um estudo empírico no qual utilizei a Teoria do Comportamento Planejado (TPB) para quantificar os determinantes psicológicos à intenção de plantar flores como recursos de pólen e néctar em áreas de cultivo utilizando um caso de agricultores do Reino Unido. Encontramos que as atitudes e percepção de controle do comportamento são

determinantes às intenções dos agricultores, mas as normas sociais não. Baseado nesses resultados, apresento algumas recomendações para orientar ações de conservação em ambientes agrícolas que incentivem a intensificação ecológica da agricultura, considerando este um sistema socioecológico. Em suma, a presente tese apresenta evidências sobre variáveis sociopsicológicas que servem tanto para assegurar a execução de ações de conservação de polinizadores, já advertidas na Ecologia e Conservação, bem como para compreender e assegurar o bem-estar humano.

Palavras-chave: Ciência Humanas e Conservação, Ciência Cidadã, comportamento pró-polinizadores, comportamento pro-ambiental, agricultura, Teoria do Comportamento Planejado

Abstract

The decline of pollinating insects and associated ecosystem services is a problem that directly affects the maintenance and processes of socioecological systems, from the dynamics of biological communities to the production and quality of food for humanity. Threats to pollinators are already documented in the literature, although with gaps regarding the size of the impact on different spatial and temporal scales. Among these threats are habitat loss—mainly due to the expansion and intensification of agriculture—pesticide use, climate change, and invasive species. Some solutions aimed at protecting and increasing pollinator populations in the face of such threats, as well as maintaining the richness of their communities, have already been established. However, the development and implementation of these solutions are extremely complex and depend on various factors ranging from data input to generate ecological evidence on the status of pollinators to engaging people in pro-pollinator actions. In the field of Ecology and Conservation Biology, various approaches are used for this purpose; however, there is a deficit of studies aiming to understand how sociopsychological aspects affect the application and implementation of solutions for engaging people in such actions. This thesis aims to investigate sociopsychological factors related to pollinator conservation in the light of an interdisciplinary approach involving Human Sciences and Conservation (Conservation Social Science) covering two major themes: Citizen Science and Agriculture. In the first chapter, I argue that Citizen Science is a co-production model that can increase and upscale pollinator conservation in socioecological systems, also bringing benefits to science and individuals, and I present scientific evidence supporting this proposition. Subsequently, in the second chapter, I

empirically investigated the similarities and differences in the viewpoints of citizen science project coordinators focused on pollinating insects regarding the importance of citizen science for pollinator conservation. To do so, I used the Q Methodology to perform a qualitative-quantitative analysis with coordinators in Brazil and the United Kingdom. I found that three viewpoints describe the perceptions of coordinators: (1) Citizen science has a dual purpose, delivering both scientific and public engagement outcomes; (2) Citizen science may have limitations in its scope; and (3) Citizen science primarily serves as a tool for citizen engagement with limited outcomes. These viewpoints differ primarily on the role of citizen science in pollinator conservation, especially in its capacity to generate good quality data. However, there is consensus among the viewpoints regarding the role of citizen science in promoting public engagement and awareness of pollinators, fostering connections with nature, and stimulating interest in pollinator science. Moving on to the context of Agriculture, in the third chapter, I present a narrative literature review to indicate the state-of-the-art on studies using variables and theories from Psychology with farmers and determinants of pollinator conservation. In the fourth and final chapter, I present an empirical study in which I used the Theory of Planned Behavior (TPB) to quantify the psychological determinants of intention to plant flowers as pollen and nectar resources in cultivated areas using a case of farmers in the United Kingdom. We found that attitudes and perceived behavioral control are determinants of farmers' intentions, but social norms are not. Based on these results, I present some recommendations to guide conservation actions in agricultural environments that encourage ecological intensification of agriculture, considering it a socioecological system. In summary, this thesis presents

evidence on sociopsychological variables that serve both to ensure the implementation of pollinator conservation actions, already warned in Ecology and Conservation, as well as to understand and ensure human well-being.

Keywords: Conservation Social Science, citizen science, pro-pollinators behaviour, pro-environmental behaviour, agriculture, Theory of Planned Behaviour

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Introdução geral

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A relação planta-polinizador, notadamente planta-insetos polinizadores, é uma das interações mais essenciais à manutenção da integridade funcional da vida na Terra e da sobrevivência e qualidade de vida humana. Tal relação está diretamente envolvida na reprodução de 90% das Angiospermas e 75% das plantas cultivadas (IPBES, 2016a). Indiretamente, a relação planta-polinizador também contribui para as redes tróficas, provendo recursos alimentares para consumidores primários, para o ciclo da água, a partir da reprodução da vegetação de matas ciliares, e para a estabilidade climática, uma vez que também contribui para a manutenção das florestas (OLLERTON; WINFREE; TARRANT, 2011; OLLERTON, 2017). Assim como outros organismos e processos ecossistêmicos, os insetos polinizadores e a polinização estão sob ameaça devido às ações antrópicas e modo de produção capitalista. As ameaças aos polinizadores já são bem documentadas na literatura, embora com muitas lacunas sobre o tamanho do impacto em diferentes escalas espaço-temporais (RADER et al., 2015; LEWINSOHN et al., 2022). Dentre estas, estão a perda de habitat – principalmente devido à expansão e intensificação da agricultura – o uso de pesticidas, as mudanças climáticas e as espécies invasoras (POTTS et al., 2016). Diante da sua importância, é extremamente necessário reverter a perda da biodiversidade de polinizadores.

Em 2016, a Plataforma Intergovernamental de Biodiversidade e Serviços Ecossistêmicos foi responsável por sintetizar um corpo massivo de evidências sobre os riscos aos polinizadores, bem como, as respostas para sua conservação. O lançamento do relatório do IPBES (2016) é um marco na história da conservação de polinizadores, tendo incentivado diversas iniciativas, políticas públicas e pesquisas científicas. Uma das principais contribuições do relatório do IPBES reside na ênfase dada à

26 interdependência entre seres humanos e biodiversidade, destacando a complexa relação
27 humano-natureza (DÍAZ et al., 2019). De modo mais amplo, essa perspectiva é também
28 parte de uma mudança de paradigma na Biologia da Conservação. MACE (2014) indica
29 que a Biologia da Conservação se iniciou como um campo em que priorizava a
30 “natureza por si mesma”, passando por uma perspectiva da “natureza apesar das
31 pessoas”, para então “natureza para as pessoas” e, mais recentemente, “pessoas e
32 natureza”. A autora assume que estas são perspectivas coexistentes e destaca que cada
33 uma orienta uma forma de pensar e agir no campo. No entanto, a presença do paradigma
34 “pessoas e natureza” apresenta ao campo um novo desafio – o desafio da inter- e
35 transdisciplinaridade – pois compreender a complexa relação entre pessoas e natureza
36 extrapola o escopo das ciências ambientais que é predominantemente focado no estudo
37 biológico dos organismos vivos e de seu status frente às mudanças ambientais,
38 demandando um diálogo com teorias e métodos das Ciências Humanas.

39 O paradigma “pessoas e natureza” apresenta um repertório de novas práticas,
40 conhecimentos e saberes que foram negligenciados pela Biologia da Conservação ao
41 longo de décadas. Discussões sobre as limitações no aprofundamento do paradigma
42 “pessoas e natureza” têm ocorrido por diversas correntes de pensamento, mas aqui
43 destaco duas. Primeiramente, uma mais funcional –, que diz respeito à lacuna pesquisa-
44 prática. A discussão sobre a lacuna pesquisa-prática (KNIGHT et al., 2008; PARDINI et
45 al., 2013) indica que as evidências presentes no campo da Ecologia, bem como a forma
46 de pensamento e de investigação de problemas ambientais neste campo, não estão sendo
47 suficientemente aplicadas para resolver problemas reais, notadamente, para a tomada de
48 decisão. Essa corrente de pensamento indica que a lacuna entre o conhecimento
49 científico ecológico e sua aplicação na resolução de problemas reais ocorre, entre outras
50 razões, devido à formação disciplinar de ecólogos em instituições igualmente

51 disciplinares (ROCHA et al., 2020), à carência no diálogo entre cientistas e tomadores
52 de decisão (HIPÓLITO et al., 2021) e à prevalência de visões unidirecionais em que se
53 supõe que a ciência deva apenas informar os tomadores de decisão que são responsáveis
54 por aplicar o conhecimento científico (BERTUOL-GARCIA et al., 2018).

55 A segunda é a Ecologia Decolonial, uma corrente de pensamento que apresenta fatos
56 históricos e evidências empíricas sobre práticas na ciência ecológica que trazem limites
57 à justiça ambiental e à conservação (MALCOM, 2022), como, por exemplo, a
58 predominância do pensamento europeu nas soluções aos problemas socioambientais
59 (NUÑEZ et al., 2021). Esta corrente de pensamento também indica os desafios e as
60 necessidades de integrar diversas ontologias no debate sobre problemas ambientais e na
61 interação com o ambiente (LUDWIG; POLISELI, 2018; LUDWIG et al., 2023), haja
62 vista que a troca de saberes pode promover acordos mais consensuais entre as partes
63 interessadas e pode combater a injustiça social (SCHOLZ; STEINER, 2015;
64 MALCOM, 2022)(SCHOLZ; STEINER, 2015). E, por fim, evidencia a carência da
65 participação pública na ciência, notadamente de pessoas e povos marginalizados,
66 apontando para práticas de cima-para-baixo na Ecologia e questionando a ausência da
67 voz de pessoas atingidas por alterações ambientais (MALCOM, 2022).

68 A superação da disciplinaridade e compreensão da relação entre pessoas e natureza não
69 é simples e precisa começar por uma mudança interna no campo. É necessário apelar
70 para abordagens que contribuam para o incentivo à ação em diversas esferas desde
71 individuais até comunitárias e também no campo político. Não à toa, o apelo ao
72 engajamento de partes interessadas (cientistas, sociedade civil, gestores ambientais,
73 agricultores, professores/educadores, estudantes etc.) é uma solução bastante presente
74 na literatura que discute as estratégias de enfrentamento aos diversos problemas
75 ambientais como, por exemplo, a perda de polinizadores, sejam em escalas locais

76 (DICKS et al., 2016; STOUT; DICKS, 2022) ou da paisagem (GARIBALDI et al.,
77 2023). Abordagens de pesquisa que incentivem uma nova práxis diante dos problemas
78 socioambientais são cruciais na definição e orientação de estratégias para potencializar,
79 implementar e analisar soluções para perda de polinizadores. Nesse contexto, torna-se
80 inevitável o desenvolvimento e fomento de práticas inter- e transdisciplinares.

81 **Inter- e transdisciplinaridade na Conservação¹**

82 Para os propósitos dessa tese, é importante esclarecer as diferenças entre estudos
83 disciplinares, multidisciplinares, interdisciplinares e transdisciplinares. Nesta tese
84 adotarei os conceitos apresentados por TRESS, TRESS e FRY, 2005. Para esses
85 autores, o termo “disciplinaridade” se refere a pesquisas que se concentram em um
86 objeto específico dentro dos limites de uma única disciplina acadêmica.
87 “Multidisciplinaridade”, por sua vez, se refere ao envolvimento de diferentes disciplinas
88 acadêmicas investigando um mesmo tema ou problema, mas sem o objetivo de criar
89 novos conhecimentos que surgem da integração dos saberes de cada disciplina. Ou seja,
90 nesse caso, o resultado do conhecimento também é disciplinar. Já os estudos
91 interdisciplinares envolvem duas ou mais disciplinas previamente não relacionadas para
92 investigar o mesmo objeto, cruzando suas fronteiras de conhecimento com o objetivo
93 explícito de criar novos conhecimentos e novas teorias que vão além do escopo de cada
94 disciplina isolada. Por fim, os estudos transdisciplinares integram não apenas disciplinas
95 acadêmicas, mas também participantes não acadêmicos, seus conhecimentos e visões de
96 mundo em direção a um objetivo de pesquisa comum e/ou mudanças transformadoras
97 visando a sustentabilidade (O’BRIEN e SYGNA, 2013).

¹ Uma reflexão pessoal sobre os desafios enfrentados na minha transição da formação disciplinar para a inter-transdisciplinar pode ser vista no texto “*O poder do não-lugar: desafios e oportunidades na pesquisa inter-transdisciplinar em Ecologia e Conservação*” no meu blog pessoal [Medium.com/@carenqueiroz](https://medium.com/@carenqueiroz).

98 No clássico artigo “*What is Conservation Biology?*” SOULÉ (1985) afirma que a
99 Biologia da Conservação é uma disciplina orientada por missão e que dialoga com
100 outros campos de conhecimento. No entanto, existe um predomínio de estudos e de
101 pesquisadores no campo que têm formação disciplinar nas ciências naturais. Nesse
102 sentido, diversos desafios para extrapolar as barreiras disciplinares se fazem presentes
103 como, por exemplo, a carência de habilidades e técnicas para utilizar e aplicar teorias e
104 métodos de outros campos e a dependência epistêmica (ANDERSEN, 2016) – conceito
105 que se refere a ideia de que, em atividades de pesquisa colaborativa – como as inter-
106 transdisciplinares – os cientistas que trabalham em um campo distante de sua formação
107 acadêmica são dependentes epistemicamente de outros para compartilhar ideias,
108 aprender e aplicar métodos e interpretar resultados. Isso se constitui um desafio, pois via
109 de regra, as instituições e pesquisadores não estão acostumados e/ou não são
110 incentivados a dialogar fora de sua área de formação. Por sua vez, a inter- e
111 transdisciplinaridade constituem excelentes oportunidades para avançar os esforços de
112 conservação, pois estimulam a criação em ambientes colaborativos a partir do
113 intercâmbio de saberes, desenvolvem melhores habilidades de comunicação e,
114 potencialmente, aumentam o sucesso da implementação de ações de conservação
115 (IRWIN et al., 2018; ROCHA et al., 2019).

116 **O diálogo interdisciplinar entre Conservação e Ciências Humanas**

117 A relação entre Ciências Humanas e Conservação (em inglês “*Conservation Social*
118 *Science*”) é bastante benéfica para promover uma melhor compreensão da relação
119 humano-natureza, uma vez que, esta abordagem propõe o desenvolvimento do
120 conhecimento a partir do diálogo interdisciplinar entre Ciências Humanas e Naturais
121 (BENNETT 2016). Essa abordagem surgiu principalmente com o reconhecimento de
122 que as ciências naturais não são suficientes para resolver os problemas ambientais, ou

123 melhor, socioambientais. O diálogo com as Ciências Humanas é inevitável para a
124 solução dos problemas socioambientais que estamos vivendo, pois, essas disciplinas
125 fornecem métodos, ferramentas e conhecimentos para reconhecer aspectos relacionados
126 à tomada de decisão por seres humanos como, por exemplo, comportamentos, valores,
127 conhecimentos etc. Essa abordagem também defende a ideia de que, ao negligenciar os
128 conhecimentos das Ciências Humanas, conservacionistas estão deixando de
129 (re)conhecer fatores contextuais que são extremamente importantes para a efetivação de
130 soluções ambientais podendo sugerir a soluções inadequadas ou desconexas da
131 realidade (BENNETT, 2016).

132 A abordagem Conservação e Ciências Humanas propõe o diálogo com inúmeras
133 disciplinas como, por exemplo, sociologia, antropologia, economia, psicologia etc
134 (BENNETT; ROTH, 2015). Mais especificamente, a Psicologia da Conservação e,
135 dentro desta, a Psicologia Social – campo de interesse desta tese – tem como objetivos
136 fundamentais compreender quais são os pensamentos, opiniões, valores,
137 comportamentos das pessoas em relação ao meio ambiente, o que determina a forma
138 como pensam e se comportam, bem como, como são influenciadas pelo seu contexto
139 social (TEEL et al. 2015).

140 **Estado da arte sobre a conservação de polinizadores a partir do** 141 **diálogo interdisciplinar entre Conservação e Ciências Humanas**

142 No caso da conservação de polinizadores, as mais de 70 ações pró-polinizadores
143 presentes, por exemplo, no IPBES (2016) (*e.g.*, restaurar habitats, acessar o status das
144 populações etc.) não são possíveis de serem efetivadas sem a inclusão das pessoas como
145 parte da solução, incluindo tomadores de decisão, cientistas, agricultores, educadores e
146 sociedade civil, entre outros. Embora esse pensamento seja cada vez mais consensual
147 dentro da comunidade acadêmica, a maioria dos estudos sobre conservação de insetos

148 polinizadores é focada nos efeitos de variações ambientais nas populações e
149 comunidades (HALL; MARTINS, 2020), e a proposição de soluções efetivas é pouco
150 baseada em conhecimentos sobre como aspectos humanos (conhecimentos, opiniões,
151 atitudes etc.) relacionados à conservação de polinizadores funcionam. Em outras
152 palavras, isso significa que há um corpo de evidências muito relevantes sobre a
153 dinâmica ecológica de polinizadores que não está sendo complementado por pesquisas
154 focadas na implementação (efetiva), criação e discussão de soluções com as partes
155 interessadas.

156 Os poucos estudos sobre conservação de insetos polinizadores no âmbito da
157 Conservação e Ciências Humanas têm uma grande variação de objetos de pesquisa,
158 abordagens metodológicas e de diálogo interdisciplinar (com ciência política,
159 psicologia, economia etc). Podemos observar trabalhos sobre percepção de cientistas
160 sobre a importância da ciência cidadã na conservação de polinizadores (VIANA;
161 QUEIROZ-SOUZA; MOREIRA, 2020), fatores que influenciam no comportamento
162 pró-polinizadores (KNAPP et al., 2021), relação entre experiências no manejo agrícola e
163 conhecimento e percepção de polinizadores e práticas de manejo (OSTERMAN et al.,
164 2021), contribuição de polinizadores nativos para produção agrícola (HANES et al.,
165 2013), aprendizado sobre polinizadores e polinização (RATNIEKS et al., 2016),
166 engajamento no monitoramento de polinizadores, especialmente, no contexto da ciência
167 cidadã que será discutido mais a frente (E.G., BIRKIN e GOULSON 2015; GAZDIC;
168 GROOM 2019).

169 Pesquisas focadas na conservação de polinizadores dentro desse escopo são oportunas e
170 necessárias para o momento de rápidas transformações em que estamos vivendo,
171 especialmente devido à expansão do modelo agrícola da chamada “revolução verde”, às
172 mudanças climáticas e à perda de habitat (LECLÈRE et al., 2020). Considerar aspectos

173 sociais e psicológicos implica ter na devida conta fatores contextuais que podem estar
174 obscurecidos no conhecimento disciplinar das ciências naturais, permitindo a criação de
175 orientações mais efetivas e direcionadas que potencializem a efetividade de ações das
176 ações de conservação. De modo mais amplo, isso pode ser também uma forma de evitar
177 injustiça social, pois ao dar voz às pessoas é possível enxergar a disputa de interesses
178 que podem impedir a efetivação de ações de conservação, da justiça ambiental, e da
179 participação democrática (BENNETT 2016).

180 Embora haja um reconhecimento da necessidade de pesquisas envolvendo o diálogo
181 interdisciplinar entre Conservação e Ciências Humanas, ainda há algumas barreiras a
182 serem superadas. SANDBROOK e colaboradores (2013), por exemplo, apontam para
183 problemas metodológicos, epistêmicos, de entendimento e de linguagem que dificultam
184 o diálogo entre as Ciências Naturais e Humanas. BENNETT e ROTH (2015) destacam
185 também as diferenças ontológicas desses campos, o treinamento e a experiência de
186 pesquisadores, a organização cultural entre outros aspectos.

187 Para enfrentar e superar tais desafios, é preciso um esforço coletivo da comunidade
188 acadêmica. Por exemplo, sabe-se que há uma grande lacuna de dados que dificulta o
189 estabelecimento de qual o status dos polinizadores em regiões fora da Europa e América
190 no Norte (EUA e Canadá), bem como, há uma grande demanda por aumentar a
191 consciência sobre a importância de insetos polinizadores e da polinização (MAYER et
192 al., 2011; IPBES, 2016b). BARTOMEUS e DICKS (2019) sugerem que, para superar
193 este problema, é necessário investir em estruturas inter- e transdisciplinares que
194 promovam a colaboração de cientistas e sociedade visando acelerar a investigação sobre
195 o status dos polinizadores, avaliar a efetividade de ações propostas e,
196 consequentemente, fomentar sua conservação.

197 No contexto mais amplo da sociedade civil, tais estruturas podem ser fomentadas, por
198 exemplo, por meio da ciência cidadã. As iniciativas e pesquisas sobre ciência cidadã²
199 têm contribuído com estudos sobre polinizadores e angariado resultados positivos para a
200 percepção e o conhecimento do público sobre insetos polinizadores (GHILARDI-
201 LOPES; ZATTARA, 2022; WHITEHORN et al., 2022). Já no contexto agrícola,
202 estruturas inter- e transdisciplinares podem ser estabelecidas através da proposição e/ou
203 co-criação de estratégias de manejo de base agroecológica, que se utilizam de diversos
204 campos de conhecimento para efetivar ações pró-polinizadores (e.g., criação de áreas de
205 refúgio ou plantio de flores). Todavia, o estabelecimento dessas estruturas, a aplicação
206 das ações propostas e a manutenção do seu uso são atravessadas por aspectos
207 sociopsicológicos dos atores sociais envolvidos (na ciência cidadã, coordenadores de
208 projetos e participantes; na agricultura, os próprios agricultores) (BREEZE et al., 2019;
209 TARAKINI; CHEMURA; MUSUNDIRE, 2020). Assim, é necessário considerar as
210 percepções, intenções, atitudes, relações sociais, entre outros aspectos das partes
211 interessadas.

212 Por fim, considerando os argumentos supramencionados, a efetivação da conservação
213 de insetos polinizadores só será factível a partir do momento que outros modos de
214 pensar e de produzir conhecimento sejam considerados e praticados. Especificamente, a
215 partir da compreensão dos fatores relacionados aos seres humanos que incentivam ou
216 restringem a efetivação de ações de conservação aos polinizadores e das evidências
217 sobre as discrepâncias sociais das causas e consequências da perda de polinizadores

² No presente trabalho, em termos conceituais, entendemos a ciência cidadã de acordo com o conceito proposto pela Rede Brasileira de Ciência Cidadã (RBCC) – “uma abordagem científica que abrange uma gama de tipos de parcerias entre cientistas e interessados em ciência, para produção compartilhada de conhecimentos com potencial para promover (i) o engajamento do público em diferentes etapas do processo científico; (ii) a educação científica e tecnológica, e (iii) co-elaboração e implementação de políticas públicas sobre temas de relevância social e ambiental”.

218 para as partes interessadas, estaremos caminhando para uma transformação efetiva
219 frente aos riscos à estabilidade e manutenção espaço-temporal dos polinizadores e bem-
220 estar humano.

221

222 **Objetivo geral**

223 Investigar à luz de abordagens interdisciplinares entre Conservação e Ciências Humanas
224 fatores sociopsicológicos relacionados à conservação de polinizadores considerando dois
225 contextos: Ciência Cidadã e Agricultura.

226 **Objetivos específicos**

227 1) Apresentar a Ciência Cidadã como um modelo de co-produção para conservação
228 de polinizadores

229 2) Analisar pontos de vista de coordenadores de projetos de ciência cidadã focados
230 em polinizadores sobre as contribuições da ciência cidadã para a conservação de
231 polinizadores.

232 3) Apresentar uma breve revisão narrativa sobre o estado da arte sobre o papel de
233 fatores sociopsicológicos relacionados à adoção de comportamentos pró-
234 polinizadores por agricultores, dando ênfase a importância da
235 interdisciplinaridade entre Psicologia e Conservação no fomento à práticas
236 agrícolas pro-polinizadores.

237 4) Avaliar determinantes sociopsicológicos da intenção de agricultores em plantar
238 flores em áreas de cultivo como recursos de pólen e néctar para insetos
239 polinizadores.

Estrutura da tese

240

241 Esta tese está dividida em Parte I: *Ciência Cidadã e polinizadores – insights do*
242 *Brasil e do Reino Unido*, com dois capítulos; e Parte II: *Adoção de estratégias de base*
243 *agroecológica para conservação de polinizadores*, com dois capítulos. Esta divisão foi
244 feita de acordo com os contextos de estudo (ciência cidadã e agricultura). Um
245 detalhamento sobre a relação entre ciência cidadã e suas contribuições à conservação de
246 polinizadores será apresentado no Capítulo I, enquanto práticas de manejo e conservação
247 de polinizadores serão abordados no Capítulo III. A *Figura 1* ilustra a estrutura da tese.

248 Na Parte I: *Ciência Cidadã e polinizadores – insights do Brasil e do Reino Unido*,
249 início apresentando o Capítulo I – *Apresentando a ciência cidadã como um modelo de*
250 *co-produção para aumentar o uso da ciência na conservação de insetos polinizadores* –
251 trata-se de uma revisão sobre os debates, conceitos e evidências atuais sobre a ciência
252 cidadã para conservação de polinizadores no Brasil e no Reino Unido. Os países foram
253 escolhidos para ilustrar diferentes cenários de tradição no engajamento das pessoas na
254 ciência. Neste capítulo, sintetizo as evidências sobre as contribuições da ciência cidadã
255 para a ciência, os sistemas socio-ecológicos e os indivíduos, considerando a moldura
256 teórica (*framework*) de Shirk et al. (2016), e, indico, também, a lacuna sobre avaliação
257 quantitativa da percepção de coordenadores de projetos de ciência cidadã, que será
258 empiricamente abordada no Capítulos II , como descrito a seguir.

259 O Capítulo II – *Unveiling perspectives: exploring coordinator’s perspectives*
260 *about the role of citizen science in pollinator conservation* – é um artigo que será
261 submetido à revista *Conservation Biology*. Trata-se de um estudo para identificar os
262 pontos de vista de coordenadores de projetos sobre a importância da ciência cidadã para
263 conservação de polinizadores. Para isso utilizamos a Metodologia Q, um método quali-
264 quantitativo útil para acessar opiniões compartilhadas entre pessoas sobre um assunto

265 controverso. Encontramos três pontos de vista que apresentam opiniões conflitantes
266 sobre a qualidade e o uso de dados, a acessibilidade e a inclusão de pessoas nos
267 projetos.

268 Na Parte II – *Lacunas na adoção de práticas agrícolas amigáveis aos*
269 *polinizadores* – apresento aos leitores, no Capítulo III – *Determinantes sociopsicológicos*
270 *à conservação de polinizadores em ambientes agrícolas* –, uma revisão narrativa sobre a
271 abordagem utilizada (Psicologia (Social) da Conservação e Teoria do Comportamento
272 Planejado), bem como, o estado da arte do conhecimento sobre fatores sociopsicológicos
273 determinantes para a adoção de ações pró-polinizadores por agricultores, atores cruciais
274 no manejo e na conservação de insetos, bem como, o estado da arte sobre o tema. Ainda
275 nessa parte apresento, no Capítulo IV – *Why plant flowers? Exploring the psychological*
276 *factors that motivate fruit growers to take up a key pro-pollinator behaviour* –, um estudo
277 de caso sobre a percepção de agricultores do Reino Unido acerca da importância dos
278 polinizadores para a produção de alimentos e sobre determinantes psicológicos
279 relacionados à sua intenção (ou não) de plantar flores como recursos de pólen e néctar
280 para insetos polinizadores em áreas de cultivo. Este artigo será submetido à revista
281 *People and Nature*. Foi utilizada neste estudo a Teoria do Comportamento Planejado
282 (*Theory of Planned Behaviour*, TPB, sigla em inglês) como modelo teórico explicativo
283 da relação entre as variáveis determinantes e o comportamento. Encontramos que a
284 percepção sobre o controle da ação (plantar flores), bem como, as atitudes em relação à
285 plantar flores, foram determinantes à intenção. De modo contrário, as normas sociais não
286 influenciaram as intenções dos agricultores entrevistados. Detalhes conceituais sobre as
287 variáveis de interesse e a estrutura da TPB são especificadas nos capítulos
288 correspondentes. O artigo se encerra com uma apresentação sobre algumas estratégias

289 recomendadas para incentivar a prática de plantar flores entre agricultores em diferentes
290 contextos, bem como, uma indicação de perspectivas para pesquisas futuras.

Estrutura da tese

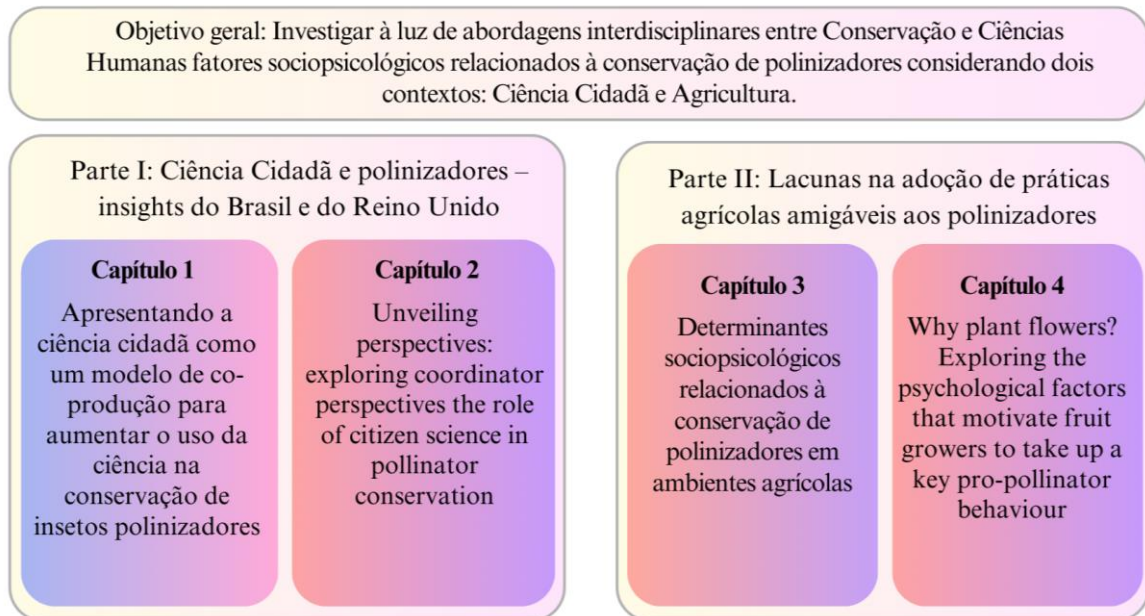


Figura 1: Estrutura da tese.

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Parte I: Ciência Cidadã e polinizadores – insights do Brasil e do Reino Unido

Capítulo I – Conceituando a ciência cidadã como um modelo de co- produção para aumentar o uso da ciência na conservação de insetos polinizadores

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Este capítulo tem como objetivo conceituar a Ciência Cidadã como um modelo de co-produção que pode rapidamente aumentar o impacto na conservação de polinizadores. Assim, visamos contribuir para um melhor entendimento desses impactos e apresentar áreas que precisam de melhor progresso.

Perda de polinizadores – um problema-modelo, mas não um problema qualquer

Antes de partir para o trabalho empírico desenvolvido nesta tese é preciso apresentar e elaborar alguns conceitos e pontos importantes sobre a ciência cidadã enquanto um modelo de co-produção de conhecimento, as lacunas no campo sobre isso, e a relevância desse modo de produzir conhecimentos úteis para a conservação de insetos polinizadores. Insetos polinizadores são responsáveis pela reprodução de 90% das angiospermas e 75% de plantas cultivadas (OLLERTON; WINFREE; TARRANT, 2011). A perda de insetos polinizadores representa, portanto, a perda de funções ecossistêmicas essenciais à vida na Terra, bem como, a sobrevivência humana, configurando-se assim como um problema socioambiental que demanda por ações urgentes (KLEIJN et al., 2015). Existem evidências – baseadas em dados das últimas cinco décadas de que a riqueza, o range geográfico e a abundância de insetos polinizadores está diminuindo (GOULSON, 2021). As principais causas do declínio de polinizadores são a perda de hábitat, principalmente por causa da expansão e intensificação agrícola, uso de agrotóxicos, mudanças climáticas e parasitas (IPBES, 2016). Para reverter este cenário diversas frentes de atuação são recomendadas na

28 literatura e indicadas como cruciais para a conservação desses insetos, entre elas estão:
29 preencher lacuna de dados sobre insetos polinizadores e engajar a sociedade civil na
30 conservação. Em outras palavras tais recomendações visam fazer o conhecimento sobre
31 polinizadores mais usável e usado (LEMOS et al., 2018).

32 *Co-produção como um modelo necessário para o enfrentamento à perda de insetos*
33 *polinizadores*

34 Para alcançar tais objetivos as ciências ambientais precisam superar o modelo
35 linear e adotar os modelos de co-produção de conhecimento científico que orientem e
36 produzam conhecimento usável no sentido de contribuir com a resolução de problemas
37 socioambientais, a partir da democratização do conhecimento, participação pública e
38 estímulo ao engajamento nas atividades científicas e também em comportamentos pro-
39 ambientais (LEWENSTEIN, 2015; LEMOS et al., 2018). Co-produção é, por sua vez,
40 definida como a interação entre produtores e usuários do conhecimento que resulta em
41 conhecimento usável e que, portanto, atende ao contexto da decisão (LEMOS;
42 MOREHOUSE, 2005; MACH, 2020). A co-produção abrange diversas formas de
43 interação entre cientistas e partes interessadas onde há intercâmbio de saberes e
44 produção de novos saberes (MACH, 2020).

45 O interesse na co-produção de conhecimento é crescente, embora receba poucos
46 incentivos para sua institucionalização (LEMOS et al., 2018). Esse interesse parte da
47 realização de que os problemas socioambientais precisam de soluções rápidas e
48 adequadas a diferentes contextos e devem ser criados a partir do reconhecimento dos
49 fatores que afetam as partes interessadas. Isso resulta numa hipótese central da co-
50 produção de que o aumento do engajamento na ciência também aumenta o uso do
51 conhecimento pelas partes interessadas (PARDINI et al., 2013; IRWIN et al., 2018).
52 Essa resposta prevista na hipótese é extremamente necessária para fomentar a

53 sustentabilidade e a conservação da biodiversidade, pois permite que soluções baseadas
54 no conhecimento científico sejam efetivadas e também construídas por quem vai ser
55 afetado pelo seu uso e aplicação. De fato, algumas evidências têm mostrado que a
56 interação entre cientistas e partes interessadas é bem sucedida em aplicar o
57 conhecimento usável (RAMIREZ-ANDREOTTA et al., 2014), mas existem lacunas
58 sobre a quantidade e dimensão desse sucesso.

59 Considerando portanto que a co-produção funciona no sentido de fomentar a
60 conservação (KALAFATIS et al., 2015; NEL et al., 2016), é evidente que haja demanda
61 por aumento de iniciativas que fomentem a co-produção, principalmente, devido às
62 rápidas transformações socioambientais que testemunhamos e a complexidade das
63 possíveis soluções aos mesmos. LEMOS et al (2019) defende a ideia de que isso pode
64 ser feito através do aumento dos mecanismos de participação na co-produção de
65 conhecimento usável como, por exemplo, a ciência cidadã ou ciência comunitária, que
66 tem sido muito crescente nas últimas décadas (KULLENBERG; KASPEROWSKI,
67 2016). A ciência cidadã, considerando os variados tipos de interação entre cientistas e
68 partes interessadas visando a produção de conhecimento científico, é um modelo de co-
69 produção de conhecimento que, potencialmente, aumenta em escala o uso do
70 conhecimento. Via de regra, esta abordagem é vista como bastante benéfica pois
71 aumenta rapidamente o número de participantes na ciência, então espera-se que também
72 aumente rapidamente o volume de conhecimento usável.

73 No entanto, devido às inúmeras formas de interação entre cientistas e voluntários em
74 pesquisas científicas desenvolvidas no âmbito da ciência cidadã , bem como, a
75 diversidade de objetos de interesse, problemas abordados, diversidade de pessoas
76 participantes etc (SCHÄFER; KIESLINGER, 2016), há lacunas sobre como esta
77 abordagem está contribuindo para a conservação (no caso desta tese a ênfase é na

78 conservação de insetos polinizadores). Além disso, é necessário ter um melhor
79 entendimento sobre quais são as contribuições que o engajamento na ciência cidadã
80 fornece. Nesse sentido, as perguntas que surgem são: em que direção(ções) a ciência
81 cidadã está promovendo o engajamento e fomentando a conservação de insetos
82 polinizadores? Quais são as barreiras e motivações para isso? Também, como esse
83 engajamento se reflete em termos de ações pró-polinizadores e conhecimento?

84 *Ciência cidadã: debates conceituais*

85 Faz-se necessário explorar algumas especificidades da ciência cidadã, enquanto
86 modelo de co-produção. Primeiramente, definir ciência cidadã não é uma tarefa simples.
87 O termo foi apresentado concomitante e independentemente em 1995 por dois autores:
88 Alan Irwin e Rick Booney (COOPER; LEWENSTEIN, 2016). O primeiro, motivado
89 pelos debates sobre a relação ciência e sociedade, propunha que ciência cidadã se refere
90 a cidadania científica, advogando por uma prática científica democrática que deve
91 atender às necessidades dos cidadãos, no sentido dessas necessidades influenciarem a
92 agenda científica. Ele também defendia a ideia de que o processo de produzir
93 conhecimento científico confiável pode ser desenvolvido e promulgado pelos próprios
94 cidadãos. Já Booney atribuiu ao termo a ideia de contribuição de voluntários para o
95 método científico e que, especificamente, foi usado para descrever as contribuições de
96 observadores de aves para pesquisas científicas no Cornell Lab of Ornithology nos
97 Estados Unidos tornando-se popular posteriormente nos projetos do laboratório e
98 aplicado em outros contextos em que as pessoas contribuía, notadamente, com a parte
99 metodológica de trabalhos científicos (COOPER; LEWENSTEIN, 2016).

100 Na prática, essas duas definições orientam iniciativas com imensas variedades de
101 formas e estruturas e, portanto, podem ser vistas como extremos complementares num
102 contínuo em que a ciência cidadã é definida pela prática, considerando o contexto onde

103 está sendo desenvolvida. HAKLAY et al (2014) realizaram um estudo baseado em
104 casos (*vignetty study*) e pediu para que os respondentes ranqueassem os casos numa
105 escala de concordância sobre ser ou não ser ciência cidadã. Eles encontraram que
106 poucos casos se encaixam nos extremos “ser” ou “não ser”, indicando que o conceito é
107 predominantemente contexto-específico e, via de regra, características das práticas
108 executadas ou planejadas nos projetos e da relação do voluntário com a pesquisa que vai
109 definir o que é ciência cidadã. A diversidade de conceitos de ciência cidadã é bastante
110 benéfica, pois abrange uma variedade de práticas que promove a interlocução entre
111 cientistas e voluntários em pesquisas científicas e, direta ou indiretamente, na resolução
112 de problemas socioambientais que é beneficiada pela informação científica.

113 Isso nos leva a outra pergunta: quais são os tipos de ciência cidadã? Na literatura é
114 possível encontrar classificações baseadas em diferentes critérios, a saber tipo ou nível
115 de colaboração (HAKLAY et al., 2014), objetivos e tarefas do projeto (WIGGINS;
116 CROWSTON, 2011), nível de participação (SHIRK et al., 2012), natureza das
117 atividades (BONNEY et al., 2015), contribuição científica para o manejo natural
118 (COOPER et al., 2007) e participação em monitoramento da biodiversidade
119 (DANIELSEN et al., 2017). Paralelamente ao uso das tipologias, uma forma de unificar
120 a ciência cidadã é a partir do uso de princípios valorativos que servem de base para
121 orientar as práticas dos projetos, sendo o conjunto de princípios mais usados o da
122 Associação Europeia de Ciência Cidadã (ECSA (EUROPEAN CITIZEN SCIENCE
123 ASSOCIATION), 2015).

124 Em termos conceituais para esta tese compreende-se a ciência cidadã de acordo com
125 o conceito adotado pela Rede Brasileira de Ciência Cidadã (RBCC) : “uma abordagem
126 científica que abrange uma gama de tipos de parcerias entre cientistas e interessados em
127 ciência, para produção compartilhada de conhecimentos com potencial para promover

128 (i) o engajamento do público em diferentes etapas do processo científico; (ii) a educação
129 científica e tecnológica, e (iii) co-elaboração e implementação de políticas públicas
130 sobre temas de relevância social e ambiental”.

131 *Estado da arte sobre contribuições da ciência cidadã para a conservação de insetos*
132 *polinizadores*

133 Uma vez que o conceito foi apresentado, é importante compreender o quão
134 importante é a ciência cidadã para a conservação da biodiversidade, notadamente de
135 insetos polinizadores, que se reflete no crescente interesse da comunidade científica
136 nesse campo do conhecimento (KULLENBERG; KASPEROWSKI, 2016). Há na
137 literatura *frameworks* que visam descrever quais são os impactos da ciência cidadã para
138 a conservação. MCKINLEY et al (2017), por exemplo, propõem que a ciência cidadã
139 aumenta a conservação, manejo de recursos naturais e proteção ambiental através da
140 aquisição de conhecimento científico e fomento ao engajamento do público, direta e
141 indiretamente, em processos de tomada de decisão, o que afeta a formulação de políticas
142 e o manejo de recursos naturais. Já PHILLIPS et al (2019) e SHIRK et al (2012)
143 utilizam a estrutura do Modelo de Abordagem de Resultados (*Outcome Approach*
144 *Model* da W. K. Kellogg Foundation) para descrever como a ciência cidadã gera
145 impactos diversos.

146 Na estrutura proposta por PHILLIPS et al (2019), os impactos são voltados para
147 o público, nesse sentido o *framework* apresentado destaca o aumento da alfabetização
148 cívica e científica, melhoria da relação ciência e sociedade e melhoria das condições
149 ambientais, como um efeito do aumento do aprendizado e conscientização ambiental.
150 Enquanto que SHIRK et al (2012) sugerem impactos para além dos participantes e
151 considera que a ciência cidadã gera contribuições para ciência (acrescento aqui,
152 cientistas), sistemas socio-ecológicos e indivíduos.

153 A teoria da mudança por trás de todos esses modelos indica que a ciência cidadã,
154 como um modo de co-produção, gera transformações em diferentes níveis (não
155 hierarquicamente organizados) e, potencialmente, produz impacto para conservação e
156 sustentabilidade (SHIRK et al 2012). Dentre esses *frameworks*, aqui considero que o
157 SHIRK et al (2012) é o mais abrangente e, por isso, a seguir irei explorar algumas
158 evidências, exemplos de projetos e expectativas que indicam as contribuições para cada
159 uma das dimensões apresentados nesta referência (ciência, sistemas socio-ecológicos e
160 indivíduos), destacando, sempre que disponível, os casos para a conservação de
161 polinizadores.

162 *Contribuições para a ciência*

163 Começando pelas contribuições científicas, vamos abordar aqui o problema da
164 perda de insetos polinizadores que, como já foi mencionado, irá trazer consequências
165 drásticas para a produção de alimentos e estabilidade dos ecossistemas (POTTS et al.,
166 2010). Diante da celeridade das ameaças é extremamente urgente compreender a
167 magnitude e o status dos polinizadores, principalmente em regiões fora dos Estados
168 Unidos e Europa. Para isso, é preciso preencher a lacuna de dados sobre a ocorrência e
169 abundância de polinizadores.

170 A ciência cidadã pode contribuir com isso, pois, via de regra, envolve várias
171 pessoas no levantamento e monitoramento de espécies. Além do volume de dados,
172 também permite a cobertura de áreas que podem estar fora da atuação de cientistas.
173 Como a maioria dos projetos de ciência cidadã utiliza registro fotográfico para levantar
174 espécies, isso também facilita e amplia a escala espaço-temporal dos dados. No
175 iNaturalist®, talvez a plataforma de ciência cidadã mais conhecida mundialmente, o
176 número de registro de abelhas, por exemplo, passa de 2 milhões, em 2024. Este é um
177 volume de dados que seria inalcançável sem a participação das pessoas. De modo mais

178 amplo, a ciência cidadã também contribui para pesquisas sobre aspectos não biológicos,
 179 no que se chama ciência da ciência cidadã em que pesquisas interdisciplinares são
 180 desenvolvidas a partir da colaboração com ecologia e outras áreas como, por exemplo
 181 ciências sociais, matemática, computação etc (JORDAN et al., 2015; VOHLAND et al.,
 182 2021). Os dados de ciência cidadã sobre polinizadores tem sido usados para endereçar
 183 diversas questões, KOFFLER e colaboradores (2021) propõem uma revisão sobre
 184 estudos que focaram em abelhas. destacamos alguns exemplos na Tabela 1.

185 Tabela 1: lista de contribuições da ciência cidadã focada para a ciência sobre polinizadores e
 186 polinização e respectivas referências.

Tema de pesquisa	Referências/Projetos
Distribuição e manejo de espécies invasoras	(ISHII et al., 2008; KADOYA; WASHITANI, 2010)
Avaliação do serviço de polinização	(BIRKIN; GOULSON, 2015; KLEINKE et al., 2018)
Efeito de mudanças climáticas e do hábitat na abundância e riqueza de polinizadores ou em funções ecossistêmicas	(ASHCROFT; GOLLAN; BATLEY, 2012; PAUW; LOUW, 2012; WHITEHORN et al., 2022)
Tendências, status, ocorrência de espécies	(BLOOM; CROWDER, 2020; WHITEHORN et al., 2022)
Desenvolvimento de novos protocolos de pesquisa	(ASHCROFT; GOLLAN; BATLEY, 2012; ROY et al., 2016; LEOCADIO et al., 2021)
Interação planta-polinizador	(GAZDIC; GROOM, 2019; GROOM et al., 2021)

187
 188 Para além do volume de dados, a ciência cidadã potencialmente pode permitir o
 189 registro de espécies raras, descoberta de espécies novas, rastreio e detecção de espécies
 190 invasoras (KADOYA et al 2010). Os projetos de ciência cidadã também podem
 191 assegurar o monitoramento a longo prazo, o que é particularmente relevante para
 192 acessar quais são as tendências das populações e detectar mudanças a exemplo de
 193 declínios populacionais (WHITEHORN et al 2022). Sob a perspectiva da ecologia das
 194 comunidades e dos ecossistemas, a ciência cidadã permite o endereçamento de questões

195 sobre rede de interações em proporções mais amplas, bem como, de monitoramento de
196 variáveis ambientais (POCOCK et al., 2016).

197 Embora haja todo esse potencial é necessário compreender qual a abrangência
198 real desses dados em termos espaciais, temporais e taxonômicos. Baseado no *framework*
199 de variáveis essenciais da biodiversidade (EBV, em inglês), CHANDLER et al. (2017)
200 descreveram o status de contribuições de dados da ciência cidadã e indicaram em que
201 áreas existem oportunidades de crescimento. Os autores mostraram que ciência cidadã
202 (e outros projetos de monitoramento comunitário) fornecem dados em amplas escalas
203 para distribuição de espécies, abundância populacional, fenologia de espécies e funções
204 ecossistêmicas, no entanto existe um viés taxonômico para plantas, Lepidópteros e aves,
205 e um viés espacial para Europa, América do Norte, África do Sul, Índia e Austrália.

206 Há lacunas de estudos mostrando os status e tendências de dados de ciência
207 cidadã para pesquisas com insetos polinizadores ou insetos de modo geral. FELDMAN
208 et al. (2021) avaliaram quantitativamente a representação de diferentes táxons, regiões e
209 outros tipos de dados de ciência cidadã para pesquisas com modelagem de distribuição
210 de espécies. Lepidópteros e Himenópteros têm bastante representação na literatura
211 nessas pesquisas.

212 Embora todo esse potencial seja alvo de grande interesse e entusiasmo entre
213 praticantes da ciência cidadã, existe também um debate intenso e importante sobre a
214 qualidade dos dados produzidos por esses projetos (SERRET et al., 2019), já que a
215 coleta de dados por pessoas não especializadas apresenta desafios de viés taxonômico e
216 geográfico, por exemplo. Esse debate também inclui questões éticas e de privacidade
217 acerca de informações pessoais.

218 *Contribuições para os sistemas socioecológicos*

219 As contribuições para os sistemas socioecológicos podem ser evidenciadas a
 220 partir dos estudos relacionados à ciência da ciência cidadã (VOHLAND et al., 2021)
 221 que, via de regra, reportam casos sobre a influência da ciência cidadã na formulação de
 222 políticas públicas, desenvolvimento de capacidades, engajamento do público, promoção
 223 da cidadania, inovação tecnológica etc (CRAIN; COOPER; DICKINSON, 2014;
 224 MADERSON; WYNNE-JONES, 2016). A Tabela 2 abaixo reúne alguns estudos que
 225 evidenciam tais contribuições.

226 Tabela 2: lista de contribuições da ciência cidadã para aspectos relacionados aos sistemas socioecológicos
 227 e polinizadores com respectivas referências.

Tema	Referência
Políticas públicas	(MADERSON; WYNNE-JONES, 2016)
Relação humano-natureza	(TOOMEY; DOMROESE, 2013a; SHARMA et al., 2019)
Compreensão de fatores relacionados ao engajamento	(GEOGHEGAN et al., 2016; DOMROESE; JOHNSON, 2017; KLEINKE et al., 2018; RICHTER et al., 2018)
Estabelecimento de novas redes, fomento a sustentabilidade e compreensão de sistemas socioecológicos	(CHEN et al., 2017; QUEIROZ-SOUZA, 2017; KOFFLER et al., 2021; QUEIROZ-SOUZA et al., 2023; VIANA et al., 2023)

228

229 *Contribuições para os indivíduos*

230 Evidências sobre as contribuições para os indivíduos, e aqui me refiro aos
 231 cientistas e aos participantes envolvidos como voluntários nos projetos. As
 232 contribuições podem ser de diversas ordens como, por exemplo, educacionais,
 233 psicológicas, sociais, de carreira etc., e, via de regra, essas não acontecem de maneira
 234 isolada (PETER et al, 2021). Também estimulam atividades ao ar livre e melhoram o
 235 bem-estar, conexão com a natureza (HUSK et al 2016) É extremamente difícil
 236 mensurar, avaliar e sistematizar essas contribuições e identificar se elas possuem uma
 237 relação causal direta com a conservação. Na literatura, os estudos costumam fazer um
 238 recorte temático e investigar um conjunto específico de variáveis, mas raramente se

239 baseiam em um modelo teórico que possa explicar as relações causais dessas
240 contribuições para a conservação.

241 Primeiramente destaco o envolvimento e a contribuição com a ciência, bem
242 como, aprendizado que potencialmente implica em educação e alfabetização científica
243 (KREMEN et al 2011). Pesquisas que investigam o aprendizado dos participantes
244 indicam o ganho de habilidades científicas formulação de hipóteses e proposição de
245 questões) (Peter et al 2021). Outra contribuição versa sobre conexão com a natureza, o
246 que para insetos é particularmente importante, pois as pessoas costumam ter muito
247 medo ou nojo. A apreciação pela diversidade e beleza dos insetos pode ser bastante
248 benéfica para sua conservação, pois isso agrega ao discurso de conservação. No livro
249 *Silent Earth* (Terra Silenciosa em tradução literal), Dave Goulson, dedica um capítulo
250 inteiro para falar sobre como a apreciação por insetos pode despertar o interesse pela
251 conservação de insetos. A ciência cidadã com insetos polinizadores é uma forma de
252 canalizar e catalisar isso. Estudos sobre o tema indicam que as pessoas têm mais
253 apreciação pelos insetos polinizadores ao participarem dos projetos (TOOMEY;
254 DOMROESE, 2013b).

255 Tabela 3: lista de contribuições da ciência cidadã focada em polinizadores para os indivíduos e
256 polinizadores com respectivas referências.

Tema	Referências
Novas habilidades	(BLOOM; CROWDER, 2020) (ASHCROFT; GOLLAN; BATLEY, 2012; BLOOM; CROWDER, 2020)
Aprendizado sobre polinizadores e polinização	(KREMEN; ULLMAN; THORP, 2011; DOMROESE; JOHNSON, 2017; PETER et al., 2021)
Bem-estar, sentimentos positivos, motivações, atitudes e comportamentos pró-polinizadores	(TOOMEY; DOMROESE, 2013b; DEGUINES; PRINCÉ, 2020; STURM et al., 2021)
Alfabetização científica	(KREMEN; ULLMAN; THORP, 2011; MCKINLEY et al., 2017; PETER et al., 2021)

Habilidades de pesquisa inter-transdisciplinar entre cientistas, uso da ciência	(VIANA; SOUZA; MOREIRA, 2020)
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257

258 *O contexto e o desenvolvimento da ciência cidadã em cenários distintos - Status da*

259 *ciência cidadã focada em polinizadores no Brasil e no Reino Unido*

260 No Brasil, há dez anos não se falava em ciência cidadã com polinizadores. O

261 interesse é bastante recente com registro de teses e dissertações focadas no tema a partir

262 de 2017 com crescente interesse ao longo dos anos (QUEIROZ-SOUZA et al., 2023;

263 RUMENOS et al., 2023). Por exemplo, o projeto [Guardiões da Chapada](#) iniciou-se em

264 2015. Muitos projetos têm como origem em Universidades Públicas e são financiados

265 por projetos de pesquisa. No Reino Unido, os projetos são mais antigos e com diferentes

266 fontes de financiamento e origem (ONG's, Universidades etc.), por exemplo, [Butterfly](#)

267 [Conservation](#) que se originou com um grupo de naturalistas no ano de 1968.

268 Tabela 4: Lista não exaustiva de projetos de ciência cidadã focados em polinizadores do Brasil e Reino
269 Unido.

País	Projetos de ciência cidadã focados em polinizadores	Fonte
Reino Unido	B lines Scotland	https://www.buglife.org.uk/our-work/b-lines/b-lines-scotland/
	Bee Saviour Behaviour	https://saviourbees.co.uk/
	Bee Watch	https://beewatch.abdn.ac.uk/beewatch/index.php?r=user/auth
	Bees of Bensham	https://www.inaturalist.org/projects/uk-ivy-bees
	Bees Wasps and Ants Recording Scheme	https://www.bwars.com/
	Blooms for bees	https://twitter.com/ynuorg
	British Bee	https://twitter.com/britishbee
	British moths	https://www.ukbutterflies.co.uk/index.php
BumbleBee Conservation Trust	https://www.bumblebeeconservation.org/	

Bumblebee Monitoring Scheme	https://biodiversityireland.ie/surveys/bumblebee-monitoring-scheme/
Butterfly Conservation	https://butterfly-conservation.org/
Butterfly Conservation Yorkshire	https://butterfly-conservation.org/in-your-area/cumbria-branch
Butterfly Monitoring Scheme (Butterfly Monitoring Scheme and Wider Countryside Butterfly Survey)	https://ukbms.org/
Cumbria Butterflies	https://friendsoftheearth.uk/bee-count
Helping Scotland's Pollinators	https://www.nature.scot/scotlands-biodiversity/helping-scotlands-pollinators
Moth Night	https://www.mothnight.info/
National wasp Survey	https://www.bigwaspsurvey.org/
Pollenize	https://www.pollenize.org.uk/
Polli:Nation (OPAL Surveys)	https://www.imperial.ac.uk/opal/surveys/pollinationsurvey/
Pollinator Project	https://twitter.com/Blooms_For_Bees
Team Pollinate	https://www.teampollinate.co.uk/
The Buzz Club	https://www.thebuzzclub.uk
The Great British Bee Count	https://twitter.com/BritishMoths
The Hoverfly Recording Scheme	https://dipterists.org.uk/home
The Insect Survey	https://www.rothamsted.ac.uk/insect-survey
Thriving Hive	https://twitter.com/HiveThriving
UK Butterflies	https://twitter.com/pollinatorproj
UK Ladybird Survey	https://www.coleoptera.org.uk/coccinellidae
UK Pollination Monitoring Scheme	https://ukpoms.org.uk/
Urbanbees	https://www.urbanbees.co.uk/
Wider Countryside Butterfly Survey	https://butterfly-conservation.org/our-work/recording-and-monitoring/wider-countryside-butterfly-survey
Wild live trust	https://twitter.com/WildlifeTrusts
Yorkshire Naturalists	https://twitter.com/BC_Yorkshire

Brasil	Abelha Procurada	http://abelhaprocurada.com.br/
	Abelhas de Uberlândia	https://www.inaturalist.org/projects/abelhas-de-uberlandia
	Bee Alert	https://www.semabelhasemalimento.com.br/plataforma-bee-alert/
	Bee Keep	https://www.instagram.com/beekeep.life/
	Guardiões da Chapada	https://guardioes.cria.org.br/
	Guardiões dos Sertões	https://guardioes.cria.org.br/
	SOS Abelhas sem Ferrão	https://sosabelhassemferrao.com.br
	Listas Ecológicas de Espécies de Borboletas (LEEB)	leeb-mab-ictbio.blogspot.com
	New record of the threatened butterfly <i>Drephalys mourei</i> (Hesperiidae) in a heavily disturbed area in Southeastern Brazil	https://bioone.org/journals/the-journal-of-the-lepidopterists-society/volume-71/issue-4/lepi.71i4.a1/New-Record-of-the-Threatened-Butterfly-Drephalys-mourei-Hesperiidae-in/10.18473/lepi.71i4.a1.full
	Plantas visitadas por abelhas africanizadas na Região Sul do Tocantins	https://revistas.aba-agroecologia.org.br/cad/article/view/4542

270

271 *Em que direção a ciência cidadã aumenta o uso da ciência na conservação de*
 272 *polinizadores?*

273 Em suma, a tese de que a ciência cidadã contribui para a conservação de
 274 polinizadores parece ser bastante positiva na literatura, mas isso é pouco embasado em
 275 evidências empíricas do seu alcance (BELA et al., 2016). Nesse sentido, investir em
 276 formas de avaliar como a ciência cidadã, um modo de co-produção, está contribuindo
 277 para aumento do uso do conhecimento e, conseqüentemente, conservação de
 278 polinizadores é uma questão essencial para fundamentar e orientar ações que permitam
 279 ampliar as iniciativas. Do mesmo modo, investigar quais são as barreiras e motivações
 280 para o engajamento das pessoas na ciência cidadã focada em polinizadores é essencial
 281 para subsidiar o desenho de estratégias, reconhecer interesses do público e orientar

282 iniciativas. Diante dessas lacunas, a seguir no Capítulo II endereçamos estas questões
283 perguntando a coordenadores de projetos quais são suas percepções sobre o impacto da
284 ciência cidadã na conservação de polinizadores.

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1 **Capítulo II – Unveiling Perspectives: Exploring Coordinators'**
2 **Perspectives on the role of Citizen Science in Pollinator Conservation**

3 Artigo submetido no periódico *Conservation Biology*

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12 *Abstract*

13 Pollinators and the ecosystem services they deliver are under threat. Citizen science is
14 viewed as a way to rapidly improve insect conservation, by helping with knowledge
15 production and public engagement in conservation actions, among other outcomes.
16 However, understanding how the potential of citizen science is perceived among citizen
17 science coordinators is lacking. Here, we used Q Methodology to investigate how
18 citizen science coordinators from UK and Brazil think about the importance of citizen
19 science to the conservation of pollinating insects. We found three viewpoints present
20 among the interviewees: (1) citizen science has a dual purpose, delivering both
21 scientific and public engagement outcomes, (2) citizen science can be limited in scope;
22 and (3) citizen science for citizens with limited outcomes. The first one is more broadly
23 defined and understands that citizen science is useful for both science and society. The
24 second one considers citizen science a good approach for conservation, but is more
25 critical about its scope, for both conservation decisions and education or engagement.

26 The third one considers that citizen science is only useful as a way to engage or educate
27 people. The viewpoints differ mainly over the role of citizen science in pollinator
28 conservation to provide useful scientific data that can be used to inform pollinator
29 conservation. The idea that citizen science promotes people's engagement with and
30 awareness of pollinators, helping them to be connected with nature and enhancing their
31 interest in pollinator science was consensual among the viewpoints. On the other hand,
32 the data quality for knowledge production and decision making were controversial
33 among viewpoints. Unveiling these perspectives is key to understanding how citizen
34 science is approached by coordinators who take decisions in the projects, and helps to
35 inform how can we upscale this approach to promote effective conservation of
36 pollinating insects.

37 *Introduction*

38 Pollinators and the ecosystem services they deliver are under threat due to
39 anthropogenic drivers (Potts et al., 2010, 2016; Dicks et al 2021). The IPBES (2016)
40 synthesised evidence about the main threats to pollinators and highlighted over 70
41 responses to those threats. The application and effectiveness of these responses, or
42 pollinator conservation actions, depend on a collective effort involving various social
43 actors (*e.g.*, scientists, farmers, civil society) who can directly or indirectly take action
44 towards pollinator conservation. Pollinator conservation requires coordinated, integrated
45 strategies implemented at a range of scales and levels of governance, with key elements
46 including long-term monitoring, raising public awareness, and encouraging public
47 participation in pro-pollinator actions (Stout & Dicks, 2022).

48 Citizen science, a term applied to describe a variety of public engagement in
49 science, is often viewed as a way to achieve or encourage pollinator conservation action
50 (Haklay et al., 2014). Diverse initiatives around the world aim to increase awareness

51 about the importance of pollinators, especially insect pollinators, while contributing
52 data for ecological research across ranges of time and space that are unachievable by
53 other means. There are, however, some concerns about the scientific quality and
54 usability of these data (Kremen et al., 2011). For example, species monitored in more
55 accessible areas – geographical bias –, and more conspicuous species monitored –
56 taxonomic bias (Pereira et al 2024).

57 Citizen science projects have a variety of ways to engage people in science. Shirk et
58 al. (2016) presented a typology of projects based on the level of participation, dividing
59 them into contractual (professional scientists are asked by communities to conduct
60 specific research), contributory (projects designed by scientists in which the public help
61 with data collection), collaborative (projects designed by scientists in which the public
62 help with data, design, analyses, etc.), co-created (projects designed by scientists and
63 the public), and collegial projects (non-scientists conduct research independently from
64 scientific institutions and their recognition).

65 Citizen science initiatives can deliver different impacts or outcomes (Shirk et al.,
66 2012; Wall et al., 2017). Literature shows that the approach can contribute to expanding
67 scientific evidence about pollinator species and how environmental changes affect them
68 (Whitehorn et al., 2022), help to improve public perception and knowledge of insect
69 pollinators (Domroese & Johnson, 2017; Ratnieks et al., 2016), foster pro-pollinator
70 actions (Toomey & Domroese, 2013a) and can be used to investigate pollination
71 services and plant-pollinator interactions (Birkin & Goulson, 2015; Gazdic & Groom,
72 2019). In a broad way, citizen science is viewed as an approach to achieve sustainable
73 development (SDGs) goals (Koffler et al., 2021). By requiring that scientists work with
74 non-academic stakeholders, it also represents the kind of inter- or transdisciplinary

75 approach that Bartomeus and Dicks (2019) (Bartomeus & Dicks, 2019) argue is needed
76 to improve pollinator conservation efforts.

77 Realising these impacts of citizen science depends on strategies that project
78 coordinators use to engage participants (recruitment and training), to answer scientific
79 questions (data collection protocols), to communicate results (scientific communication
80 and sharing the project results) and so on (Lewandowski and Specht 2015). Strategies,
81 in turn, are based on the viewpoint of citizen science coordinators, who are – usually –
82 responsible for making or managing decisions inside the projects. In general, studies
83 about coordinators' views are less frequent in comparison to those that investigate
84 volunteer outcomes (Wehn & Almomani, 2019a). Recent literature has been exploring
85 how citizen science coordinators think about citizen science theory and practice, using
86 case studies, focal groups, and surveys. This research has shown how coordinators can
87 facilitate volunteer recruitment and retention (Bell et al., 2008), coordinator's views
88 about public engagement (Golumbic et al., 2017), their perspectives on definitions of
89 citizen science (Haklay et al., 2014), their engagement and beliefs in citizen science
90 monitoring and data management (Viana, Queiroz-Souza, and Moreira 2020; When and
91 Almomani 2019b) or how they conceive of participants' motivations to be involved in
92 citizen science (Hobbs & White, 2012).

93 None studies that we know quantitatively address how coordinators perceive the
94 contribution of citizen science to biodiversity conservation and how these perceptions
95 are shared among coordinators working in different contexts (Haklay et al. 2014; When
96 and Almomani 2019a). For example, there is an expectation that a citizen science
97 approach has the potential to contribute to the learning of both scientists and
98 participants. However, Bela et al. (2016) showed that much of the contribution of
99 citizen science is not based on, or evaluated by empirical observation, but rather on

100 positive assumptions made by coordinators about the potential of citizen science.
101 Investigating how coordinators think about citizen science can allow us to make these
102 assumptions explicit and to understand how they influence the practices and strategies
103 of citizen science project coordinators.

104 In our study we investigate how citizen science coordinators of pollinator-focused
105 projects from Brazil and the UK evaluate the impact of citizen science for pollinator
106 conservation. Understanding their viewpoints is a starting point to highlight the
107 supporting ideas that targets citizen science projects efforts and, consequently, their
108 current impacts on pollinator conservation (e.g., data collection or raise public
109 awareness). We use Q-methodology, a powerful quali-quantitative approach useful to
110 access people's shared opinions about a specific controversial subject (Watts & Stenner
111 2012). Using Q-methodology, we analyse how coordinators rate the relative importance
112 of the different impacts of citizen science projects in relation to the conservation of
113 pollinators. We believe this method is a suitable to address our question, because there
114 are controversial opinions around the potential of citizen science to achieve reliable
115 impacts for the conservation of pollinators.

116 In this methodology, participants rate a set of previously selected statements (Q-set)
117 in relation to each other, using an agreement scale, thus generating a Q sort. A Q sort is
118 a pattern of distribution of statements that can be analysed in order to express a person's
119 opinion about the subject under study. Once all Q sorts are collected their patterns are
120 compared through factor analysis for identifying the common variance and then the
121 similarities and differences among all participants' opinions (Zabala et al 2008).

122 For each of the viewpoints found, we drew a Theory of Change to make explicit its
123 supporting ideas. For the sake of clarity, a Theory of Change visually represents the
124 causal connections and order of events required for an activity or intervention to result

125 in a desired outcome or impact. It works by providing a systematic and logical
126 framework for understanding and planning the process of creating a change, in our case,
127 a change in the priorities identified in each viewpoint factor. Additionally, it explicitly
128 states the assumptions that underpin each stage of the process (Center for Theory of
129 Change, 2013). By proposing a Theory of Change for each viewpoint we can make
130 explicit the underlying assumptions and highlight the associated activities, strategies,
131 and their potential outcomes in pollinator citizen science projects. It also helps other
132 projects to plan their activities grounded in a logical framework, to increase the chances
133 of obtaining expected outcomes and impacts.

134 *Methods*

135 *Concourse and Q-set: design and content*

136 We used relevant body of literature identified in a previous review (made in
137 2016, Queiroz-Souza, 2017), grey literature, pollinators citizen science project websites,
138 conference talks (2020 and 2021), and the authors' prior knowledge as sources to collect
139 a list of items (statements) that suggest a subjective viewpoint about the importance of
140 citizen science to the conservation of pollinators (concourse). We classified these
141 statements according to different potential impacts of citizen science (Table 1) and
142 selected a representative sample of statements (Q-set). Figure 1 illustrates the stages
143 followed. For each citizen science impact, we included more than one statement in the
144 Q-set, because it might represent a different aspect of the impact. We invited a third
145 expert to evaluate the original collection of statements (BFV). Two authors (CQS and
146 LVD) followed the criteria suggested in Watts & Stenner (2012) and piloted the
147 statements to review and reduce the Q-set when necessary. The final Q-set had 46
148 statements which were different answers to the question “*What is the purpose of citizen*
149 *science focused on pollinators?*” (Appendix S1).

150 After that, we classified the statements in different themes, interpreted under the light of
151 frameworks available in the literature (e.g., Shirk et al. 2012). We used a
152 translation/back-translation procedure to ensure the statements were sufficiently similar
153 to both Portuguese and English speakers. The statements were originally written in
154 English and reviewed by an English native speaker. Then they were translated into
155 Portuguese and a professional bilingual translator back-translated them into English.
156 Then, both English versions were compared to check if the meanings were sufficiently
157 similar, which was the case. We also used a script to standardize the interviews and
158 ensure that all participants understand the procedure clearly.

159 *Participants*

160 To find potential participants, i.e., coordinators of pollinator citizen science projects in
161 Brazil and the United Kingdom, we made an active search of citizen science projects in
162 social media, scientific and grey literature, conferences, and by asking key informants
163 through a webform (other citizen science practitioners and academics, nine in total).

164 We choose those countries due the huge differences in relation to citizen science
165 tradition, for example in Brazil citizen science is more recent (Queiroz-Souza et al
166 2023). We found 30 projects focused on pollinators from Brazil and the UK and then
167 emailed their coordinators to explain the research aims and invite them to take part in
168 the study. Fourteen accepted to participate, but, among these, two declined later.

169 Therefore, we interviewed 12 participants in total (7 from UK and 5 from Brazil). We
170 arranged a convenient time for the interview, in which the coordinators participated
171 after receiving the Participation Information Sheet and the Consent Form. The study
172 followed the ethical procedures recommended by the legislation and was approved by
173 ethical committees in both countries (UK: PRE.2021.101 and BR: CAAE:
174 55529621.0.0000.5531).

175 *Administering the Q-sort*

176 All the interviews were conducted online over Zoom[®] from February to July of 2022.
177 The sorting procedure was conducted using *QSoftware*[®]. Following a Q method online
178 can create specific challenges for participants, for example understanding how the
179 software works. In order to mitigate these difficulties, we made a short tutorial
180 presentation showing how the Q methodology and the software work before they started
181 sorting the statements. This presentation was also useful to standardize the interviews
182 both in English and Portuguese. To start the procedure, the participants read all the
183 statements and divided them into three piles (disagree, neutral, agree) in answer to the
184 question: “*What is the purpose of citizen science focused on pollinators?*”. All 46
185 statements had to be distributed following a normal distribution (Figure 2). After that,
186 they made a fine distribution of the statements using a scale ranging from – 4 (strongly
187 disagree) through 0 (neutral) to +4 (strongly agree). They had to follow a forced-choice
188 distribution, i.e., each scale value had a pre-determinate number of statements that could
189 be sorted into it (Figure 2). Although the interview overall took around one hour, we
190 allowed participants to use the time they needed to do the sorting phase. The final result
191 of this procedure was the Q sort, which was then used to carry out the quantitative
192 analyses.

193 Once the participant finished the sorting, we asked them about the decisions made
194 during the sorting which helped us to interpret the viewpoints. We also asked about the
195 project typology according to the Shirk et al (2016) classification. Although we
196 recognise this is not a general and definitive classification, we used it as a proxy to
197 understand how coordinators established the relationship with participants. (Table 2)

198 *Analyses*

200 The quantitative analyses were divided in two main phases: i. from Q sorts to factors;
201 and ii. from the factors to factor arrays (Watts & Stenner, 2021; Zabala, 2008). We used
202 R version 4.3.1 (R Core Team 2023) and the following R packages: paran v. 1.5.2
203 (Dinno 2018), corrplot v. 0.92 (Wei and Simko 2021), psych v. 2.3.12 (William Revelle
204 2023), qmethod v. 1.8.4 (Zabala 2014), tidyverse v. 2.0.0 (Wickham et al. 2019). The
205 final purpose of this set of analyses was to create typical Q sorts (factor arrays) that
206 represent shared viewpoints about the role of citizen science in pollinator conservation.
207 Typical Q sorts were then used to interpret the qualitative interview data and to derive a
208 proposed Theory of Change that describes the causal relations about citizen science
209 mechanisms and impacts in each viewpoint.

210 To start the analyses, we digitised the data in a spreadsheet with the statements (rows)
211 and participants (columns), in which for each cell we put the score attributed for each
212 statement by each participant during the sorting phase. This means that each column
213 represented one participant Q sort. The participants' Q sorts are considered as variables
214 in the Q-Methodology rather than as samples. After that, we analysed the correlation
215 between each pair of Q sorts (using Pearson's r). Then we used the correlation matrix
216 (Q sort \times Q sort) to identify the common variance between Q sorts (high values of
217 correlation). We then used the correlation values between Q sorts to reduce them into a
218 few components through principal component analysis (PCA) (Zabala 2014). At this
219 point, we extracted seven unrotated factors – the default number in Q studies – with
220 decreasing explanatory power. For each factor extracted we calculated the unrotated
221 factor loadings, i.e., the coefficient correlations, between the Q sort and the unrotated
222 factor. Those measures allowed us to understand the extent to which each Q sort was
223 typical of each factor. At the end of these analyses, we obtained a matrix representing

224 the correlations between each Q sort and all factors extracted. A calculation of the
225 explanatory potential of each factor was made through eigenvalues by summing the
226 squared loadings of all Q sorts on one factor.

227 Once we got the unrotated factors, we followed with the second phase of analysis. First,
228 following Watts & Stenner (2021) we applied Eigenvalues (Kaiser-Guttman),
229 Humphrey's rule, scree test and parallel analysis criteria (Appendix S2) to decide how
230 many factors would be rotated. These methods differ in the subjacent information used
231 to decide the number of factors to be included in final analysis. For example, Kaiser cut-
232 off criteria states that the factors with eigenvalues over 1.00 should be considered, in the
233 other hand, scree test suggests a visual analysis of the relationship between number of
234 factors and eigenvalues. To avoid an arbitrary decision based on only one method, we
235 used four methods combined, giving more robustness to our decision.

236 We then followed to the factors' rotation. The rotation procedure essential to
237 approximate factors to a particular group of Q sorts such that the best explanation of the
238 viewpoints of each factor can be obtained. The abovementioned criteria applied
239 indicated that three factors would be enough for rotation. We did a varimax rotation of
240 three factors, keeping an orthogonal relation between them to keep a zero-correlation
241 between factors (Brown 1986). This is appropriate because we want to find group of
242 non-correlated opinions. We also calculated the rotated factors loadings and flagged
243 both the Q sorts with significant loads on only one factor and the Q sorts with the square
244 loading on a factor larger than the sum of the squared loadings on every other factor
245 (See Zabala, 2014).

246 The next step was calculating the scores of the statements for each factor (z-scores and
247 factor scores) to achieve the factor array, i.e., a typical Q sort that represents the
248 viewpoint expressed by that factor. Finally, we compared the factors to identify and

249 explain similarities and dissimilarities between the viewpoints. Two statistics were
250 calculated: i. salience – how strongly in terms of either agreement or disagreement each
251 statement was ranked across typical Q sorts; and ii. level of disagreement – differences
252 in the ranking of each statement across typical Q sorts. Statements with above-average
253 salience and above-average standard deviation show disagreement. Statements with
254 above-average salience and low standard deviation show agreement (Bertuol-Garcia et
255 al., 2018; Neff & Larson, 2014).

256 *Qualitative Analysis*

257 *Factor Interpretation and proposition of a Theory of Change*

258 To interpret each factor, we used a systematic procedure proposed by Watts & Stenner
259 (2012). For each factor we filled a token classifying the statements in four categories
260 (items ranked at +4 ranked higher in each factor array than in other factors arrays, items
261 ranked lower in each factor array than in other factors arrays ranked at -4) (Appendix
262 S4). This procedure allowed us to understand how one factor viewpoint was polarized
263 by itself and relative to the other factors. At the end of the interpretation, we gave a
264 general name and summary for each factor viewpoint. Finally, we proposed a Theory of
265 Change that explains how each viewpoint potentially influences projects aims,
266 decisions, and efforts. The Theory of Change was based on the interpretation procedure
267 and the general idea of each viewpoint to make explicit the preconditions and causal
268 pathways that promote citizen science having the expected impacts on pollinators
269 conservation according to each viewpoint.

270 *Results*

271 We interviewed 12 citizen science coordinators (7 from the UK and 5 from Brazil).
272 Three factors emerged from our analysis that together explained 74% of the variance.

273 Table 3 summarises the Q sorts that loaded significantly with each factor (flagged Q
274 sorts), the variance explained by each factor individually, and the correlation coefficient
275 between factors.

276 Here we describe the viewpoint associated with each factor and present a Theory of
277 Change that makes explicit the causal connections leading from a particular citizen
278 science project to the expected impacts.

279 *Viewpoint 1: Citizen science has a dual purpose, delivering both scientific and*
280 *public engagement outcomes*

281 Factor 1 (Figure 3) had an eigenvalue of 4.2 and explained 35% of the variance. Six
282 participants were significantly associated with this factor. Four of them were from
283 Brazil (three females and one male) and two from the UK (one male and one female).
284 Four of these were classified by coordinators as both contributory and collaborative
285 projects, one as collaborative and one as co-created by public members, without
286 scientists.

287 For these participants, citizen science is definitely a good way to improve pollinator
288 conservation, because it produces good data (13: -2; 12: -1, indicating *statement number*
289 *:scale rank* in Table 4), and also because it is an approach that makes people part of
290 scientific knowledge production (1: +4). From their perspective, the purpose of citizen
291 science focused on pollinators is, in the first place, to improve people's understanding
292 of how science works (2 : +4), as well as ensuring their access to knowledge about
293 pollinators (3: +3). Secondly, it also helps us to understand how pollinators use
294 resources in the landscape (11: +1) and encourages people to protect native species (22:
295 +2).

296 This viewpoint also includes the idea that citizen science focused on pollinators is open
297 to everybody, not only to privileged people (17: -4), although people who already have
298 an interest in nature are potentially more likely to engage in such projects (30: 0). It is
299 committed to the idea that even though citizen science focused on pollinators does not
300 necessarily encourage people's involvement in decision making (21: 0), the knowledge
301 and data produced can be useful and usable to both scientists and other stakeholders
302 (32: -1; 33: -3). Accordingly, data quality in citizen science is good, being neither
303 imprecise nor biased (12: -1; 13: -2), and the diversity of protocols does not make
304 integration difficult (37: -2).

305 These participants also considered citizen science as an approach that neither burdens
306 scientists (6: -4) nor overwhelms participants (19: -3). For them, citizen science projects
307 play multiple roles, promoting people's understanding of scientific methods and science
308 (5: -4), increasing positive emotions (45: +1), helping with open data (20: +4), and
309 promoting inclusivity (29: -3). However, they endorse the idea that this approach can
310 lead only to the protection of the most well-known species (16: +3).

311 *Potential Theory of Change for viewpoint 1:*

312 Factor 1 highlights that the public participation in citizen science projects leads to more
313 awareness and knowledge among participants and this also implies more pro-pollinators
314 actions. In parallel this viewpoint agrees that citizen science produces good scientific
315 data and consequently creates more scientific information, especially ecological
316 knowledge that informs conservation. Here, citizen science focused on pollinators has
317 impacts on both public engagement and science.

318 *Viewpoint 2: Citizen Science can be limited in scope*

319 Factor 2 (Figure 4) had an eigenvalue of 3.1 and explained 26% of the variance. Five
320 participants loaded significantly with this factor, four from the UK (two males, two

321 females) and one from Brazil (female). Three projects were classified as contributory,
322 one as collaborative and one as mixed, considering that during the project varied from
323 co-created to collaborative, to contributory.

324 Clearly, concerns about biases are important in this perspective, either because of
325 conspicuous species and geographic monitoring biases that can affect data quality, or
326 because of the profile of people engaging in citizen science pollinator projects (8: +4;
327 38: +4). Despite these concerns, the participants associated with factor 2 perceived
328 citizen science data as useful for science and decision making (14: -4). Also, they
329 agreed that this is an approach that goes beyond scientific goals (4: +3), helping to
330 achieve urgent demands related to pollinator conservation (18: -4; 31: -4) and informing
331 policy (15:+2). However, they recognize that data integration from different projects
332 protocols can constrain the usability of data (37: +3).

333 In this factor we find a neutral perspective concerning whether citizen science can help
334 the protection of the best known species (16:0), the formulation of pro-pollinator
335 policies (35:0), the promotion of open data (20:0). Such a neutral standpoint was also
336 found in relation to the understanding of citizen science as a two-way tool for scientific
337 communication (25: 0). In comparison with the other factors, participants associated
338 with factor 2 tended to disagree more with the use of different academic disciplines to
339 conserve pollinators (9: -1).

340 A perception that citizen science engages richer and more highly educated people (29:
341 +2), but it is not open only to the privileged ones, was also related to this factor (17: -1).
342 Moreover, it was considered that citizen science increases public awareness of the
343 importance of pollinators in general, but can be less applicable when it represents a
344 target action, such as, for example, controlling invasive species (23: -3). Statements
345 related to pro-pollinator actions had minimal representation in this factor.

346 *Potential theory of change for factor 2:*

347 For this factor, citizen science data has an impact on the scientific information that leads
348 to improved ecological knowledge and, then, informs conservation. However, the data
349 quality and range are questionable and need careful attention.

350 *Viewpoint 3: Citizen Science for citizens with limited outcomes*

351 Factor 3 (Figure 5) had an eigenvalue of 1.3 and explained 13% of the variance. Only
352 one participant from UK (female) loaded significantly with this factor. Here the project
353 was classified as collegial, with some limitations within this.

354 In some aspects, this factor amounts to an intermediary point of view between factors 1
355 and 2. It highlights the purpose of citizen science as an interactive and inclusive science
356 engagement practice, as found in factor 1 (1: +4), but also considers that it engages
357 people who is already interested in environment or nature (30: +4), similarly to factor 2.
358 At the same time, the viewpoint associated with this factor perceives that citizen science
359 increases public awareness of pollinators' importance (46: +4), which is a consensus
360 among the three factors.

361 Critics of the use of citizen science data for pollinator research are clearly situated here.
362 The person who correlated with this factor presented a strong agreement with the
363 imprecision and unreliability of citizen science data (13: +3; 14: +3) and also slightly
364 agreed that citizen science is useful as an engagement strategy, but it is not for science
365 (18: +1). This viewpoint regards the usefulness of citizen science data for decision
366 making as limited (33: +1) and is neutral about the production of knowledge through
367 citizen science (10: 0). However, it also considers citizen science as a good way of
368 fundraising for pollinator research (43: +2).

369 In this factor citizen science is viewed as a way to improve science communication (25:
370 +2) and to reduce the knowledge gap about pollinators in society (27: +2). However,
371 this approximation between science and society is perceived as showing limitations. For
372 example, citizen science is regarded as not capable of increasing public understanding
373 or appreciation of scientific knowledge or how science works (3: -1; 5: 0). Citizen
374 science is also considered unable to help make science more transparent or to overcome
375 denialism (26: -3).

376 Clearly, from the perspective associated with this factor, citizen science does not
377 promote targeted and practical pro-pollinator action (34: -4; 40: -4; 44: -4) and does not
378 incentivise people to talk more about pollinator science (24: -2). Also, citizen science is
379 regarded as limited in its ability to bridge the gap between science and policy (35: -2)
380 and less effective than conventional science in achieving pollinator conservation goals
381 (36: -3).

382 *Potential Theory of Change for viewpoint 3:*

383 Viewpoint 3 presented a causal relation between outreach and public awareness of
384 pollinating insects. The connections between citizen science data and scientific
385 information are not established, and citizen science is focused mainly on public
386 engagement.

387 *Consensus and conflicting statements across factors*

388 Based on the salience and standard deviation, nine and thirteen statements were
389 central for consensus and conflicting opinions across factors, respectively (Appendix
390 S3). Among the three factors there was a consensual idea that citizen science promotes
391 people's engagement with and awareness of pollinators, helping them to be connected
392 with nature and enhancing their interest in pollinator science. Also, it was consensual
393 among factors that the knowledge produced by citizen scientists is open to scientists and

394 other stakeholders and does not overwhelm people. Citizen science was not regarded as
395 more effective than traditional science in achieving pollinator conservation goals,
396 although it might help meet the urgent conservation demands.

397 Thirteen statements had conflicting status between pairs of factors. For example,
398 the understanding that “citizen science burdens scientists” (statement 6) was less
399 divergent between factors 1 (“Citizen science has a dual purpose”) and 2 (“Citizen
400 Science can be limited in scope”) in comparison to factor 3 (“Citizen Science for
401 citizens with limited outcomes”). Other aspects with conflicting opinions were: the bias
402 towards conspicuous species in citizen science, data usefulness, data quality for decision
403 making or scientific knowledge production, and accessibility and inclusiveness of
404 citizen science projects (Table 4).

405 *Discussion*

406 In our study three viewpoints about the role of citizen science in relation to the
407 conservation of pollinators were found among project coordinators: citizen science has a
408 dual purpose, delivering both scientific and public engagement outcomes (viewpoint 1);
409 citizen science can be limited in scope (viewpoint 2); and citizen science is useful for
410 citizens with limited outcomes (viewpoint 3). Here we will link the identified
411 viewpoints with the existing conceptualizations of citizen science theory and practice
412 (e.g., R. Bonney et al. 2015; Rick Bonney et al. 2009; Dickinson et al. 2012; Shirk et al.
413 2012).

414 One common conceptualization organizes citizen science projects into types
415 based on the level of participants’ engagement, describing them as contributive,
416 collaborative and co-created, among others (e.g., Shirk et al 2011). Different outcomes
417 and impacts are expected from each project type for science, socioecological systems
418 and individuals (Shirk et al. 2016). For the first viewpoint (“*citizen science has a dual*

419 *purpose, delivering both scientific and public engagement outcomes*”) scientific outputs
420 and learning outcomes are the main roles of citizen science focused on pollinators. This
421 viewpoint was associated to the majority of interviewed coordinators. It is well aligned
422 with the idea of pollinator-focused citizen science having a win-win purpose, i.e.,
423 scientists and volunteers receiving benefits, while projects outcomes and impact help
424 pollinator conservation (Cooper & Lewenstein, 2016). This viewpoint includes the idea
425 that citizen science provides good data, which are greatly needed to understand the
426 status of pollinators, especially in regions like Africa where the evidence is lacking
427 (IPBES, 2016; Dicks et al 2021). It also embraces the idea that citizen science increases
428 people’s knowledge about how science works, which is considered a good outcome for
429 volunteer participants (R. Bonney et al., 2015; Toomey & Domroese, 2013b). Although
430 knowledge is a fundamental aspect, Phillips et al. (2019) propose that engagement is
431 multidimensional and involves not only knowledge, but also emotions, behaviour, and
432 social connections.

433 A more critical view about the purpose of citizen science is presented by
434 viewpoint 2 (*“citizen science can be limited in scope”*). Although this viewpoint agrees
435 that citizen science is good for pollinator conservation, concerns about the data
436 generated by the projects are clear here. Citizen science data quality is one of biggest
437 concerns among the scientific community, due to the fact that they are collected by
438 people with no or low scientific training. Strategies focusing on people’s scientific
439 training are quite important, then, to allow data use and integration (Danielsen et al.
440 2014; Lewandowski and Specht 2015). It is important to mention that biases are also
441 present in traditional research and modelling can be used to solve it (Sobral-Souza et al
442 2021). In terms of engagement, this viewpoint embraces the idea that citizen science has
443 limited capacity to find new audiences and that additional efforts are necessary to

444 engage people who are not interested in nature in the first place. Although it is claimed
445 that citizen science is democratic and open to all, many barriers can limit people's
446 engagement (Lynch et al. 2023).

447 Finally for the third viewpoint, citizen science is more focused on engaging
448 people in pollinator conservation but does not inform science as much as needed. For
449 this viewpoint a conciliation between scientific and engagement outcomes is hard to
450 achieve and, accordingly, the important role of citizen science in promoting people's
451 awareness about pollinators and pollination is achieved at the expense of scientific
452 outputs. Literature says that although environmental awareness is an important aspect
453 for pollinator conservation, in a citizen science context it is expected that people
454 participate in genuine scientific investigation (Queiroz-Souza et al 2023), which is in
455 contrast to what this viewpoint presents.

456 *Differences and complexity across viewpoints about pollinator citizen science*

457 We found three main areas of conflict across the viewpoints. The first concerns
458 the potential of citizen science for engagement and inclusiveness. This is well discussed
459 in the literature, which shows that sociodemographic factors are quite important
460 determinants for recruitment and retention in citizen science projects (Lynch & Miller,
461 2023; Pateman et al., 2021). Usually, project volunteers are biased towards male,
462 retired, and middle-class participants. The second area of conflict is over whether
463 citizen science can reach and influence decision making. The literature points to some
464 pathways and evidence for citizen science informing decision making, through
465 individual and collective policy actions (Mckinley et al., 2017; Ramirez-Andreotta et
466 al., 2014). This conflicting viewpoint can be associated with other projects aspects, such
467 as, for example, typology and project aims and intentions to apply scientific knowledge
468 in decision-making (Lewandowski & Oberhauser, 2016)

469 The third conflicting stance is about the real contribution of citizen science to
470 scientific knowledge in terms of data quality, and the balance between engagement and
471 volunteer knowledge acquisition, and scientific advances. This is also a non-consensual
472 aspect in scientific literature. On one side, there is a perspective that citizen science
473 fosters data at the expense of people learning and on the other side that citizen science
474 prioritizes education and outreach instead of data or scientific knowledge. Most of this
475 discussion relies on the roots of the citizen science concept and practice (Ceccaroni et
476 al., 2016) and usually draws on the citizen science concept adopted by specific projects
477 under consideration and its influence on the practices adopted (Cooper & Lewenstein,
478 2016; Lewenstein, 2015).

479 Exploring these viewpoints quantitatively and qualitatively allows us to identify
480 different expectations about the potential of citizen science for pollinator conservation
481 and helps to inform practices that the projects can adopt. We made explicit the
482 preconditions and causal pathways through which citizen science can have the expected
483 impacts on pollinator conservation. We investigated two contrasting contexts (Brazil
484 and UK) as examples, but due to the huge variety of contexts in which citizen science
485 can be applied, we expect that different viewpoints might arise in different scenarios.
486 From the three viewpoints we found in our study, the outcomes and impact of citizen
487 science will have different contributions to pollinator conservation.

488 From these results, and considering this as one of the most important
489 contributions of this work, we recommend that citizen science coordinators pay
490 attention to the theory of change underlying their projects. We believe such attention
491 will direct the design and management of projects, help team members understand why
492 and how some decisions are made, and potentially serve to align different viewpoints
493 within a team. The viewpoints explicated in our study might act as a starting point,

494 however it is worth mentioning that, as expected in Q-methodology studies, the
495 inclusion of other participants from different contexts (e.g., citizen science coordinators
496 from other countries) could highlight other different viewpoints than the ones found
497 here.

498 *Conclusions*

499 This study presents a novel use of Q-methodology to investigate citizen science
500 coordinators' viewpoints about the role of citizen science in pollinator conservation. We
501 have shown how different viewpoints prioritise different impacts of citizen science. To
502 the best of our knowledge this is the first study that quantitatively explores citizen
503 science experts' views about their practices and expectations about pollinator
504 conservation through citizen science, using Q methodology.

505 It is important to note that the majority of our coordinators were associated with
506 the first viewpoint, indicating that citizen science efforts intended to engage in
507 conservation *and* produce scientific outputs probably represent the majority of citizen
508 science projects focused on pollinators. We believe that the conflicting aspects across
509 viewpoints can be used as a source of discussion within projects. It seems important to
510 make explicit the priorities that are driving decisions and expected impacts; arguably,
511 this is more important than understanding a project's position in a typology.

512 We found that project coordinators have really different views about the role of
513 pollinator citizen science in generating useful scientific data. This is important because
514 pollinator data from citizen science approaches is increasingly being used to inform
515 pollinator conservation, and embedded into monitoring programmes at national level.
516 From some perspectives, this is the main purpose, rather than having an
517 engagement/educational role. Therefore, it seems really important to understand why
518 some coordinators hold the view that the data are low quality, while others do not.

519 Future research aiming to understand the factors driving this perception related to data
520 quality is much needed.

521 Finally, understanding perspectives among experts highlights the underlying
522 assumptions of citizen science theory and practice. Most of the current literature in this
523 area aims to understand and describe the diverse definitions of the term “citizen
524 science”, rather than its link to practices and impacts on conservation. We recommend
525 that future research focuses on understanding whether different concepts of citizen
526 science affect the design of projects or the expected outcomes and impacts. The same
527 set of statements can be used to test how viewpoints are shared among citizen science
528 coordinators in other regions of the globe. Although the Q-methodology is very useful
529 to understand shared viewpoints, other methods, e.g., expert judgment, can help to
530 understand what outcomes and impacts from citizen science projects are more important
531 to conserve pollinators (e.g. Dicks et al 2015).

532 *Support Information*

533 Additional supporting information may be found in the online version of the article at
534 the publisher’s website. Appendix S1 provides the statements list. Appendix S2 reports
535 the analytical tests. Appendix S3 reports true and false for conflicting or consensus
536 among statements. Appendix S4 provides crib sheet for the three factors interpretation.

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909

1 Table 1: Different impacts of citizen science for conservation.

General Impact	Description	References
Education	Improves knowledge gain (e.g., learn about pollinators)	(Burns et al., 2021; Jordan et al., 2011; Land-Zandstra et al., 2016)
Data provision	Helps to find rare organisms, to identify species declines, etc.	(Birkin & Goulson, 2015; Kadoya et al., 2009; Kadoya & Washitani, 2010)
Environmental behaviour	Promotes changes in intentions or behaviours	(Sturm et al., 2021; Toomey & Domroese, 2013a)
Science literacy	Improves science understanding	(Roger et al., 2018)
Scientists' learning	Improves communication skills and learning with communities (non-scientists)	(Kleinke et al., 2018; Roger & Klistorner, 2016)
Scientific knowledge	Produces new statistical tools, protocols, identifies new patterns, leads to data storage and understanding of socioecological systems	(Donovall et al., 2008; Whitehorn et al., 2022)
Science practice	Provides funding, infrastructure	(IPBES, 2016; Stout & Dicks, 2022)
Policy	Informs and promotes pro-pollinators policies	
Social	Helps public participation, democratization of knowledge, accessibility	(Lynch & Miller, 2023; Richter et al., 2018)

2

3 Table 2: Semi-structured interview questions

Questions

How did you find the statements?

What do you think about the statements? Did they make sense for you?

Do you think the statements are well-related with the main question about citizen science and pollinators?

What did you have in mind while sorting the statements?

Could you please give me a rationale for raking items in the extreme columns?

Would you create a new statement for this set if you could?

Are there any items that you did not understand?

What is the type of your citizen science project? If your project does not fill in one type only, which one is predominant? (we displayed one slide presenting the typology based on Shirk et al 2016).

4

5 Table 3: Q-sorts that loaded significantly with each one of the factors. Numbers represents Q-sorts.

Factor	Flagged Q-sort	Eigen values	Explained variance	Correlation with other factors		
				F1	F2	F3
F1: Citizen Science has a dual purpose	4 _(UK) ; 6 _(UK) ; 8 _(BR) ; 9 _(BR) ; 10 _(BR) ; 11 _(BR) (6 Q-sorts)	4.2	35%	-	0.48	0.24
F2: Citizen Science can be limited in scope	1 _(UK) ; 3 _(UK) ; 5 _(UK) ; 7 _(UK) ; 12 _(BR) (5 Q-sorts)	3.1	26%	-	-	0.33
F3: Citizen Science for citizens with limited outcomes	2 _(UK) (1 Q-sort)	1.6	13%	-	-	-
Total explained variance			74%			

6

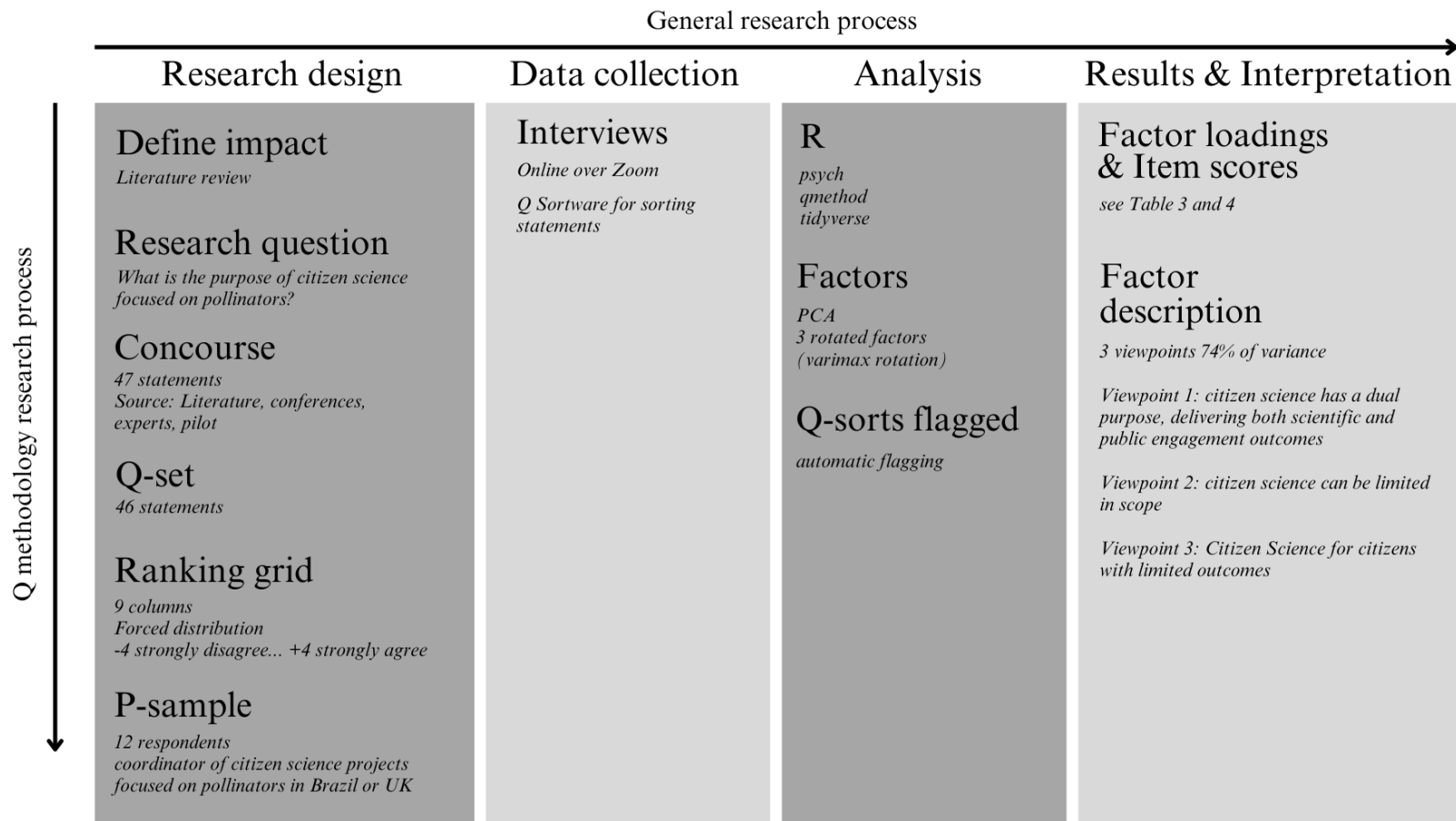
7 Table 4: The 46 statements sorted by standard deviation. z-scores and respective factor arrays, salience and standard deviation are also presented. High salience indicates that
 8 the statement had a high contribution to the conflicts and agreements in perspectives across factors (either consensus or conflicting). High standard deviation indicates
 9 conflicting opinions across factors. Bold rows represent statements with above-average salience. ^a consensus across factors (above-average high salience and below-average
 10 standard deviation). ^b conflicting viewpoints across factors (above-average salience and below-average standard deviation).

No	Statements	Factors						Salience	Standard deviation
		F1		F2		F3			
		z-score	rank	z-score	rank	z-score	rank		
41	Citizen science helps people achieve their own environmental ambitions	0.22	0	0.17	0	0.00	0	0.13	0.12
45	Citizen science increases positive emotions towards pollinators	0.68	1	0.86	2	0.90	2	0.81	0.12
39	Citizen science helps to spark interest and involvement in pollinator science ^a	1.07	3	1.24	3	1.35	3	1.22	0.14

7	Citizen science makes people feel more connected to pollinators^a	1.08	3	1.39	3	1.35	3	1.27	0.17
42	Citizen science is a good approach for getting funding for pollinator research	-0.17	0	0.21	0	0.00	0	0.12	0.19
4	Citizen science successfully combines public engagement in pollinator conservation and outreach goals with scientific goals^a	0.89	2	1.24	3	0.90	2	1.01	0.20
27	Citizen science helps to reduce knowledge gap about pollinators in society	0.49	1	0.53	1	0.90	2	0.63	0.23
19	Citizen science makes people feel overwhelmed^a	-1.29	-3	-0.80	-1	-0.90	-2	0.99	0.26
22	Citizen science encourages people to protect native pollinator species	0.93	2	0.44	1	0.45	1	0.60	0.28
11	Citizen science enhances our understanding of how pollinators use resources in the landscape	0.51	1	0.06	0	0.00	0	0.19	0.28
15	Citizen science informs policies on pollinators	0.29	0	0.77	2	0.00	0	0.35	0.39
25	Citizen science is a two-way tool for scientific communication	0.74	1	0.15	0	0.90	2	0.59	0.40
16	Citizen science can reinforce the protection of the most known pollinator species	1.01	2	0.21	0	0.45	1	0.55	0.41
32	Citizen science knowledge is only used by researchers and not by other stakeholders^a	-0.65	-1	-1.38	-3	-1.35	-3	1.12	0.41
9	Citizen science may use knowledge from different academic disciplines and from other types of knowledge to conserve pollinators	0.67	1	-0.16	-1	0.45	1	0.42	0.43
46	Citizen science increases public awareness of the importance of pollinators^a	1.10	3	0.85	2	1.80	4	1.24	0.49
36	Citizen science is more effective than conventional science at achieving pollinator conservation^a	-0.31	-1	-0.89	-2	-1.35	-3	0.85	0.52

10	Citizen science helps to estimate historic trends in pollinator presence or abundance	0.85	2	1.05	2	0.00	0	0.63	0.56
21	Citizen science increases people's involvement in decision making	0.36	0	-0.72	-1	-0.45	-1	0.51	0.56
23	Citizen science encourages people to control invasive pollinator species	-0.56	-1	-1.48	-3	-0.45	-1	0.83	0.57
20	Citizen science promotes open data	1.20	4	0.02	0	0.45	1	0.55	0.60
31	Citizen science projects are time-consuming and cannot meet the urgent demands of pollinator conservation ^a	-1.09	-2	-1.64	-4	-0.45	-1	1.06	0.60
34	Citizen science reduces the introduction of invasive species ^a	-0.57	-1	-1.36	-3	-1.80	-4	1.24	0.63
12	Citizen science data are biased by the way data are collected	-0.82	-1	0.38	0	0.45	1	0.54	0.71
43	Citizen science is a good approach for fundraising for pollinator research	-0.47	-1	-0.46	-1	0.90	2	0.61	0.79
1	Citizen science is a genuinely interactive and an inclusive science engagement activity ^b	1.71	4	0.39	1	1.80	4	1.30	0.79
3	Citizen science increases accessibility to scientific knowledge about pollinators	1.19	3	0.48	1	-0.45	-1	0.70	0.82
6	Citizen science burdens scientists ^b	-1.58	-4	-1.33	-3	0.00	0	0.97	0.85
30	Citizen science attracts people who already have an interest in the environment and nature ^b	0.23	0	1.80	4	1.80	4	1.27	0.91
26	Citizen science makes science more transparent and helps to overcome science denialism	0.46	0	-0.29	-1	-1.35	-3	0.70	0.91
17	Citizen science only engages privileged people in pollinator conservation ^b	-1.89	-4	-0.06	-1	-0.90	-2	0.95	0.92
24	Citizen science makes people talk more about pollinator science	0.75	1	0.69	1	-0.90	-2	0.77	0.94

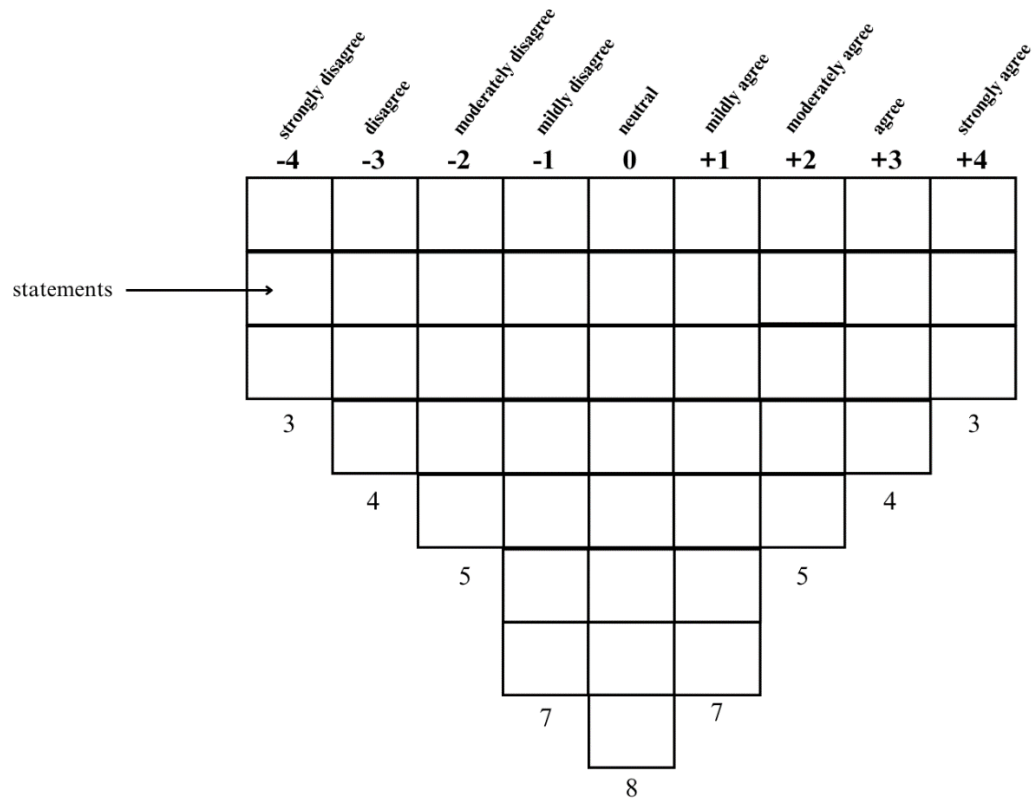
35	Citizen science helps to formulate pro-pollinators policies	0.97	2	0.28	0	-0.90	-2	0.71	0.95
44	Citizen science helps people understand their civic roles in society ^b	0.13	0	-0.84	-2	-1.80	-4	0.92	0.97
5	Citizen science pollinator projects are not particularly successful in increasing knowledge of scientific methods and science in general ^b	-1.95	-4	-0.95	-2	0.00	0	0.96	0.98
33	Citizen science data have limited usefulness for decision making ^b	-1.39	-3	-1.18	-2	0.45	1	1.00	1.01
40	Citizen science helps the society in overcoming environmental conflicts ^b	0.16	0	-1.30	-2	-1.80	-4	1.08	1.02
37	The diversity of citizen science protocols makes it difficult to integrate data among projects	-0.87	-2	1.18	3	0.00	0	0.68	1.03
2	Citizen science increases public understanding of how science works	1.61	4	0.44	1	-0.45	-1	0.83	1.03
38	Citizen science data are geographically biased	-0.48	-1	1.40	4	-0.45	-1	0.77	1.08
28	Citizen science increases the appreciation for scientific knowledge	0.77	1	0.38	1	-1.35	-3	0.83	1.13
29	Citizen science is more accessible to richer and more highly educated people ^b	-1.39	-3	1.05	2	-0.45	-1	0.96	1.23
13	Citizen science data to inform the conservation of pollinators are imprecise ^b	-0.98	-2	-0.53	-1	1.35	3	0.95	1.24
18	Citizen science is a useful engagement strategy, but it is not useful for science ^b	-1.42	-3	-2.03	-4	0.45	1	1.30	1.29
8	Citizen science data are biased towards conspicuous species ^b	-1.21	-2	1.49	4	-0.90	-2	1.20	1.48
14	Citizen science data to inform the conservation of pollinators are unreliable ^b	-0.98	-2	-1.74	-4	1.35	3	1.35	1.61



12

13 Figure 1: Q methodology research stages followed. Adapted from Zabala et al 2018.

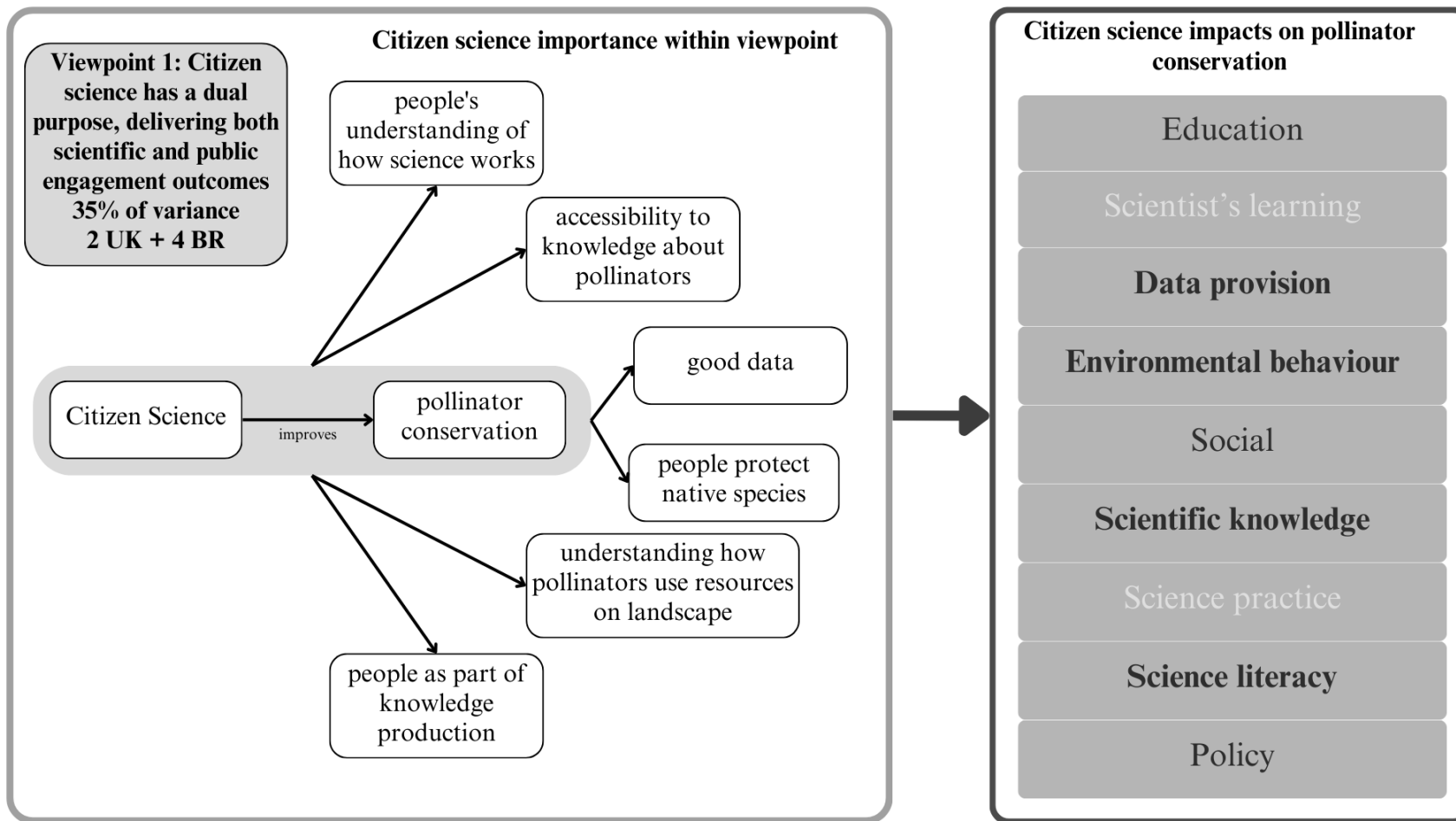
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15

16 Figure 2: Ranking grid representing forced-choice frequency distributions. Levels (-4 to +4): Strongly disagree, disagree, moderately disagree, mildly disagree, neutral, mildly
17 agree, moderately agree, agree, strongly agree. Numbers at the bottom of each column represents the quantity of statements that the participant had to fill in at each level.

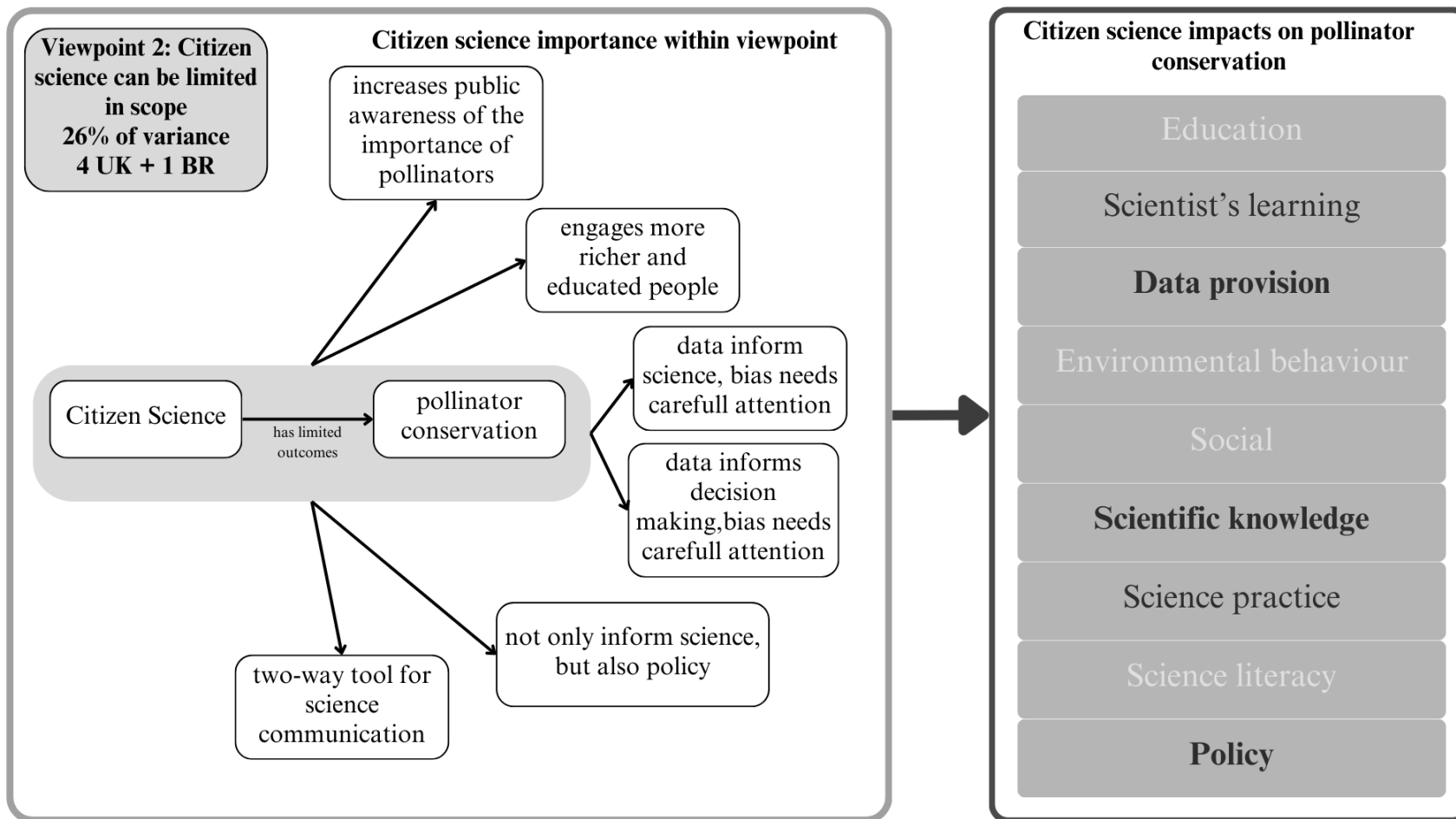
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19

20 Figure 2 to 5: Viewpoints representations. The general impacts on the right box represent the Theory of Change for each viewpoint. Bold letters indicate that this is an expect
 21 impact within the viewpoint, non-bold is less strong and grey letters indicates the viewpoint does not highlight the impact.

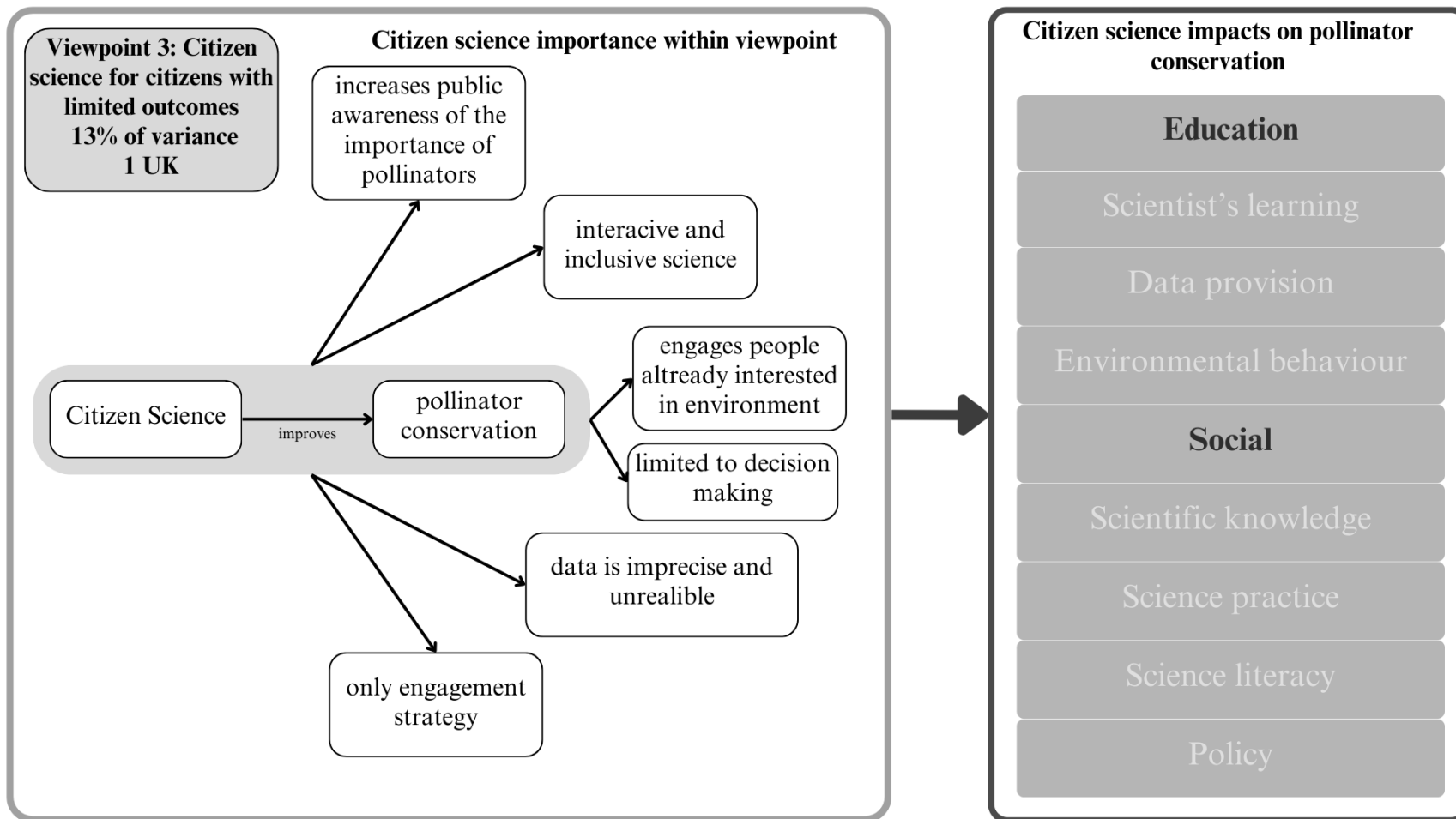
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24 Figure 3

25



26

27 Figure 4

1 **Parte II - Lacunas na adoção de práticas agrícolas amigáveis aos** 2 **polinizadores**

3 **Capítulo III – Determinantes sociopsicológicos à conservação de** 4 **polinizadores em ambientes agrícolas**

5 Autora: Caren Queiroz Souza

6 Este capítulo tem como objetivo apresentar uma revisão narrativa sobre o estado
7 da arte sobre o papel de fatores sociopsicológicos relacionados à adoção de
8 comportamentos pró-polinizadores por agricultores, dando ênfase a importância da
9 interdisciplinaridade entre Psicologia e Conservação no fomento à práticas agrícolas pro-
10 polinizadores.

11 *Importância dos polinizadores na Agricultura*

12 Polinizadores são essenciais para a produção de alimentos. É sabido que mais de
13 75% de plantas cultivadas dependem em algum grau da polinização animal (KLEIN et
14 al., 2007; GARRATT et al., 2014). Contraditoriamente, a expansão e intensificação
15 agrícola estão entre as principais causas de declínio dos polinizadores (GARIBALDI et
16 al., 2011; POTTS et al., 2016). Visando reduzir os impactos da agricultura e também
17 conciliar a produção de alimentos com a conservação dos polinizadores algumas
18 soluções baseadas em conhecimento ecológico já foram propostas (IPBES, 2016a). No
19 entanto, para a efetivação dessas soluções é necessário aproximar o conhecimento
20 científico da prática considerando as barreiras e motivações de agricultores, atores-
21 chave na adoção de práticas amigáveis aos polinizadores (IRWIN et al., 2018). Nesse
22 sentido, faz-se necessário o uso de abordagens interdisciplinares que permitam acessar
23 como aspectos humanos estão relacionados à conservação dos polinizadores
24 (MARSELLE; SHWARTZ, 2020).

25 *Psicologia da Conservação como uma abordagem para promover a conservação de*
26 *polinizadores*

27 O que faz as pessoas se comportarem em relação à natureza é uma pergunta
28 fundamental na Conservação (VAN VALKENGOED; ABRAHAMSE; STEG, 2022). A
29 Psicologia da Conservação é um campo do conhecimento interdisciplinar que se
30 debruça a investigar esta pergunta a partir da compreensão da influência de variáveis
31 subjetivas no comportamento pro-ambiental dos seres humanos (e.g., sentimentos,
32 valores, crenças) (CLAYTON; MEYERS, 2015). Tradicionalmente, a Psicologia da
33 Conservação visa entender porque as pessoas adotam um comportamento ou não e parte
34 da premissa de que todos os indivíduos são responsáveis pelos problemas ambientais
35 que enfrentamos (SCHULTZ, 2011). Atualmente, diante dos debates sobre Ecologia
36 Decolonial e do reconhecimento sobre as desigualdades sociais é preciso ter muito
37 cuidado em como esse campo é usado, pois os danos ambientais causados e as
38 consequências são desproporcionais entre os seres humanos a depender de sua raça,
39 origem, gênero e/ou classe social (FERDINAND, 2022). Ainda mais, sabe-se também
40 que o modo de produção capitalista é a força motriz do desencadeamento e
41 intensificação dos problemas socioambientais que testemunhamos, causando desastres
42 ambientais de grandes proporções, afetando a vida e estabilidade dos sistemas
43 socioecológicos.

44 Mesmo diante dessa crítica, a Psicologia da Conservação pode agregar bastante
45 à Conservação, pois (i) fornece ferramentas metodológicas para avaliar o
46 comportamento dos indivíduos e, potencialmente, seu engajamento em mudanças
47 sistêmicas, (ii) evidencia áreas que precisam de mais atenção para ações de educação,
48 (iii) é uma abordagem inerentemente interdisciplinar e, potencialmente, contribui para
49 estudos transdisciplinares, pois ajuda no entendimento do papel que diferentes atores
50 sociais tem no uso e manejo dos recursos, (iv) evidencia motivações e barreiras de
51 partes interessadas em problemas socioambientais e, (v) pode subsidiar recomendações

52 de adoção de comportamentos com maior impacto como, por exemplo, mudanças
53 políticas (BALMFORD et al., 2021; MARSELLE et al., 2021; NIELSEN et al., 2021).

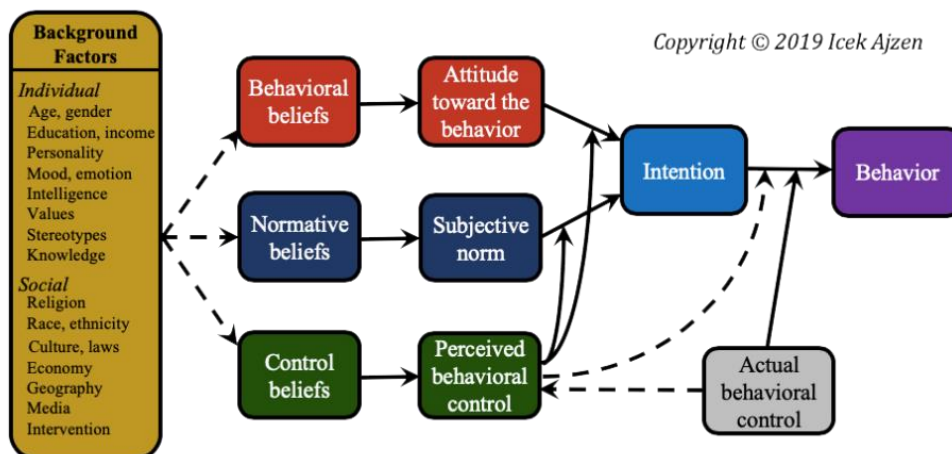
54 Dentro da Psicologia da Conservação, destaco aqui a subdisciplina Psicologia
55 Social – a qual é de interesse desta tese –, que é uma área dedicada ao comportamento
56 interpessoal e na forma como indivíduos são afetados por outros indivíduos
57 (CLAYTON; MEYERS, 2015). A Psicologia Social fornece alguns recursos
58 importantes para a Conservação, pois nesta área são realizados estudos sobre como
59 valores, normas, crenças, conhecimentos e sentimentos se relacionam entre si nos
60 indivíduos dentro do seu contexto social específico e como essa relação também
61 interfere no comportamento social (CLAYTON; MEYERS, 2015). Vários modelos
62 teóricos já foram propostos no campo da Psicologia Social visando compreender o que
63 determina um comportamento pro-ambiental. Dentre os existentes, destacam-se (i) o
64 modelo Valor-Crença-Norma (em inglês, Value-Belief-Norm, VBN) (STERN et al.,
65 1999) que indica a relação causal entre valores e comportamentos, (ii) o modelo
66 abrangente de determinação de ação (em inglês, the comprehensive action
67 determination model) (KLÖCKNER, 2013), que baseando-se em uma metanálise reúne
68 fatores determinantes ao comportamento de várias teorias (valor-crença-norma, teoria
69 do comportamento planejado e teoria de ativação da norma) e, (iii) o modelo do
70 comportamento planejado (em inglês, Theory of Planned Behaviour - TPB) (AJZEN,
71 1991) que tem apresentado bastante robustez em pesquisas com comportamento pro-
72 ambiental.

73 *Teoria do Comportamento Planejado*

74 A TPB foi proposta por (AJZEN, 1991) (Figura 1). A estrutura do modelo é útil
75 para quantitativamente indicar as principais variáveis determinantes a um
76 comportamento específico, bem como, mensurar qual é a força das relações causais

77 entre as variáveis, já que essas são contexto-dependentes e tem contribuições relativas a
 78 depender do comportamento de interesse. De acordo com a TPB, o comportamento é a
 79 manifestação de uma ação, geralmente observável em uma dada situação. O
 80 comportamento, segundo a TPB, é diretamente afetado pela intenção (INT) e pelo
 81 controle real do comportamento (ABC). Intenção por sua vez, é uma indicação da
 82 disposição que o indivíduo tem para realizar o comportamento. E, controle real do
 83 comportamento pode ser descrito como o conjunto de condições e percepções do
 84 indivíduo que permitem a realização do comportamento (tempo, recursos, habilidades
 85 etc) (AJZEN, 2020).

86 O controle real do comportamento dificilmente é mensurável, nesse sentido, via
 87 de regra, a percepção de controle do comportamento (PBC) que é usada como um proxy
 88 para essa variável (AJZEN, 2006). Como o próprio nome sugere, a PBC é a percepção
 89 que o indivíduo tem sobre sua capacidade de realizar o comportamento. Também
 90 segundo a TPB, um comportamento específico pode ser determinado pela avaliação
 91 positiva ou negativa que o indivíduo faz sobre o comportamento – atitudes (ATT) –, e
 92 pela pressão social percebida sobre a realização do comportamento – normas sociais
 93 (SN). Cada um desses três fatores (ATT, SN e PBC) é resultado de crenças
 94 comportamentais, sociais e de controle, respectivamente.



95

96 Figura 1: Esquema mostrando as variáveis e respectivas relações da Teoria do Comportamento
97 Planejado (AJZEN, 1991).

98
99 *Tendências atuais e lacunas em estudos sobre fatores sociopsicológicos e conservação*
100 *de polinizadores na agricultura*

101 As evidências ecológicas sobre o declínio dos polinizadores vêm acompanhadas
102 de recomendações que visam recuperar suas populações e/ou reduzir e mitigar os efeitos
103 nocivos à sua existência (IPBES, 2016b). Por exemplo, evidências ecológicas sobre o
104 efeito de agrotóxicos para insetos polinizadores implicam em recomendações de
105 aplicação em períodos fora do período da florada, redução ou extinção do uso de
106 agrotóxicos. Todavia, a adoção dos comportamentos perpassa pelas motivações e
107 barreiras das partes interessadas, nesse sentido, a Psicologia Social e os modelos
108 propostos nesse campo se fazem úteis para endereçar essa questão (HALL; MARTINS,
109 2020).

110 De modo geral, existem poucos estudos que têm se debruçado a compreender a
111 importância relativa de construtos psicológicos na adoção de comportamentos pro-
112 polinizadores (Tabela 3). Na literatura, a maioria dos estudos não apresenta um
113 arcabouço teórico para explicar as variáveis ou ainda para modelar a relação entre as
114 mesmas (NALEPA et al., 2020; OSTERMAN et al., 2021). Além disso, há variação
115 entre métodos ou variáveis entre as pesquisas (questionário, grupo focal, entrevista), o
116 que dificulta a generalização. Outro aspecto observado é que, embora a percepção e o
117 conhecimento sejam variáveis muito comuns (BREEZE et al., 2019; TARAKINI;
118 CHEMURA; MUSUNDIRE, 2020), essas variáveis não estão originalmente presentes
119 nos modelos conceituais que explicam o comportamento, como é o caso da TPB. O
120 conhecimento ainda é visto como algo muito determinante à ação na Biologia da
121 Conservação, apesar das evidências apontarem para a importância de outros fatores

122 como, por exemplo, atitudes, percepção de controle e normas sociais (KNAPP et al.,
123 2021).

124 Na literatura, existe uma ênfase significativa em compreender como agricultores
125 percebem a importância das abelhas, em contraste com outros polinizadores (HANES et
126 al., 2013; HEVIA et al., 2020). A percepção e o conhecimento sobre os polinizadores e
127 sua importância varia entre os locais (MUNYULI, 2011; TARAKINI; CHEMURA;
128 MUSUNDIRE, 2020) e é influenciada pela educação e experiência com manejo agrícola
129 (HEVIA et al., 2020). Estudos também evidenciam que abelhas são percebidas como
130 os mais importantes insetos polinizadores, sendo os demais insetos complementares às
131 abelhas mesmo em culturas não dependentes de abelhas (OSTERMAN et al., 2021). A
132 disposição na adoção de práticas amigáveis também varia entre os estudos.

133 (OSTERMAN et al., 2021). Por exemplo, em Uganda, observou-se uma menor
134 disposição em adotar tais práticas, uma vez que os agricultores percebem a polinização
135 como um serviço gratuito ou bem público (MUNYULI, 2011). Em contraste em outros
136 países, a maioria dos agricultores adota ao menos uma prática de manejo ecológico pró-
137 polinizadores, e em alguns casos, sem necessariamente ter a intenção específica de
138 beneficiar os polinizadores (BREEZE et al., 2019) (BREEZE et al., 2019). Em síntese, a
139 compreensão sobre fatores sociopsicológicos associados à adoção de práticas amigáveis
140 aos polinizadores na agricultura destaca a crescente relevância dessa abordagem.

141 Embora as pesquisas recentes tenham demonstrado algum avanço, ainda existem
142 diversas lacunas a serem preenchidas como, por exemplo, compreender de que maneira
143 incentivos podem facilitar ou modificar a intenção de agricultores em adotar
144 comportamentos pró-polinizadores. Pesquisas futuras desempenharão um papel
145 extremamente relevante para aproximar a pesquisa da prática, uma vez que evidências
146 nesse campo são fundamentais para o desenvolvimento de estratégias mais eficientes.

147 Além disso, é de suma importância também apresentar definições claras das variáveis
148 de interesse e sua relação causal.

149 Uma das principais dificuldades identificadas nesta revisão foi a integração dos
150 resultados entre os estudos. Para superar esse desafio é necessário endereçar questões
151 sob arcabouços teóricos explícitos, como a TPB e outros modelos que já foram
152 propostos no campo da Psicologia Social. Além disso, é fundamental investigar como
153 os fatores sociopsicológicos podem influenciar ou contribuir para a formulação de
154 políticas públicas. Essas reflexões ressaltam a importância do diálogo interdisciplinar
155 entre a psicologia e conservação, sendo essencial para orientar uma agricultura que
156 concilie produção de alimentos, conservação de polinizadores e participação entre as
157 partes interessadas.

1 Tabela 5: Lista não exaustiva de estudos que avaliaram fatores sociopsicológicos relacionados a conservação de polinizadores na Agricultura.

Referência	Arcabouço teórico	Variáveis de interesse	Local	Principal resultado
Knapp et al. 2021.*	TPB	Vários	Reino Unido	O conhecimento não é um bom preditor do comportamento pró-ambiental em relação aos polinizadores. Em vez disso, os fatores comportamentais explicaram 45% da variação no comportamento de conservação pro-polinizadores.
Tarakini et al 2020	Não apresenta	Percepção de agricultores, conhecimento e atitudes	Zimbabue	Identificação de abelhas foi influenciado pelo grau de educação e tempo na atividade agrícola e negativamente pelo medo de abelhas. A maioria dos entrevistados demonstrou conhecimento sobre polinização.
Hevia et al 2020	Não apresenta	Percepção, conhecimento e práticas de manejo para promover polinização	Espanha	A maioria dos entrevistados reconhece o declínio em suas áreas e a necessidade de polinizadores para produção agrícola. Também apresentam algum conhecimento sobre polinizadores e realizam práticas pró-polinizadores (reduzir uso de agrotóxico e diversificação de cultivos). Educação, idade, gênero e dedicação à agricultura influenciam fortemente o conhecimento e a adoção de práticas pró-polinizadores.
Hanes et al 2013	Não apresenta	Percepção sobre efetividade de polinizadores nativos e sua contribuição para a frutificação.	Estados Unidos	Polinizadores nativos são importantes, mas não são suficientes para substituir Apis melífera. Percebem incerteza na eficiência de polinizadores nativos e dificuldade de manejo.
Nalepa et al 2020	Não apresenta	Como características da área e percepção sobre abelhas influencia a probabilidade de adotar práticas	Canadá (75)	A adoção de práticas pró-polinizadores é influenciada pela consciência de abelhas silvestres, seu benefícios e pela percepção das ameaças às suas populações. O percepção de custo das práticas reduz a adoção.

		amigáveis aos polinizadores		
Osterman et al 2021	Não apresenta	Percepção da importância relativa de diferentes grupos de polinizadores, fontes de informação, manejo da polinização	México, Guatemala, Reino Unido, Bélgica, Alemanha, Polônia, Eslovênia, Espanha, Israel (definido pelo estudo), Austrália e Nova Zelândia	Agricultores percebem abelhas como sendo mais importantes que outros insetos polinizadores, mesmo sendo de cultivos não dependentes de abelhas. Entendem que outros insetos são complementares e não substitutos de abelhas. A disposição em plantar flores nas margens e dentro dos cultivos para aumentar a visitação de polinizadores estava relacionada com conhecimento ecológico sobre insetos polinizadores e sobre subsídios do governo.
Breeze et al 2019*	Não apresenta	Percepção e motivação relacionada a polinização agrícola assistida	Chipre, Estônia, Grécia, Itália, Malta, Holanda, Portugal, Eslovênia, Sérvia, Reino Unido	Metade dos agricultores entrevistados acredita que tinha déficit de polinização e menos de 1/3 alugam caixas de abelhas. Em contrapartida, a maioria adota alguma prática de manejo que beneficia os polinizadores, embora alguns não o façam com a intenção de beneficiar os polinizadores.
Munyuli 2011	Não apresenta	Percepção e conhecimento e importância dos polinizadores e polinização	Uganda	A maioria (>90%) não estava ciente do papel das abelhas para a produção. Também não estavam cientes da importância de habitats semi-naturais para conservação de polinizadores. Os agricultores não apresentaram muita disposição para adotar práticas de manejo pró-polinizadores, pois consideram a polinização um serviço gratuito, ou bem público.

Misganaw et al 2017	Não apresenta	Percepção da importância de insetos polinizadores, seu status e distribuição e conhecimento sobre o seu papel na agricultura.	Etiópia	A maioria dos agricultores carece de conhecimentos sobre polinização e da importância de polinizadores na agricultura para a produção de alimentos.
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1 **Capítulo IV – Why plant flowers? Exploring the psychological factors**
2 **that motivate fruit growers to take up a key pro-pollinator behaviour**

3 Target journal *People and Nature*.

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10 *Abstract*

- 11 **1.** Agricultural expansion and intensification are the main drivers of pollinator
12 decline. To reverse the negative effects of agriculture on pollinators, key
13 stakeholders' engagement in pro-pollinator conservation actions is crucial.
14 Although farmers are recognized as key stakeholders in pollinator conservation,
15 psychological research about what determines their pro-pollinator actions is
16 lacking.
- 17 **2.** We interviewed 89 farmers of pollinator-dependent fruit crops across the UK,
18 with the majority of interviews carried out in person. A combination of closed
19 and open questions was used to analyse farmer perceptions of the importance of
20 pollinators, and the crop yield and quality outcomes they deliver. We used
21 Likert-scale statements to measure psychological factors based on the Theory of
22 Planned Behaviour, and tested the determinants of the intention to plant flowers
23 as nectar and pollen sources for pollinating insects with multiple linear
24 regression.
- 25 **3.** We found that fruit farmers who perceived a high importance of pollinators also
26 perceived high dependence. Compared to values of crop pollinator dependence
27 reported in the literature, farmers perceptions of their crop's pollinator

28 dependence were the same or lower for apple farmers, and the same or greater,
29 for blackcurrant farmers.

30 **4.** Fruit farmers in our sample were motivated to plant flowers for pollinating
31 insects more by what they believed to be the benefits of doing so, and their
32 ability to do so, than by their beliefs about social approval, for example from
33 other farmers or customers. In accordance with this result, direct attitudes and
34 direct perceived behavioural control were the major determinants of apple and
35 blackcurrant farmers' intentions to perform the behaviour.

36 **5.** Given the importance of perceived behavioural control, we recommend outreach
37 activities that provide training, guidance and field demonstration on the
38 practicalities of planting flowers for pollinators in fruit farms.

39 **Keywords:** pro-pollinator behaviour, Theory of Planned Behaviour, farmers behaviour,
40 ecological intensification

41 *Introduction*

42 The main drivers of pollinator decline are related to agricultural expansion and
43 intensification (Dicks et al. 2021; IPBES 2016; Stout and Dicks 2022). Although
44 ecological research on how agriculture practices impact pollinator structure and
45 dynamic is necessary to provide biological evidence for decision making (Klein et al.
46 2007; Potts et al. 2010), it is equally important to understand the psychological factors
47 that determine whether key agricultural stakeholders take pro-pollinator actions.

48 Environmental psychology is essential to inform conservation strategies that upscale
49 conservation benefits to people and nature (Nalepa et al. 2020). Farmers are direct
50 agents in pollinator conservation. They make decisions about land management at the
51 local scale and, collectively, can have a positive impact in restoring and regenerating
52 environments at the landscape scale (Dicks et al. 2019).

53 Pollinators' economic importance for agriculture has already been calculated (Gallai et
54 al. 2009) and management practices to benefit pollinators (*e.g.*, providing flower-rich
55 habitat) are supported by policy incentives in many countries (Dicks et al. 2016,
56 Hipólito et al. 2021). For example, actions to help insect pollinators can be subsidised by
57 agri-environment schemes, which are effective for conserving wildlife on farmland, but
58 expensive and in need of careful design (Batáry et al. 2015). Stout & Dicks (2022)
59 recently summarised pro-pollinator initiatives at different scales, showing that national
60 and, mainly, local initiatives have a greater influence on land management actions for
61 pollinator conservation than international initiatives. These authors also argued that
62 local actions have the potential to reduce direct drivers of pollinator decline, while
63 reinforcing the benefits to people and nature.

64 A detailed synthesis of practical actions designed as responses to the risks posed to
65 pollinators can be found in the IPBES report (2016) (*e.g.*, to conserve or sow field
66 margins with non-crop flowers, to reduce pesticide use, to diversify farming systems).
67 Among those practices, to plant flowers as nectar and pollen sources within farms is a
68 key local pro-pollinator action, because it amounts to feeding pollinators from a
69 diversified plant community. Giving food to pollinators ensures they will have enough
70 energy to visit wild and cultivated plants, reproduce and, potentially, increase their
71 abundance (Scheper et al. 2013). A vast literature documents the ecological effects of
72 pro-pollinator conservation actions in agricultural environments, largely looking at
73 effects on pollinators themselves (reviewed by Dicks et al. 2010, Scheper et al. 2013,
74 Kovács-Hostyánszki et al. 2017, for example), but in some cases also on pollination
75 services (*e.g.*, Albrecht et al. 2020).

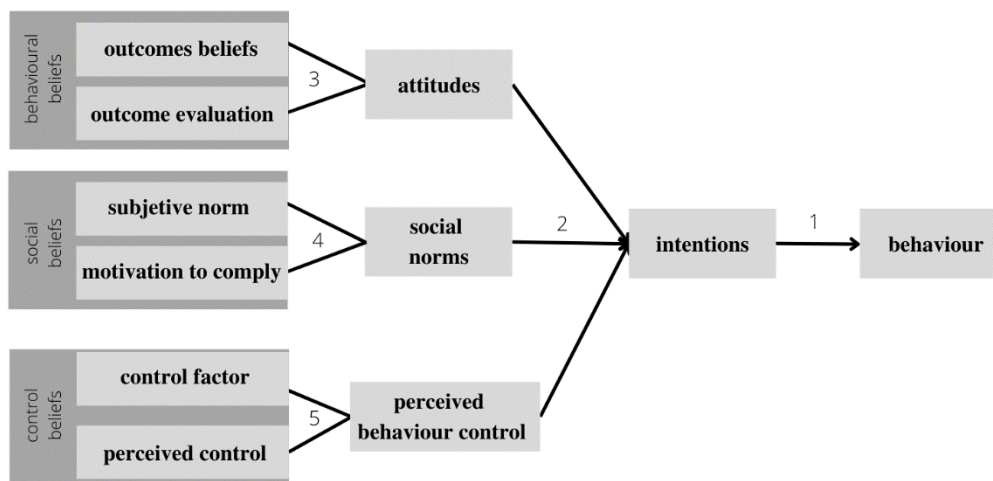
76 Although pro-pollinator actions (*e.g.*, planting flowers) within farms bring benefits to
77 people and nature, the uptake of these actions is still low, particularly among fruit

78 farmers (Kleijn et al. 2019). Time, availability of resources, perceptions, social context,
79 experience, among others, are factors that influence whether a person takes up an action
80 or not (Campos Tisovec-Dufner et al. 2019; Yuriev et al. 2020). To understand these
81 factors, Conservation Social Science studies, especially under interdisciplinary
82 environmental psychology approach, are needed (Balmford et al 2021). Such studies
83 integrate different knowledges, and can help to build effective guidance and reduce the
84 knowledge-implementation gap in this domain (Marselle and Shwartz 2020; Nielsen et
85 al. 2021; Pardini et al. 2013).

86 In this study, we aim to understand two sets of psychological drivers that influence
87 farmers' decisions. First, how farmers perceive the importance of pollinators for their
88 crops. Farmers' perceptions provide important information underpinning their beliefs
89 and behaviour (Breeze et al. 2019; Hanes et al. 2013). It is crucial to characterize their
90 level of understanding of the importance of pollinators, to provide an underlying
91 rationale for further analyses testing the relation among different psychological drivers.
92 Second, we aim to understand the psychological determinants related to the uptake of
93 pro-pollinator actions. A broad scope of theories in social psychology models how
94 psychological factors influence people's actions (Ajzen 1991; Klöckner 2013; Stern
95 2000). Among those, the Theory of Planned Behaviour (TPB) contains well-supported
96 models useful to explain the determinants of specific behaviours (Ajzen 1991; Yuriev et
97 al. 2020). TPB assumes that one specific behaviour is directly influenced by people's
98 intentions and by three other direct factors: attitudes (the positive or negative evaluation
99 of the behaviour), social norms (the perception of approval from social referents such as
100 family, friends or colleagues, to perform the behaviour) and perceived behavioural
101 control (perceived capability to perform the behaviour) (1 and 2 at Figure 1) (Ajzen,
102 1991). These direct factors (attitudes, social norms and perceived behavioural control)

103 are influenced by people's behavioural, social and control beliefs, respectively (numbers
 104 3, 4 and 5 at Figure 1). Beliefs are peoples' subjective views about the consequences,
 105 social approval and level of control associated with the target behaviour.

106 An expectancy-value model is an equation applied in different fields to quantify the
 107 extension of a person evaluation of their success in one task. At TPB, the equation
 108 describes the relation between direct factors and beliefs so that each direct factor is
 109 assumed to be a function of a set of accessible beliefs (Fishbein & Ajzen, 1975). For
 110 example, people's attitudes towards a behaviour are a function of the expectations about
 111 the behaviour's outcomes (outcome beliefs) and the evaluation of each expected
 112 outcome (outcome evaluation). The sum of the product between a set of outcome beliefs
 113 and outcome evaluation is proportional to the direct attitudes (3 in Figure 1). The same
 114 model represents other direct factors. Social norms (4 in Figure 1) are represented as the
 115 sum of the perceived evaluations of specified social referents multiplied by motivation
 116 to comply with the opinions of these referents; perceived behaviour control (5 in Figure
 117 1) is represented as the sum of the products of beliefs about the presence of specified
 118 enablers or barriers to the behaviour (control factor) and the perceived control over
 119 those factors (Figure 1).



120

121 Figure 2: Theory of Planned Behaviour scheme. Adapted from Ajzen 1991.
122 The TPB assumes that the uptake of a specific behaviour is context-dependent, due to
123 the complexity of the factors related to the behaviour under analysis and also to the
124 specificities of target social actors. Under this framework, a diverse range of pro-
125 environmental actions among farmers and landowners have previously been analysed,
126 investigating factors related to land use, soil, water management and preservation of
127 forest remnants (Wauters et al 2010, Wauters & Mathijs 2012, Poppenborg & Koellner,
128 2013, Campos Tisovec-Dufner et al. 2019). Prokopy et al. (2019) reviewed scientific
129 knowledge of factors affecting the adoption of conservation practices among farmers in
130 the United States of America. They identify studies covering nutrients, livestock or
131 habitat management and organic adoption, but did not document any studies addressing
132 conservation practices aimed directly at pollinators.

133 The TPB is a particularly useful approach for understanding farmer behaviour, because
134 farmers are an easily defined social group, with shared characteristics, making a
135 predictable repertoire of decisions that are context-dependent. Some studies have
136 focused on pro-pollinator behaviour among farmers, but they either do not use TPB, or
137 they don't focus specifically on farmers. Osterman et al. (2021) found that pro-
138 pollinator management practices among farmers – specifically, planting flower strips
139 and managing hedgerows for pollinators - are influenced by their ecological knowledge
140 or linked to government subsidies. However, they don't present an explicit theoretical
141 background. Knapp et al. (2021), using the TPB, found that socio-psychological factors
142 (attitudes, perceived control and nature exposure) played a more important role than
143 knowledge in determining a range of pro-pollinator actions among different social
144 actors, mainly from UK, including farmers. Studies addressing the TPB to investigate
145 the determinants to pro-pollinator behaviour still rare (Sturm et al. 2021).

146 Using TPB in a quantitative way, as originally designed by Ajzen et al (1991), requires
147 a focus on a very specific behaviour, and cannot easily be applied across several
148 behaviours, or a generalised set of pro-pollinator actions. Here we focus on planting
149 flowers. Of four pro-pollinator behaviours relevant to UK fruit growers that we
150 identified during our pilot survey (see Methods), this action is the one for which there is
151 the most evidence of potential benefits, both to pollinator populations and, in some
152 cases, to pollination services and crop yields For this reason, we consider planting
153 flowers to be a key pro-pollinator behaviour for growers of pollinator-dependent
154 crops(e.g., Albrecht et al. 2020; Campbell et al. 2017).

155 We aim to investigate psychological factors related to pollinator conservation actions,
156 among UK growers of pollinator-dependent fruit crops. We expect our research to
157 inform interventions aimed at changing farmer behaviour, in favour of people and
158 pollinators. We focus on the following questions:

- 159 1. How do fruit farmers perceive their crop's dependence on pollinators?
 - 160 a. How do UK fruit farmers evaluate the importance of pollinators to the
161 quality and quantity of crops they can produce?
 - 162 b. How do farmer's perceptions towards pollinator dependence differ from
163 scientifically reported pollinator dependence ratios?
- 164 2. What psychological factors drive the decision to plant flowers or not?
 - 165 a. Do UK fruit farmers believe that planting flowers helps pollinators and
166 their business? How do their behavioural, social and control beliefs vary?
 - 167 b. What are the psychological determinants of the intention to plant flowers
168 as nectar and pollen sources for pollinating insects, among UK fruit
169 farmers?

170 *Methods*

171 *Study design*

172 *Sampling design*

173 We focused on farmers of pollinator-dependent fruit crops across the UK. From a full
174 list of commercial growers of apples (England), cider apples (Somerset and
175 Herefordshire) and blackcurrant (UK) a sample was randomly selected and random
176 numbers for each sample were generated by the last author. For ethical reasons, key
177 informants (the companies Suntory, Worldwide Fruit, ONE Network) has provided
178 contact details for the selected growers to the lead researcher and the relevant
179 interviewer only. From an estimation of 150 commercial top fruit growers, 200
180 commercial cider growers and 39 commercial blackcurrant growers, we calculated a
181 representative sample size of 67, 76 and 31, respectively, according to formula in
182 Barlett et al. (2000). We interviewed 89 farmers across the UK who cultivate pollinator-
183 dependent crops and classified the data by the main crop reported by them (apples and
184 cider apples (N=53), blackcurrant (N= 30), cherry (N = 02), strawberry (N= 1),
185 raspberry (N= 1). Two questionnaires were not identified by crop. For the purpose of
186 this study, we just considered 83 growers (19 apple, 34 cider apple and 30
187 blackcurrant), as those crop types had enough samples to run the analysis. From that
188 sample, 95.2% (N= 79) were male and 4.8% (N=4) female farmers.

189 *Questionnaire design*

190 The first step of designing a TPB questionnaire is to identify the beliefs associated with
191 a specific behaviour, in the target population (Ajzen, 2006). We designed an open-
192 ended pilot questionnaire (Supplementary Material I) to decide whether a behavioural
193 category (e.g., ‘pollinator conservation actions’) would be appropriate, or whether the
194 full final questionnaire needed to focus on a single specific behaviour, and if so, which
195 one. We identified four recommended pro-pollinator actions in agroecosystems: (i)

196 planting flowers as nectar and pollen sources for pollinating insects, in the fruit-growing
197 areas, (ii) managing native hedges for pollinators, (iii) allowing areas to regenerate
198 naturally for pollinators, (iv) allowing actively managed grassy areas to flower for
199 pollinators. We sent the pilot online survey structured at Qualtrics™ software, via e-
200 mail to UK blackcurrant, cider and fruit growers, to identify the accessible beliefs
201 amongst the grower community for each behaviour. There was a different version of the
202 pilot survey for each of the four specific behaviours. The Qualtrics survey software
203 randomly allocated one behaviour to each respondent, allocating them equally across
204 respondents. In total, 53 growers answered the pilot questionnaire.

205 Outcome beliefs, referent groups and control factors from the pilot survey were coded
206 manually into categories for each behaviour, and each mention of a category was
207 recorded. This was done independently by two researchers, a technique called
208 researcher triangulation (Denzin, 1970). After seeing the results of the pilot
209 questionnaire, we elected to focus the full questionnaire on one specific behaviour –
210 *planting flowers as nectar and pollen sources for insect pollinators within 500 m of the*
211 *fruit growing areas of the farm*. This decision was made for two reasons. Firstly, the
212 lists of outcome beliefs and control factors from the pilot questionnaire varied across the
213 behaviours, with some factors appearing prominently only for one behaviour. Secondly,
214 the pilot survey showed little variation in the take-up of three of the actions, with the
215 majority of growers (76-92%) reporting that they already did them. Planting flowers as
216 nectar and pollen sources was carried out by about half (57%) of the 51 respondents
217 who answered this part of the pilot questionnaire.

218 We used the list of the elicited behavioural, social and control beliefs towards planting
219 flowers to design Likert-scale items in order to measure its variation among the farmers
220 during research phase (Table 2). From beliefs elicited at the pilot phase (outcome beliefs

221 and outcome evaluation, normative beliefs and motivation to comply, power control
222 factor and control belief) as well direct constructs (attitude, social norms, perceived
223 behaviour control and intentions), we developed a set of (3 to 7) items using 7-point
224 Likert scales. We assess the previous uptake of the planting flowers behaviour through
225 a yes or no item: “*In the last 12 months, did you plant flowers as nectar and pollen*
226 *sources to help pollinators within 500 m of the fruit-growing areas of your farm*”. The
227 full questionnaire was then composed of closed and open-ended items distributed into
228 four sections (Supplementary Material II): (i) basic information (gender, educational
229 level, years growing fruits, fruit area, fruit varieties cultivated, payment for ecosystem
230 services, management type), (ii) farmers’ knowledge about pollination and pollinators,
231 (iii) uptake of pro-pollinator conservation actions and (iv) determinants of behaviour
232 related to planting flowers as nectar and pollen sources.

233 *Variables and data analyses*

234 *Farmers’ perceptions of pollinator importance*

235 To evaluate how fruit farmers perceive their crop’s dependence on pollinators, we used
236 data from farmer’s knowledge about pollinators and pollination section. Closed items
237 were used to measure perceived dependence, perceived importance and perceived
238 quality (Table 1). Crops’ dependence ratings from Klein et al. (2007) were used as a
239 comparison reference with farmers’ perceived dependence. We coded closed items and
240 for each level of perceived importance (very important; may play a small role; not
241 important at all; don’t know), we first calculated the proportion of perceived quality
242 levels and perceived dependence of pollinators levels, for blackcurrant and apple
243 farmers. We also compared the proportion of farmers perceived crop’s dependence on
244 pollinators with the dependence ratings presented by Klein et al. (2007).

245 We sorted the answers given to the open-ended item asking for quality outcomes they
 246 perceived into four categories of expected quality outcomes of animal pollination
 247 present in literature, using clustering technique and calculated the frequency of each
 248 category mentioned.

249 Table 6: variables and respective items from *farmer's knowledge about pollinators and*
 250 *pollination section* of the questionnaire.

Variable	Item	Options
Perceived crops' dependence of pollinators	Without pollinating insects such as bees, how much of your harvestable crop (yield) would you lose? If you think the harvest would be the same without insects, choose 0 (no loss). If you think there would be no harvest at all without insects, choose 100% (complete loss)	5 options 0 (no loss); 0-10% (little); 10-40% (modest); 40-70% (great); 70-100% (essential)
Perceived importance of pollinators to quantitative outcomes	Do you think bees and other pollinators may play an important role in fruit set and increase the yield of [insert selected fruit variety]?	Closed question; 4 options (Very important; may play a small role; not important at all; don't know)
Perceived quality	Now we are going to talk about quality, rather than quantity, of fruit produced. What effect do pollinating insects such as bees have on the quality of your harvestable crop?	Likert scale; 5-points (Very negative; negative; neutral; positive; very positive)
Quality outcomes	Which quality parameters do you expect are affected?	Open question

251

252 *Farmers' psychological drivers to the uptake of plant flowers*

253 In order to understand the determinants of planting flowers as nectar and pollen sources
 254 to pollinating insects within 500m of fruit-growing areas two set of analyses were
 255 performed. First, we calculated the variation of behavioural, social and control beliefs
 256 among farmers running descriptive analyses of Likert items. Second, we calculated the
 257 Cronbach's alpha of items addressing direct measures (attitude, social norms and
 258 perceived control) to test their internal consistency and with the remaining ones, we

259 calculated the mean for each variable, accessing then the scores of direct measures.
260 Cronbach's alpha is commonly used index that evaluates the redundancy among items
261 measuring one latent variable (Heo et al. 2015). Third, we tested the expectancy-value
262 model of each paired beliefs x direct measure using Pearson correlation in order to
263 confirm we could use the direct measures to test the main model based on TPB. We
264 reversed all scores in order to put the positive pole at the right, and negative ones at the
265 left.

266 Finally, we calculated the variance inflation factor (VIF) to test the collinearity between
267 variable and, after that, we used multiple linear regression to test the determinants of
268 intentions to planting flowers as nectar and pollen sources within 500m of fruit-growing
269 areas in that case, with intention as a response variable and attitudes, social norms and
270 perceived control as predictor variables (I~ ATT + SN + PBC). We also tested if the
271 intentions to perform the behaviour varied among farmers who already perform the
272 behaviour in the past and farmers who did not with t test. All analysis were performed
273 using R (R Core Team, 2020). We did not test the determinants to behaviour, because
274 we only had the past behaviour data. Although past behaviour is commonly used as a
275 proxy for actual behaviour, sociopsychological conditions of actors under analysis
276 might vary through time. In our case, we measured future intention and past behaviour,
277 for that reason the behaviour wasn't tested directly.

278 *Ethics*

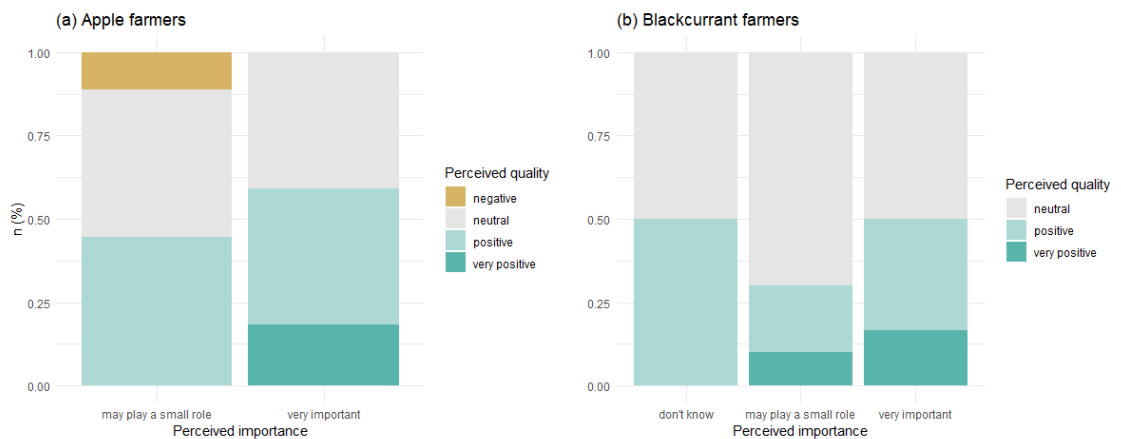
279 This study has been reviewed and received approval by the University of Cambridge
280 Psychology Research Ethics Committee (reference code: PRE.2014.41).

281 *Results*

282 *Farmers' perceptions of pollinators' importance*

283 Most of farmers perceived the importance of pollinators to quantitative outcomes (fruit
 284 set and yield) as “very important” (apple 83.1%; blackcurrant 60%), followed by “may
 285 play a small role” (apple 16.9%; blackcurrant 33.3%). Two blackcurrant farmers said
 286 they don’t know about the importance of pollinators (6.6%) (Figure 2). Most farmers
 287 who perceived that pollinator “may play a small role” also perceived quality as neutral
 288 or negative (apple N= 5, 9.4%; blackcurrant N=7, 23.3%).

289 Apple farmers who mentioned that pollinators play a very important role to quantity
 290 outcomes were slightly more positive and very positive in relation to their perceived
 291 quality than blackcurrant growers, with half of the latter being neutral about perceived
 292 quality.

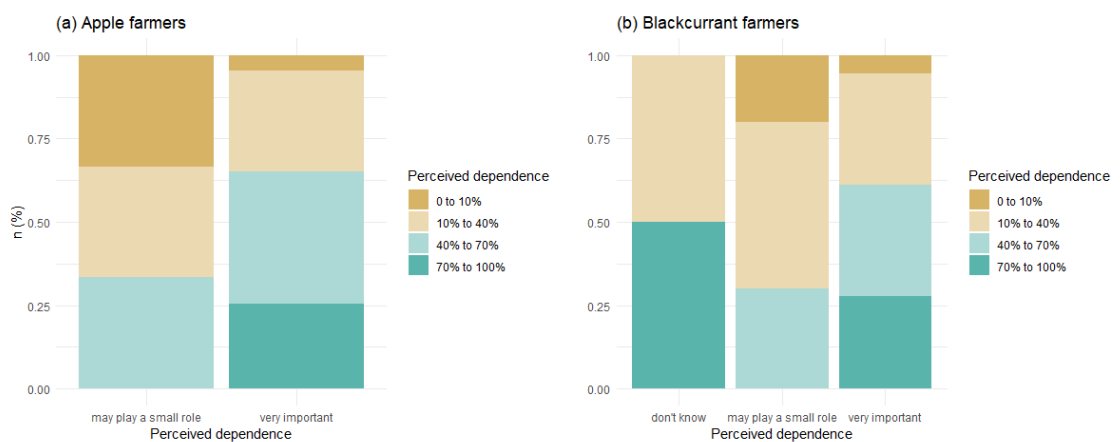


293

294 Figure 3: proportion of perceived quality for each level of perceived importance of pollinators
 295 for quantity outcomes (fruit set and yield). (a) apple farmers (N= 53) have not responded “very
 296 negative” to the effect that pollinating insects have on the quality of their harvestable crop. Total
 297 for each level of perceived quality: negative (N= 1, 1.9%), neutral (N=22, 41.5%), positive (N=
 298 22, 41.5%), very positive (N= 18, 15.1%). (b) blackcurrant farmers (N=30) have not responded
 299 for negative levels (negative or very negative) to the perceived quality. Total for each level was
 300 neutral (N=17, 56.6%), positive (N= 9, 30%), very positive (N= 10, 33.3%). Neither apple or
 301 blackcurrant farmers reported pollinators as “not important at all”.

302 When we compared the perceived importance of pollinators to quantitative outcomes
 303 with the perceived crops’ dependence on pollinators (Figure 3), we found that most of
 304 farmers who perceive that pollinator “may play a small role” also ranked their crops to
 305 lower levels of pollinator dependence (apple: 0 to 10% dependence (N=3, 5.7%), 10 to

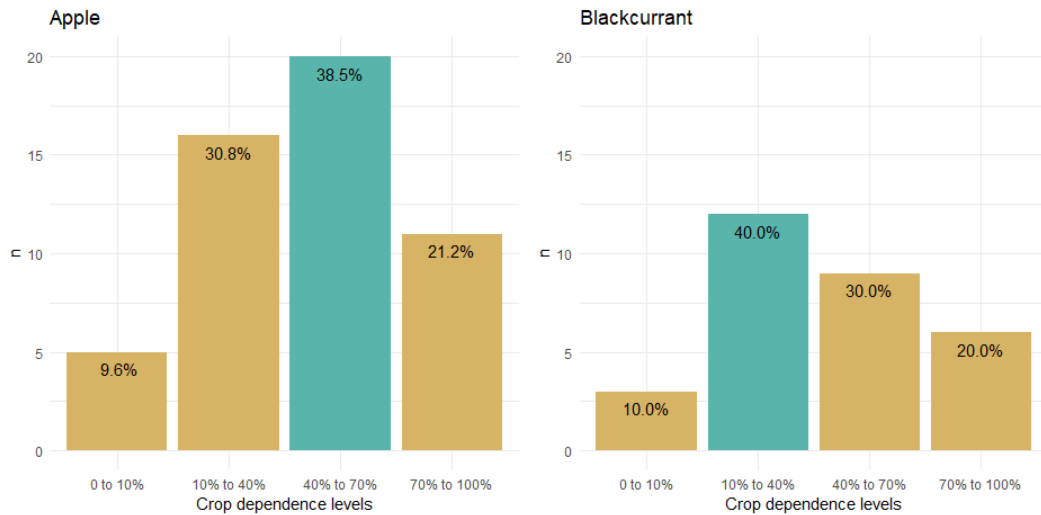
306 40% dependence (N=3, 5.7%); blackcurrant: 0 to 10% dependence (N=2, 6.7%), 10 to
 307 40% dependence (N=5, 16.7%). Also, farmers who perceive that pollinators play a
 308 very important role ranked higher levels of dependence for their crops (apple: 40 to 70%
 309 dependence (N= 17, 24.5%); 70 to 100% dependence (N= 11, 20.8%); blackcurrant: 40
 310 to 70% dependence (N=6, 20%), 70 to 100% dependence (N= 5, 16.7%). The two
 311 blackcurrant farmers who mention that they “don’t know” also ranked high levels of
 312 dependence.



313

314 Figure 4: proportion of perceived dependence of pollinators by apple and blackcurrant farmers
 315 for each level of perceived importance of pollinators for quantity outcomes (fruit set and yield).
 316 (a) apple farmers. They have not responded “don’t know” for perceived importance. (b)
 317 blackcurrant farmers.

318 Apple and blackcurrant farmers (N= 43, 51% of total) reported 11 outcomes they think
 319 pollinators impacts on crops, which we classified as aesthetic (61.7%, N= 37) (firmness,
 320 shape, size, uniformity), yield (23.3%, N= 14) (fruit set, harvest, seeds), pest control
 321 (8.3%, N=5) (botrytis reduction), and flavour (6.7%, N=4) (flavour, sugar). When asked
 322 about the crop dependence on pollinators, 38.5% (N=20) of the apple farmers and 40%
 323 (N=12) of the blackcurrant farmers perceived crops’ pollinator dependence as the same
 324 ratings presented in Klein et al. (2007) for each crop (Figure 4).



325

326 Figure 5: Perceived dependence among apple (N=52) and blackcurrant farmers (N=30). Dark green bars
 327 represent ratings of pollinator dependence for each crop in Klein et al. (2007). Percentage values inside
 328 bars represent the relative proportion of farmers' responses for each level.

329 *Farmers' psychological drivers to the uptake of plant flowers*

330 From pilot questionnaire we elicited 19 beliefs towards plant flowers presented by
 331 farmers of pollinator-dependent crops (Table 2).

332 Table 7: Set of elicited beliefs towards plant flowers as nectar and pollen sources.

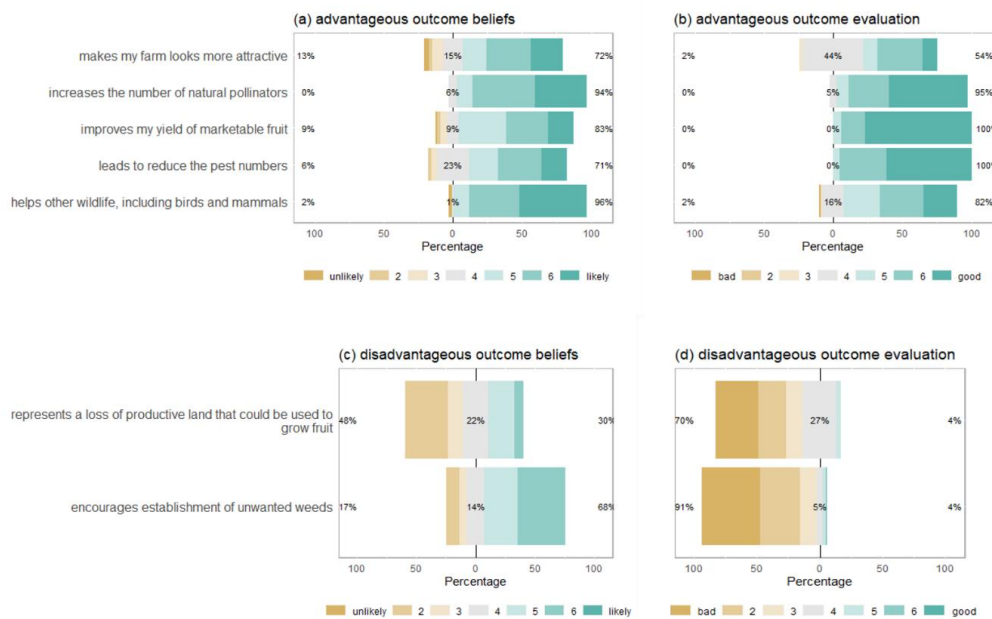
Belief	Elicited beliefs
Outcome beliefs	<ul style="list-style-type: none"> makes my farm looks more attractive increases the number of natural pollinators improves my yield of marketable fruit leads to reduction of pest numbers helps other wildlife, including birds and mammals represents a loss of productive land that could be used to grow fruit encourages establishment of unwanted weeds
Social referents	<ul style="list-style-type: none"> other farmers and growers retail customers government bodies environmental organisations other farmers and growers retail customers
Control beliefs	<ul style="list-style-type: none"> areas with appropriate soil financial support good advice or guidance to buy appropriate and affordable seed mix are easy to establish quick and easy to manage

333

334 *Behaviour beliefs*

335 We separated behavioural beliefs in advantageous and disadvantageous as it came from
 336 the pilot questionnaire. Farmers (N=82, one questionnaire missing data) presented high
 337 positive perception towards advantageous outcome beliefs, showing that they do believe
 338 that plant flower might bring the outcome and massively ranked those as good for their
 339 business (Figure 5, a and b). “Makes farm more attractive” was ranked as neutral by
 340 44% of farmers. They also think that plant flowers as nectar and pollen sources for
 341 pollinating insects can bring disadvantageous outcomes, among which loss of
 342 productive areas was more perceived as unlikely (48%) and establishment of unwanted
 343 weeds as more likely to happen (68%). Both outcomes were evaluated as bad for their
 344 business by most of the farmers (Figure 5, d and c).

“Planting flowers as nectar and pollen sources for pollinating insects, in fruit-growing areas of my farm...”

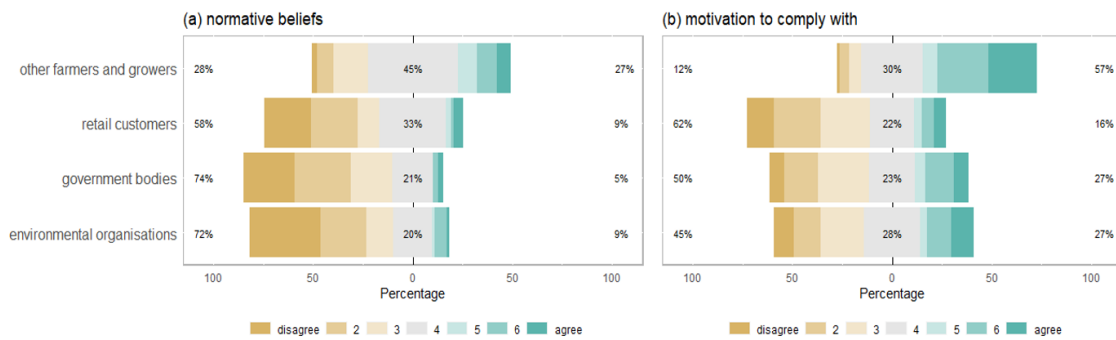


345

346 Figure 6: proportion of farmers perceptions towards outcome beliefs and outcome evaluation of
 347 planting flowers as nectar and pollen sources for pollinating insects in fruit-growing areas.

348 *Normative beliefs and motivations to comply*

349 From the list of social referents, farmers have tended to disagree with the perceived
 350 evaluation of social referents and the motivations to comply with their opinions, except
 351 for other farmers and growers, who might play a more important role in relation to
 352 farmers' social beliefs. Most of the farmers presented a neutral perception of other
 353 farmers and growers; however, 57% of them presented a high motivation to comply
 354 with this referent group (Figure 6, b).



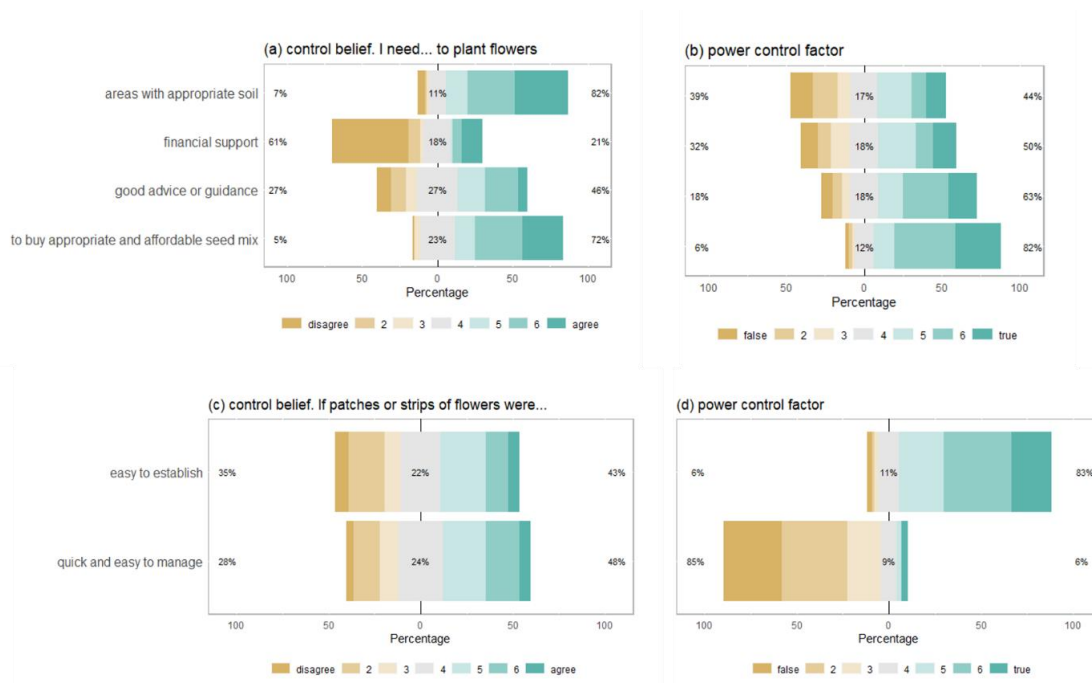
355

356 Figure 7: proportion of farmers agreement with normative beliefs of social referents and
 357 motivation to comply with them.

358 *Control beliefs and perceived control factor*

359 We separated control beliefs as perceived needs (Figure 7, a and b) and perceived
 360 facility (Figure 7, c and d). In general, paired control beliefs (*i.e.*, perception of what is
 361 needed to perform the behaviour) and power control factor (*i.e.*, perception of resources
 362 available to perform the behaviour) presented more variation. Areas with appropriate
 363 soil and appropriate and affordable seed mix were high ranked among farmers (82% and
 364 72% of agreement, respectively), followed by good advice or guidance (46% of
 365 agreement) and financial support (21% of agreement). Power control towards these
 366 control factors tended to be more positive (44%, 63%, 82% and 50%, respectively).
 367 Control factors towards perceived facility presented less variation (easy to establish
 368 (47% agreement) and “quick and easy to manage non-crop flowering plants” (48%

369 agreement). Respective power control factors were oppositely ranked, with 83% and 6%
 370 of agreement, respectively (Figure 7, d).



371

372 Figure 8: proportion of farmers' perceptions of control beliefs and their perceived power control
 373 towards each elicited factor that might enable or constrain the target behaviour.

374 *Determinants of intentions to plant flowers as nectar and pollen sources for*
 375 *pollinating insects*

376 We tested the internal consistency reliability of scales measuring TPB direct constructs
 377 using Cronbach's alpha (Cronbach, 1951). In total, we removed 2 out of 12 items from
 378 direct control and direct norm because they had a low correlation with the total scale
 379 ($r_{drop} < 0.3$) and decreased the overall alpha value when kept. The remaining items
 380 presented satisfactory alpha values for all scales, ranging from 0.55 to 0.85, which
 381 means that the scores on the items of the scale could be used to average for the
 382 underlying construct.

383

384

Constructs	Number of items (k)	α
Behaviour intention	3	0.85
Direct attitude	3	0.63
Direct control	2 out of 3	0.63 (0.46)
Direct norm	2 out of 3	0.55 (0.48)

385

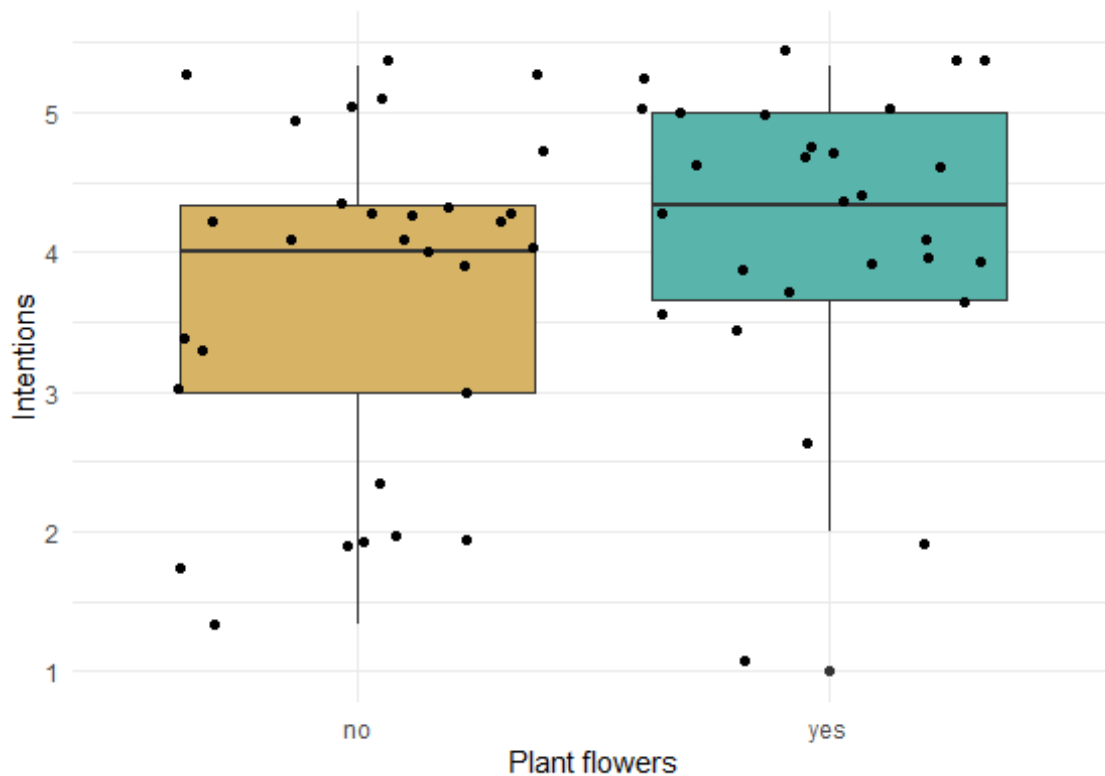
386 We found positive correlations between behaviour beliefs and direct attitude ($r= 0.72$,
387 $p< 0.05$), normative beliefs and direct social norm ($r= 0.68$, $p< 0.05$), and control beliefs
388 and direct control ($r=0.44$, $p< 0.05$), which allow us to use direct measures to test the
389 determinants of intentions and behaviour. The collinearity test showed that VIF values
390 were below the threshold 5 (ATT= 1.40, SN = 1.43, PBC= 1.44), indicating that our
391 variables were suitable for the multiple linear regression. Multiple linear regression
392 testing the influence of direct measures on intentions (Table 2) showed that attitudes
393 and perceived control were the main determinants of intention to plant flowers as nectar
394 and pollen sources for pollinating insects among apple and blackcurrants farmers ($R^2 =$
395 0.4582 , $F =23.83$, $p <0.001$).

396 Table 8: model output testing determinants of farmers' intention to plant flowers as nectar and
397 pollen sources for pollinating insects.

Response	Model statistics	Predictors	Estimate	SE	p-value
Intentions	R^2 0.45 p-value= 4.77^{-11}	attitude	0.731	0.193	0.0003
		social norms	0.155	0.132	0.243
		perceived control	0.463	0.126	0.0004

398

399 We tested if intention of planting flowers differs between farmers who already adopted
400 and non-adopted the behaviour. We found no significant difference between these
401 groups ($t= 1.39$, $p > 0.05$).



402

403 Figure 9: boxplot showing variation among farmers' intentions to plant flowers as nectar and
 404 pollen sources.

405

406 *Discussion*

407 In our study we made three sets of analyses in order to (1) describe farmers'
 408 understanding of pollinators importance, (2) describe their beliefs towards planting
 409 flowers as nectar and pollen sources for pollinating insects, and (3) test the
 410 psychological determinants towards intentions to plant flowers. Our study showed that
 411 farmers have a high perception of the importance of pollinators in general and
 412 understand that their crops have a high dependence of pollinators which also brings
 413 outcomes to quantity and quality of the yield. Perceived crop's dependence ratings of
 414 pollinators, is the same (38,5%) or less (total: 40,4%) than reported by Klein et al
 415 (2007), for apple farmers while, for blackcurrant farmers, is the same (40%) or above
 416 (total: 50%). We also showed that behaviour and control beliefs played a more positive

417 role than normative beliefs towards planting flowers as nectar and pollen sources and, in
418 accordance with this result, direct attitudes and direct perceived behaviour control were
419 important determinants of apple and blackcurrant farmers' intentions to perform the
420 behaviour.

421 In our study, when farmers reported high perceived importance of pollinators, they also
422 reported high perceived dependence, while more variation was found in relation to the
423 perceived quality. In different contexts, either high or low perceived importance of
424 pollinators to crops' production were found in previous studies (Hevia et al. 2020;
425 Misganaw, Mengesha, and Awas 2017; Munyuli 2011; Park et al. 2018). Breeze et al
426 (2019) showed a high perception of pollination deficit among farmers from twelve
427 crops, although low evidence of pollination deficit magnitude is available in the
428 literature (Breeze et al. 2019). Regardless of diverging results concerning perceived
429 importance, scientific and local knowledge can be useful to quantitatively predict
430 pollinators' importance for crops, but this requires careful design (Smith et al. 2017).
431 On-farms experience shaping farmers' perceptions and the relation of perceived
432 importance to yield positively influencing the adoption of low-cost pollinator friendly
433 practices was already documented (Nalepa et al. 2020; Osterman et al. 2021). Studies
434 comparing the relative perceived importance of pollinators in relation to other farming
435 inputs might help to identify how much pollinators (and pollination services) are
436 considered a priority among farmers.

437 Our results also presented four main categories of farmers' perceived outcomes
438 (aesthetic, yield, pest control, and flavour). From those, only pest control was a
439 surprising result. We suggest this derives from previous knowledge about bio-vectoring
440 – a technique that combines the use of bees to provide pollination services while
441 dispersing pathogenic fungi for crops pests (e.g., Hokkanen, Menzler-hokkanen, and

442 Lahdenperä 2015). Most of apple farmers' perceived pollinator dependence was the
443 same (38,5%) or less (total: 40,4%) than reported by Klein et al (2007), while
444 blackcurrant farmers' perceived pollinator dependence was the same (40%) or above
445 (total: 50%). Previous comparison showed that there is substantial difference between
446 farmers' perceptions and what is reported in the scientific literature (Breeze et al 2019),
447 which we think is the same case here.

448 Farmers were highly positive about the outcome beliefs (*i.e.*, outcomes produced by the
449 behaviour) and outcome evaluation (*i.e.*, impact the behaviour causes on their business).
450 Although, the evaluation of "makes farm looks more attractive" – an advantageous
451 outcome for their business – were positively ranked for only 52% of farmers, with 45%
452 being neutral about it. We expect then that farm's appearance is not a priority for them
453 as it might demands a lot of effort with a low cost-benefit. Although "loss of productive
454 land" was perceived as a likely outcome by 30% of farmers in contrast to 68% that
455 pointed to the outcome "establishment of unwanted weeds", both were clearly evaluated
456 as bad for their business, as expected. However, the occupation of farmland with non-
457 crop flowering plants can bring a trade-off for pest control and pollination services that
458 those farmers seem not to be aware of. Recently, Albrecht et al. (2020) showed that
459 flower strips enhance pest control services in adjacent fields by 16% on average and
460 species-rich and older planting deliver more pollination services (*e.g.*, fruit and seed
461 set). Weeds, in turn, can enhance crop productivity and attract more diversity of
462 pollinators to crops areas (Carvalho et al. 2011).

463 In general, normative beliefs (*i.e.*, perceptions of social referents' normative
464 expectations) and motivations to comply (*i.e.*, comply with the opinions of these
465 referents) played a more negative role for farmers, indicating that farmers might act
466 without taking other opinions into account. Other farmers and growers, however, were

467 the only referent group with slightly positive influence on normative beliefs among
468 farmers, with this referent group's opinions playing a pivotal role in the motivations to
469 comply for 57% of our sample. Although, social beliefs may vary for each group under
470 analysis according to the TPB framework (Ajzen 1991), in our case, due the influence of
471 other farmers and growers founded, we believe that reinforcing contact and
472 communication among farmers might be helpful to influence each other and, probably,
473 enhance their collective impact, as the opinion of some of them can stimulate other
474 farmers through sharing experiences and pro-environmental values.

475 More contrasting tendencies were found between paired control beliefs (*i.e.*, perception
476 of what is needed to perform the behaviour) and respective power control factor (*i.e.*,
477 perception of resources available to perform the behaviour) for the following aspects:
478 areas with appropriate soil (high control belief, low power control), financial support
479 (low control belief, high power control), facility to establish (low control belief, high
480 power control) and celerity and facility to manage (high control belief, low power
481 control). Curiously, financial support is perceived not as much as a need and is available
482 for farmers, which can be a result of agri-environmental schemes supporting farmers to
483 implement pro-pollinators management actions (Dicks et al. 2019).

484 The facility to establish might be perceived as high, because of farmers' experience
485 which influence their knowledge as found by Osterman et al. (2021). Future research
486 analysing factors influencing farmers' control beliefs is needed and might clarify the
487 tendencies we found here, potentially indicating which control factors needs more
488 investment and have more better cost-benefit to farmers.

489 Our model explains 45% of the farmers intentions to plant flowers within crops, which
490 we consider high explanation for a psychological perspective. Attitudes and perceived
491 behaviour control contributed positive and significantly to the intention to plant flowers

492 as nectar and pollen sources among UK farmers. Our result is different from that
493 obtained by Knapp et al. (2021), who found, when testing the determinants of a set of
494 pro-pollinator actions (not intentions), that attitude to pollinator conservation was not
495 significant to predict peoples' actions, but, instead, attitude to pollinators was a
496 significant predictor. Based on our results, we expect that, in the future, initiatives
497 aiming to encourage UK farmers to adopt or keep adopting the same behaviour (plant
498 flowers) may focus on attitudes factors, as we have some evidence of its positive role.
499 The attitude was 1.58 times more important for intentions than the perceived behaviour
500 control and, surprisingly, social norms was not significant. These results were different
501 of what we expect because, from the TPB perspective, the perceived control use to be
502 more influential in people's intentions and behaviour. Second, we would expect that
503 farmers use to take actions influenced by others social references. One possible
504 explanation for our result is the sample distribution is very broad (UK scale) and the
505 contact among them is not very influential. On the other side, is really interesting to see
506 that attitude (i.e., positive evaluation of a pro-pollination action) is strongly influencing
507 fruit growers. Future research can quantitatively address whether awareness strategies is
508 improving their attitudes and actions.

509 *Recommendations*

510 We know pollinators are essential for life. However, they are declining mainly because
511 of agriculture intensification and expansion. A set of practical responses to pollinators'
512 declines has already been proposed (IPBES, 2016), and we urgently need to promote
513 key stakeholders' engagement in pro-pollinators actions. Also, every environmental
514 problem is a *socio*environmental problem, so take people into account in the solution is
515 the most coherent way to revert this scenario. To do so, we need inter- and
516 transdisciplinary approaches that conciliate ecological knowledge with stakeholders'

517 perceptions, beliefs, intentions, values and knowledge in order to create effective and
518 straightforward behaviour change strategies (Bartomeus and Dicks 2019; Marselle and
519 Shwartz 2020). Behaviour change strategies might also include people's awareness of
520 public policy and market lobby that affects people and biodiversity.

521 In our study we explored UK farmers' perceptions of pollinator importance, their beliefs
522 towards a key pro-pollinator action, and tested the determinants for their intentions of
523 planting flowers. From the TPB, it is possible to draw specific action aiming at
524 behaviour change. Based on the beliefs supporting significant direct psychological
525 determinants (i.e., attitudes and control), we recommend target actions that might be
526 taken by farmers organisations, universities, public and private sectors in order to
527 promote and encourage the uptake of pro-pollinator behaviours among farmers (Table
528 5).

1 Table 9: Recommended conservation actions to encourage the uptake of pro-pollinator actions focused on people and nature in agroecosystems.

2

Beliefs	Strategies	Key social actors who might co-produce/interact with farmers
Behavioural beliefs	<p>Outreach activities aiming to present and discuss with farmers ecological networks, ecological evidence of the effects of diversified environments in comparison with less diversified environments in order to clarify the underlying biological mechanisms and the benefits for their businesses.</p> <p>Include farmers in genuine scientific research, for example, using citizen science models and / or giving feedback to farmers who take part in scientific research.</p>	Universities (ecologists and conservationists, social scientists), educators/ teachers, farmers associations
Control beliefs	<p>Control beliefs can be quite constraining to behaviour uptake. From the set of beliefs we found, non-farmer stakeholders can have more influence in keeping financial support, training and guidance or give guidance it in cases where is lacking. Financial support can be the focus not only to buy seeds or soil inputs, but also to pay people to manage non-crop flowering areas.</p>	Universities (ecologists and conservationists, social scientists), educators/ teachers, farmers associations, private and public sector.

Farmers, in turn, can persuade others in order to encourage the use of areas to plant flowers and share experiences about the management.

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Considerações Finais

Esta tese teve como objetivo principal investigar à luz de abordagens interdisciplinares entre Conservação e Ciências Humanas fatores sociopsicológicos relacionados à conservação de polinizadores considerando dois contextos: Ciência Cidadã e Agricultura, os quais foram organizados em Parte I e II, respectivamente. Na Parte I, a partir da proposição teórica da ciência cidadã como um modelo de co-produção que rapidamente por aumentar a conservação de polinizadores e do estudo empírico sobre os pontos de vista de coordenadores de projetos sobre a importância da ciência cidadã foi possível evidenciar que a ciência cidadã é vista como muito benéfica para aproximar a ciência da sociedade e fomentar o objetivo principal da Conservação: reverter danos antrópicos ao meio ambiente agregando a isso a participação coletiva das partes interessadas. No entanto, a direção e o tamanho desse impacto não são consensuais. Os benefícios para a quantidade e qualidade de dados não é vista de maneira similar entre coordenadores de projetos e, em alguns casos, a ciência cidadã é vista como estratégia de engajamento das pessoas, contribuindo para o seu aprendizado científico ou educação ambiental. Por outro lado, a ciência cidadã fomenta a criação de estruturas interdisciplinares que são cruciais para a conservação dos polinizadores.

A partir desses resultados recomendo que iniciativas atuais e futuras de ciência cidadã se debrucem em compreender e explicitar qual a teoria da mudança esperada pelas partes envolvidas. Coordenadores de projetos especialmente precisam explicitar quais são os principais objetivos do projeto e, muitas vezes, definir isso conjuntamente com as pessoas com quem pretende-se colaborar.

Na Parte II, em que foi avaliado fatores sociopsicológicos relacionados à conservação de polinizadores na Agricultura, encontrei que essa questão é ainda pouco endereçada na literatura. Uma possível explicação para isso é que nesse contexto é

comum o estabelecimento de recomendações para serem aplicadas na prática. Por não haver *a priori* um mecanismo que possa aproximar cientistas ambientais dos agricultores, a aproximação é feita de maneira não sistemática. Nesse sentido, iniciativas de ciência cidadã podem servir para fomentar a adoção de práticas amigáveis aos polinizadores. Com base no estudo empírico apresentado no Capítulo IV, encontramos que as atitudes e a percepção de controle dos agricultores são os determinantes à intenção de plantar flores como recurso de néctar e polén para insetos polinizadores. Pesquisas futuras podem se debruçar a entender o mesmo comportamento para fins de comparação e compreensão de fatores locais que podem fomentar ou restringir a adoção.

Vale ressaltar também as limitações que esta tese possui. Por exemplo, no estudo sobre coordenadores de projetos (Capítulo II) falta compreender como características dos projetos ou experiência dos coordenadores interferem em seus pontos de vista. Entender quais as motivações e barreiras dos participantes de projetos de ciência cidadã focados em polinizadores é também algo que não foi investigado aqui e que pode agregar bastante à compreensão das contribuições da ciência cidadã. Já, em relação aos agricultores (Capítulo IV), embora o estudo revele aspectos importantes dos determinantes à intenção dos agricultores, não podemos afirmar que isso irá determinar o seu comportamento, pois é previsto que há uma lacuna intenção-comportamento na própria TPB que precisa ser empiricamente testada.

Os resultados desta tese podem ser usados como norteadores do planejamento de ações de engajamento de atores sociais, formulação de políticas públicas, design e implementação de projetos de ciência cidadã, orientação de redes de pesquisa, elaboração de materiais educativos, bem como, referência para futuras pesquisas na interface entre Conservação e Ciências Humanas.

Por fim, compreender fatores sociopsicológicos relacionados a conservação de polinizadores requer esforço na compreensão de teorias e métodos das Ciências Humanas, especificamente da Psicologia Social. Mas, considero que isso não deve ser visto como impeditivo. A pesquisa inter-transdisciplinar focada na conservação de polinizadores está em sua infância e é bastante promissora para gerar mudanças transformadoras. Pesquisas que foquem em questões relacionadas a pessoas e natureza sob a abordagem da Conservação e Ciências Humanas estarão caminhando na direção de pensar a conservação dos polinizadores e para além dos polinizadores, tendo assim, grande potencial de promover justiça ambiental, luta social engajada e mudança política cientificamente informada.

Supporting information – Capítulo II

Appendix S1 provides the statements list.

Statement number	What do you think the purpose of citizen science focusing on pollinators is? Please rank the following statements relative to each other, according to their importance statements ENG	O que você pensa sobre o propósito da ciência cidadã focada em polinizadores? Por favor, faça um ranqueamento das frases relacionando-as entre si, de acordo com sua importância afirmações PT
1	Citizen science is a genuinely interactive and an inclusive science engagement activity	A ciência cidadã é genuinamente uma atividade inclusiva de engajamento em ciência
2	citizen science increases public understanding of how science works	a ciência cidadã aumenta o entendimento do público sobre como a ciência funciona
3	citizen science increases accessibility to scientific knowledge about pollinators	a ciência cidadã aumenta o acesso ao conhecimento científico sobre polinizadores
4	Citizen science successfully combines public engagement in pollinator conservation and outreach goals with scientific goals	A ciência cidadã combina objetivos de engajamento na conservação dos polinizadores e de extensão com objetivos científicos
5	Citizen science pollinator projects are not particularly successful in increasing knowledge of scientific methods and science in general	Projetos de ciência cidadã são particularmente mal sucedidos em aumentar o conhecimento de métodos científicos e ciência no geral
6	Citizen science burdens scientists	A ciência cidadã sobrecarrega cientistas
7	Citizen science makes people feel more connected to pollinators	A ciência cidadã faz as pessoas se sentirem mais conectadas com os polinizadores
8	Citizen science data are biased towards conspicuous species	Os dados de ciência cidadã são tendenciosos para espécies mais visíveis
9	Citizen science may use knowledge from different academic disciplines and from other types of knowledge to conserve pollinators	A ciência cidadã pode usar abordagens transdisciplinares para conservar os polinizadores
10	Citizen science helps to estimate historic trends in pollinator presence or abundance	A ciência cidadã ajuda a estimar tendências históricas de presença ou abundância dos polinizadores

11	Citizen science enhances our understanding of how pollinators use resources in the landscape	A ciência cidadã melhora nosso entendimento de como os polinizadores usam os recursos na paisagem
12	Citizen science data are biased by the way data are collected	Os dados de ciência cidadã são enviesados pela maneira como são coletados
13	Citizen science data to inform the conservation of pollinators are imprecise	Os dados de ciência cidadã que informam sobre a conservação de polinizadores são imprecisos
14	Citizen science data to inform the conservation of pollinators are unreliable	Os dados de ciência cidadã que informam sobre a conservação de polinizadores são inconfiáveis
15	Citizen science informs policies on pollinators	A ciência cidadã informa políticas em prol os polinizadores
16	Citizen science can reinforce the protection of the most known pollinator species	A ciência cidadã pode reforçar a proteção das espécies de polinizadores mais conhecidas
17	Citizen science only engages privileged people in pollinator conservation	A ciência cidadã engaja apenas pessoas privilegiadas na conservação dos polinizadores
18	Citizen science is a useful engagement strategy, but it is not useful for science	A ciência cidadã é uma estratégia útil para o engajamento, mas é inútil para a ciência
19	Citizen science makes people feel overwhelmed	a ciência cidadã faz as pessoas se sentirem sobrecarregadas
20	Citizen science promotes open data	a ciência cidadã promove dados abertos
21	Citizen science increases people's involvement in decision making	a ciência cidadã aumenta o envolvimento das pessoas nas tomadas de decisão
22	Citizen science encourages people to protect native pollinator species	a ciência cidadã encoraja as pessoas a proteger espécies nativas de polinizadores
23	Citizen science encourages people to control invasive pollinator species	a ciência cidadã encoraja as pessoas a controlar espécies de invasoras de polinizadores
24	Citizen science makes people talk more about pollinator science	a ciência cidadã faz as pessoas falarem mais sobre pesquisa com polinizadores
25	Citizen science is a two-way tool for scientific communication	a ciência cidadã é uma ferramenta bidirecional da comunicação científica
26	Citizen science makes science more transparent and helps to overcome science denialism	a ciência cidadã faz a ciência ser mais transparente ajudando a superar o negacionismo científico

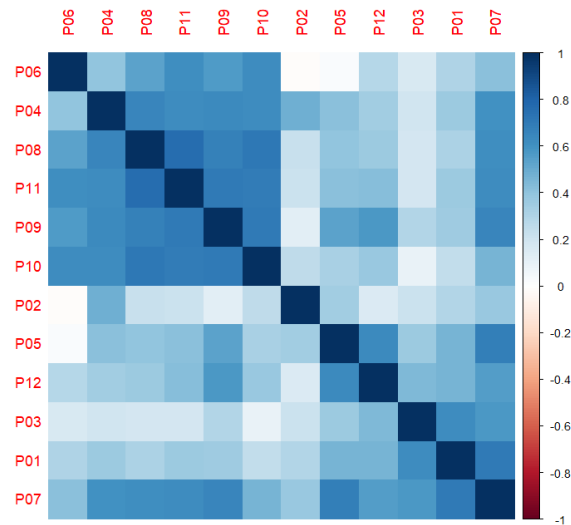
27	Citizen science helps to reduce the knowledge gap about pollinators in the society	a ciência cidadã ajuda a reduzir lacunas de conhecimento na sociedade
28	Citizen science increases the appreciation for scientific knowledge	a ciência cidadã aumenta a valorização do conhecimento científico
29	Citizen science is more accessible to richer and more highly educated people	a ciência cidadã é mais acessível às pessoas ricas e com maior grau de educação
30	Citizen science attracts people who already have an interest in the environment and nature	a ciência cidadã atrai pessoas que já possuem interesse no meio-ambiente
31	Citizen science projects are time-consuming and cannot meet the urgent demands of pollinator conservation	os projetos de ciência cidadã consomem tempo e não podem atender às demandas urgentes para conservação dos polinizadores
32	Citizen science knowledge are only used by researchers and not by other stakeholders	os conhecimentos oriundos da ciência cidadã são usados apenas pelos pesquisadores e não por tomadores de decisão
33	Citizen science data have limited usefulness for decision making	os dados da ciência cidadã são limitados, o que reduz sua utilidade para o processo de tomada de decisão
34	Citizen science reduces the introduction of invasive species	a ciência cidadã reduz introdução de espécies invasoras
35	Citizen science helps to formulate pro-pollinators policies	a ciência cidadã ajuda a formular políticas pró-polinizadores
36	Citizen science is more effective than conventional science at achieving pollinator conservation	a ciência cidadã é mais efetiva na conservação de polinizadores do que a ciência convencional
37	The diversity of citizen science protocols makes it difficult to integrate data among projects	A diversidade dos protocolos de ciência cidadã torna difícil a integração dos dados entre diferentes projetos
38	Citizen science data are geographically biased	Os dados de ciência cidadã são geograficamente enviesados
39	Citizen science helps to spark interest and involvement in pollinator science	a ciência cidadã ajuda a despertar interesse e envolvimento em pesquisa sobre polinizadores
40	Citizen science helps the society in overcoming environmental conflicts	a ciência cidadã ajuda a sociedade na superação de conflitos ambientais
41	Citizen science helps people achieve their own environmental ambitions	a ciência cidadã ajuda as pessoas a alcançarem seus próprios objetivos pró-ambientais
42	Citizen science is a good approach for getting funding for pollinator research	a ciência cidadã é uma boa abordagem para conseguir recursos para a pesquisa com polinizadores
43	Citizen science is a good approach for fundraising pollinator research	a ciência cidadã é uma boa abordagem para conseguir doações para pesquisa com polinizadores

- 44 Citizen science helps people understand their civic roles in society
- 45 Citizen science increases positive emotions towards pollinators
- 46 Citizen science increases public awareness of the importance of pollinators

- A ciência cidadã ajuda as pessoas a entenderem seu papel civil na sociedade
- Ciência cidadã aumenta as emoções positivas das pessoas em relação aos polinizadores
- A ciência cidadã aumenta a conscientização pública sobre a importância dos polinizadores

Appendix S2 reports the analytical tests.

1. Correlation matrix before factor extraction



2. How many factors?

I tested all the criteria presented at Watts and Steiner 2012.

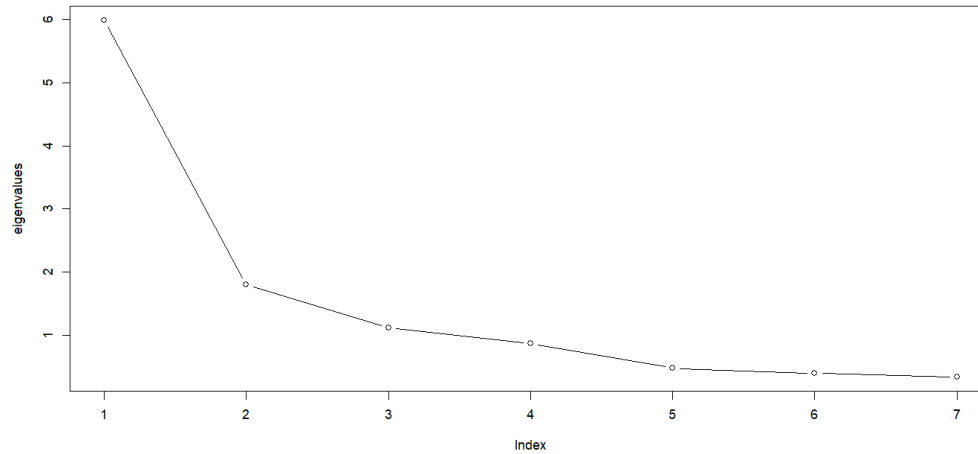
a. Kaiser-Gutmann criteria

PC1	PC2	PC3	PC4	PC5	PC6	PC7
TRUE	TRUE	TRUE	FALSE	FALSE	FALSE	FALSE

b. Two or more significant loadings (##See which components have 2 or more.)

PC1	PC2	PC3	PC4	PC5	PC6	PC7
12	3	2	0	1	1	0

c. Scree test



Correlation between factor z-scores:

	zsc_f1	zsc_f2	zsc_f3
zsc_f1	1.00	0.48	0.24
zsc_f2	0.48	1.00	0.33
zsc_f3	0.24	0.33	1.00

Appendix S3 reports true and false for conflicting or consensus among statements.

No	statements	Factors						Saliience	Standard deviation	Consensus	Conflicting
		F1		F2		F3					
		z-score	rank	z-score	rank	z-score	rank				
41	Citizen science helps people achieve their own environmental ambitions	0.22	0	0.17	0	0.00	0	0.13	0.12	FALSE	FALSE
45	Citizen science increases positive emotions towards pollinators	0.68	1	0.86	2	0.90	2	0.81	0.12	FALSE	FALSE
39	Citizen science helps to spark interest and involvement in pollinator science	1.07	3	1.24	3	1.35	3	1.22	0.14	TRUE	FALSE
7	Citizen science makes people feel more connected to pollinators	1.08	3	1.39	3	1.35	3	1.27	0.17	TRUE	FALSE
42	Citizen science is a good approach for getting funding for pollinator research	-0.17	0	0.21	0	0.00	0	0.12	0.19	FALSE	FALSE
4	Citizen science successfully combines public engagement in pollinator conservation and outreach goals with scientific goals	0.89	2	1.24	3	0.90	2	1.01	0.20	TRUE	FALSE
27	Citizen science helps to reduce the knowledge gap about pollinators in the society	0.49	1	0.53	1	0.90	2	0.63	0.23	FALSE	FALSE
19	Citizen science makes people feel overwhelmed	-1.29	-3	-0.80	-1	-0.90	-2	0.99	0.26	TRUE	FALSE

22	Citizen science encourages people to protect native pollinator species	0.93	2	0.44	1	0.45	1	0.60	0.28	FALSE	FALSE
11	Citizen science enhances our understanding of how pollinators use resources in the landscape	0.51	1	0.06	0	0.00	0	0.19	0.28	FALSE	FALSE
15	Citizen science informs policies on pollinators	0.29	0	0.77	2	0.00	0	0.35	0.39	FALSE	FALSE
25	Citizen science is a two-way tool for scientific communication	0.74	1	0.15	0	0.90	2	0.59	0.40	FALSE	FALSE
16	Citizen science can reinforce the protection of the most known pollinator species	1.01	2	0.21	0	0.45	1	0.55	0.41	FALSE	FALSE
32	Citizen science knowledge are only used by researchers and not by other stakeholders	-0.65	-1	-1.38	-3	-1.35	-3	1.12	0.41	TRUE	FALSE
9	Citizen science may use knowledge from different academic disciplines and from other types of knowledge to conserve pollinators	0.67	1	-0.16	-1	0.45	1	0.42	0.43	FALSE	FALSE
46	Citizen science increases public awareness of the importance of pollinators	1.10	3	0.85	2	1.80	4	1.24	0.49	TRUE	FALSE
36	Citizen science is more effective than conventional science at achieving pollinator conservation	-0.31	-1	-0.89	-2	-1.35	-3	0.85	0.52	TRUE	FALSE
10	Citizen science helps to estimate historic trends in pollinator presence or abundance	0.85	2	1.05	2	0.00	0	0.63	0.56	FALSE	FALSE

21	Citizen science increases people's involvement in decision making	0.36	0	-0.72	-1	-0.45	-1	0.51	0.56	FALSE	FALSE
23	Citizen science encourages people to control invasive pollinator species	-0.56	-1	-1.48	-3	-0.45	-1	0.83	0.57	FALSE	FALSE
20	Citizen science promotes open data	1.20	4	0.02	0	0.45	1	0.55	0.60	FALSE	FALSE
31	Citizen science projects are time-consuming and cannot meet the urgent demands of pollinator conservation	-1.09	-2	-1.64	-4	-0.45	-1	1.06	0.60	TRUE	FALSE
34	Citizen science reduces the introduction of invasive species	-0.57	-1	-1.36	-3	-1.80	-4	1.24	0.63	TRUE	FALSE
12	Citizen science data are biased by the way data are collected	-0.82	-1	0.38	0	0.45	1	0.54	0.71	FALSE	FALSE
43	Citizen science is a good approach for fundraising pollinator research	-0.47	-1	-0.46	-1	0.90	2	0.61	0.79	FALSE	FALSE
1	Citizen science is a genuinely interactive and an inclusive science engagement activity	1.71	4	0.39	1	1.80	4	1.30	0.79	FALSE	TRUE
3	citizen science increases accessibility to scientific knowledge about pollinators	1.19	3	0.48	1	-0.45	-1	0.70	0.82	FALSE	FALSE
6	Citizen science burdens scientists	-1.58	-4	-1.33	-3	0.00	0	0.97	0.85	FALSE	TRUE
30	Citizen science attracts people who already have an interest in the environment and nature	0.23	0	1.80	4	1.80	4	1.27	0.91	FALSE	TRUE

26	Citizen science makes science more transparent and helps to overcome science denialism	0.46	0	-0.29	-1	-1.35	-3	0.70	0.91	FALSE	FALSE
17	Citizen science only engages privileged people in pollinator conservation	-1.89	-4	-0.06	-1	-0.90	-2	0.95	0.92	FALSE	TRUE
24	Citizen science makes people talk more about pollinator science	0.75	1	0.69	1	-0.90	-2	0.77	0.94	FALSE	FALSE
35	Citizen science helps to formulate pro-pollinators policies	0.97	2	0.28	0	-0.90	-2	0.71	0.95	FALSE	FALSE
44	Citizen science helps people understand their civic roles in society	0.13	0	-0.84	-2	-1.80	-4	0.92	0.97	FALSE	TRUE
5	Citizen science pollinator projects are not particularly successful in increasing knowledge of scientific methods and science in general	-1.95	-4	-0.95	-2	0.00	0	0.96	0.98	FALSE	TRUE
33	Citizen science data have limited usefulness for decision making	-1.39	-3	-1.18	-2	0.45	1	1.00	1.01	FALSE	TRUE
40	Citizen science helps the society in overcoming environmental conflicts	0.16	0	-1.30	-2	-1.80	-4	1.08	1.02	FALSE	TRUE
37	The diversity of citizen science protocols makes it difficult to integrate data among projects	-0.87	-2	1.18	3	0.00	0	0.68	1.03	FALSE	FALSE
2	citizen science increases public understanding of how science works	1.61	4	0.44	1	-0.45	-1	0.83	1.03	FALSE	FALSE

38	Citizen science data are geographically biased	-0.48	-1	1.40	4	-0.45	-1	0.77	1.08	FALSE	FALSE
28	Citizen science increases the appreciation for scientific knowledge	0.77	1	0.38	1	-1.35	-3	0.83	1.13	FALSE	FALSE
29	Citizen science is more accessible to richer and more highly educated people	-1.39	-3	1.05	2	-0.45	-1	0.96	1.23	FALSE	TRUE
13	Citizen science data to inform the conservation of pollinators are imprecise	-0.98	-2	-0.53	-1	1.35	3	0.95	1.24	FALSE	TRUE
18	Citizen science is a useful engagement strategy, but it is not useful for science	-1.42	-3	-2.03	-4	0.45	1	1.30	1.29	FALSE	TRUE
8	Citizen science data are biased towards conspicuous species	-1.21	-2	1.49	4	-0.90	-2	1.20	1.48	FALSE	TRUE
14	Citizen science data to inform the conservation of pollinators are unreliable	-0.98	-2	-1.74	-4	1.35	3	1.35	1.61	FALSE	TRUE

Appendix S4 provides crib sheet for the three factors interpretation

Supplementary Material – Factor Interpretation

We conducted a holistic factor's interpretation following the method presented by Watts and Stern (2012). This procedure consists in sorting items in four basic categories for each factor (see below) in order to identify the items that make the most profound or important contributions within a factor array.

Crib sheet for factor 1 – draft 1 pink is bad for science / yellow good for science / green engagement / blue policies

Category	Items number	Item wording
Items ranked at + 4	1	Citizen science is a genuinely interactive and an inclusive science engagement activity (+4)
	2	citizen science increases public understanding of how science works (+4)
	20	Citizen science promotes open data (+4)
Items Ranked higher in factor 1 array than in other factor arrays		
	3	citizen science increases accessibility to scientific knowledge about pollinators (+3)
	11	Citizen science enhances our understanding of how pollinators use resources in the landscape (+1)
	16	Citizen science can reinforce the protection of the most known pollinator species (+2)
	21	Citizen science increases people's involvement in decision making (0)
	22	Citizen science encourages people to protect native pollinator species (+2)
	32	Citizen science knowledge are only used by researchers and not by other stakeholders (-1)
Items ranked lower in factor 1 array than in other factor arrays		
	12	Citizen science data are biased by the way data are collected (-1)
	13	Citizen science data to inform the conservation of pollinators are imprecise (-2)
	19	Citizen science makes people feel overwhelmed (-3)
	29	Citizen science is more accessible to richer and more highly educated people (-3)
	30	Citizen science attracts people who already have an interest in the environment and nature (0)
	33	Citizen science data have limited usefulness for decision making (-3)
	37	The diversity of citizen science protocols makes it difficult to integrate data among projects (-2)
	45	Citizen science increases positive emotions towards pollinators (+1)
Items ranked at -4		
	6	Citizen science burdens scientists (-4)
	5	Citizen science pollinator projects are not particularly successful in increasing knowledge of scientific methods and science in general (-4)
	17	Citizen science only engages privileged people in pollinator conservation (-4)

Crib sheet factor 2

Category	Items number	Item wording
Items ranked at + 4		
	8	Citizen science data are biased towards conspicuous species (+4)
	30	Citizen science attracts people who already have an interest in the environment and nature (+4)
	38	Citizen science data are geographically biased (+4)
Items Ranked higher in factor 2 array than in other factor arrays		
	4	Citizen science successfully combines public engagement in pollinator conservation and outreach goals with scientific goals (+3)
	15	Citizen science informs policies on pollinators (+2)
	29	Citizen science is more accessible to richer and more highly educated people (+2)
	37	The diversity of citizen science protocols makes it difficult to integrate data among projects (+3)
	17	Citizen science only engages privileged people in pollinator conservation (-1)
Items ranked lower in factor 2 array than in other factor arrays		
	9	Citizen science may use knowledge from different academic disciplines and from other types of knowledge to conserve pollinators (-1)
	16	Citizen science can reinforce the protection of the most known pollinator species (0)
	20	Citizen science promotes open data (0)
	23	Citizen science encourages people to control invasive pollinator species (-3)
	25	Citizen science is a two-way tool for scientific communication (0)
	35	Citizen science helps to formulate pro-pollinators policies (0)
	46	Citizen science increases public awareness of the importance of pollinators (+2)
Items ranked at -4		
	14	Citizen science data to inform the conservation of pollinators are unreliable (-4)
	18	Citizen science is a useful engagement strategy, but it is not useful for science (-4)
	31	Citizen science projects are time-consuming and cannot meet the urgent demands of pollinator conservation (-4)

Crib sheet Factor 3 *Factor 3: Citizen Science for citizens with limited outcomes*

Category	Items number	Item wording
Items ranked at + 4		
	1	Citizen science is a genuinely interactive and an inclusive science engagement activity
	30	Citizen science attracts people who already have an interest in the environment and nature
	46	Citizen science increases public awareness of the importance of pollinators (+4)
Items Ranked higher in factor 3 array than in other factor arrays		
	12	Citizen science data are biased by the way data are collected (0)
	13	Citizen science data to inform the conservation of pollinators are imprecise (+3)
	14	Citizen science data to inform the conservation of pollinators are unreliable (+3)
	18	Citizen science is a useful engagement strategy, but it is not useful for science (1)
	25	Citizen science is a two-way tool for scientific communication (+2)
	27	Citizen science helps to reduce the knowledge gap about pollinators in the society (+2)
	28	Citizen science increases the appreciation for scientific knowledge (-3)
	33	Citizen science data have limited usefulness for decision making (+1)
	43	Citizen science is a good approach for fundraising pollinator research (+2)
Items ranked lower in factor 3 array than in other factor arrays		
	2	citizen science increases public understanding of how science works (-1)
	3	citizen science increases accessibility to scientific knowledge about pollinators (-1)
	5	Citizen science pollinator projects are not particularly successful in increasing knowledge of scientific methods and science in general (0)
	10	Citizen science helps to estimate historic trends in pollinator presence or abundance (0)
	24	Citizen science makes people talk more about pollinator science (-2)
	26	Citizen science makes science more transparent and helps to overcome science denialism (-3)
	35	Citizen science helps to formulate pro-pollinators policies (-2)
	36	Citizen science is more effective than conventional science at achieving pollinator conservation (-3)
Items ranked at -4		
	34	Citizen science reduces the introduction of invasive species (-4)
	40	Citizen science helps the society in overcoming environmental conflicts (-4)
	44	Citizen science helps people understand their civic roles in society (-4)

Supporting information – Capítulo IV

Questionnaire

Understanding the uptake of pollinator conservation measures on UK fruit farms: breaking the barriers and informing choice

Part 1 BASIC INFORMATION

1. Gender of grower: Male _____ Female _____ [No need to ask this]
2. What is the highest educational qualification or level of school you have completed?

No formal qualifications	GCSE/O level/Scottish Standard Grade	A level/Scottish Higher	University degree or equivalent	Masters	PhD

3. How many years have you been involved in growing fruit?
-

4. How large is the area of fruit on your farm?

10 ha or less	11-40 ha	41-70 ha	71-100 ha	>100 ha

5. Which of the following fruit crops do you grow?
6. Which are the main varieties of these fruits (excluding pollinator or trial varieties)?

	Grown?	Main varieties
Eating apples or pears		
Cider apples or pears		
Plums or cherries		
Other tree fruit		
Blackcurrant		
Strawberries		
Raspberries		
Other soft fruit		

7. Do you pay for pollination services?

[If yes, ask which type of bees are paid for, but do not suggest types]

	Honey bees	Bumblebees	Other bees (red mason bees)	Type of bee unknown
YES				
NO				

8. Do you grow fruit organically?

Entirely organic	Partially organic, or in conversion to organic	Not organic

Part 2 FARMER KNOWLEDGE ABOUT POLLINATORS and POLLINATION

[Show the interviewee the picture card].

9. Do you have these insects in the fruit growing areas of your farm? Please point to those you have definitely seen. If you know what they are, you can name them on the sheet, but there is no need to do so.

	A	B	C	D	E	F	G	H	I
Seen on farm?									

10. In your experience, are numbers of *any* of these insects on your farm increasing, decreasing or staying the same over time? [Point out that 'don't know' is an acceptable answer]

11. If you perceive a change, how many years has the change been happening? Can you explain how you know? [Note down main points only. Continue on a separate sheet of paper if more insect types are needed]

INSECT CODE	No. years	Observations

12. We need to select a *main* fruit crop and variety for the following set of questions. Which of your main fruit crops do you feel you know the most about?

[Check that this is widely grown on the farm, or important in the business due to its value. Note any other reason for choice below].

The following set of questions all apply to the fruit variety you have selected in question 12.

13. Thinking about [insert selected fruit variety], please look again at the pictures. Can you pick the ones that are pollinators of your fruit crop and mark them with the letter 'P'?
14. Do you think bees and other pollinators may play an important role in fruit set and increase the yield of [insert selected fruit variety]?

very important : may play a small role : not important at all : don't know

15. Without pollinating insects such as bees, how much of your harvestable crop (yield), would you lose? If you think the harvest would be the same without insects, choose 0 (no loss). If you think there would be no harvest at all without insects, choose 100% (complete loss)

0	0-10%	10-40%	40-70%	70-100%

16. Now we are going to talk about quality, rather than quantity, of fruit produced. What effect do pollinating insects such as bees have on the *quality* of your harvestable crop?

very positive : positive : neutral : negative : very negative

17. Where the previous answer was not neutral, a supplementary open question: Which quality parameters do you expect are affected? [If necessary, suggest examples such as size, shape, sugar content].

--

18. Look at the insect pictures again. Apart from crop flowers, what other things in the environment do you think pollinating insects need to survive?

[An open question. The interviewer matches against the following checklist:]

Areas of scrub	
Bare soft earth/soil/ground (for nesting or overwintering)	
Cavities/hollow stems/tubes for nesting	
Ditches	
Flowers at times when crops are not flowering	
Hedgerows	
Larval food plants for moths and butterflies	
Refuge from pesticide/pesticide free areas	
Rough grassland or naturally regenerating areas	
Walls or masonry for nesting	
Water	
Woodland edge	
Don't know	
Other	

Part 3 CONSERVATION ACTIONS

19. In the last 12 months, did you do any of the following to help pollinators within 500 m of the fruit-growing areas of your farm:

	YES/NO	Checked by site visit?	
Plant flowers as nectar and pollen sources. These could be wild flowers or agricultural varieties such as clover. They could be planted in blocks, margins, strips, field corners or inter-row. It does not include flowering crops.		Is there a site within 500 m of the fruit?	
		Are there flowers in it?	
Allow areas to regenerate naturally over several years. This can include allowing woody plants such as hawthorn and blackthorn to develop into scrub.		Is there a site within 500 m of the fruit?	
		Is it obviously naturally regenerating?	
Allow actively managed grassy areas to flower. This involves infrequent mowing, avoiding fertilizer use and only using selective spring herbicides.		Is there a site within 500 m of the fruit?	
		Is it clearly managed differently/not closely mown?	
Manage hedges for wildlife. Keeping hedges at least 2 m high, cutting them no more than once every three years and leaving 2 m from the hedge centre unsprayed. Hedges should be at least 80% native shrubs.		Is there a site within 500 m of the fruit?	
		Is there a 2 m unsprayed strip?	
		Is the hedge 2 m high and 80% native?	

[Note to interviewer – be sure to highlight the following points:

- Hedges must be 80% native and cut no more than once every three years
- If visiting, check areas area with 500 m of fruit growing areas.
- If they have done some but not all of the things described, UNDERLINE what they did, answer NO]

20. Do you currently receive agri-environment payments (Entry Level or Higher Level Stewardship) for doing any of these?

No	ELS	HLS

21. Do you currently do anything else to benefit pollinators, which we have not mentioned already?

[An open question. The interviewer matches against the following checklist:]

Bee boxes (not already stocked with bees)	
Leave areas of bare ground	
Introduce other habitat features (banks, woodland belts, piles of logs, ponds)	
Early food provision (planting flowers that flower early)	
Deliberate consideration of pollinator safety in spray regimes	
Other (please specify)	

22. Finally, what sources of guidance or advice have you used to get information about pollinators?

[An open question. Use the checklist to code the response, but do not prompt the interviewee, unless they have clearly used one of the sources, but can't remember what it was called enough to categorise it].

Operation pollinator or Operation bumblebee – Syngenta	
NFU	
Campaign for the Farmed Environment	
Defra	
LEAF	
Bumblebee Conservation Trust	
Soil Association	
Horticultural Development Company	
RSPB	
Buglife	
Natural England	
Farming press	
Other farmers or growers	
Agricultural Advisors; Agrovista, Agrii etc	
Other	

Part 4 DETERMINANTS OF BEHAVIOUR

Now we'd like to ask about just one of the actions - **planting flowers as nectar and pollen sources**.

As you know this action is strongly recommended by many conservation organisations, and by Natural England, as an option to help pollinating insects. It is also likely to be a core part of a Government advice package that will accompany the National Pollinators Strategy, to be released this summer. Some fruit growers plant flowers for pollinators every year. In this survey, we are trying to discover some of the reasons that growers do, or do not, plant flowers for pollinating insects.

Specifically, we are interested in your personal opinions about planting flowers within 500 m of the fruit growing areas of your farm. They could be wild flowers or agricultural varieties such as clover, but they must be actively planted, rather than areas managed to produce more flowers. They could be planted in blocks, margins, strips, field corners or inter-row. We do not include flowering crops.

Please read each question carefully, and answer it to the best of your ability. There are no correct or incorrect responses; we are just interested in your personal point of view.

The questions use rating scales with seven places. You are to circle the number that best describes your opinion. For example, if you were asked to rate 'Drinking wine' on such a scale, the seven places would be interpreted as follows:

Drinking wine is:

good: 1 : 2 : 3 : 4 : 5 : 6 : 7 : bad
 extremely quite slightly neither slightly quite extremely

If you think drinking wine is **quite good**, you would circle number 2, as follows:

Drinking wine is:

good: 1 : 2 : 3 : 4 : 5 : 6 : 7 : bad

If you have **no idea** what wine is, so you don't know whether it is good or bad, provide a neutral answer by circling number 4, as follows:

Drinking wine is:

good: 1 : 2 : 3 : 4 : 5 : 6 : 7 : bad

- Be sure to answer all items – do not omit any
- Never circle more than one number on a single scale
- Don't spend too long on each question
- If you don't understand a question, please discuss it with your interviewer at the end.

[Outcome beliefs]

1. Planting flowers as nectar and pollen sources for pollinating insects, in fruit-growing areas of my farm, makes my farm look more attractive.

likely: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
unlikely

2. My farm looking more attractive is:

good for my business: 1 : 2 : 3 : 4 : 5 : 6 : 7 : bad for my
business

3. Planting flowers as nectar and pollen sources for pollinating insects, in fruit-growing areas of my farm, increases the number of natural pollinators.

likely: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
unlikely

4. Increasing the number of natural pollinators is:

good for my business: 1 : 2 : 3 : 4 : 5 : 6 : 7 : bad for my
business

5. Planting flowers as nectar and pollen sources for pollinating insects, in fruit-growing areas of my farm, improves my yield of marketable fruit.

likely: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
unlikely

6. Improved yield of marketable fruit is:

good for my business: 1 : 2 : 3 : 4 : 5 : 6 : 7 : bad for my
business

7. Planting flowers as nectar and pollen sources for pollinating insects, in fruit-growing areas of my farm, leads to reduced pest numbers by increasing the number of predatory insects.

likely: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
unlikely

8. Reduced pest numbers, through increased numbers of predatory insects, is:

good for my business: 1 : 2 : 3 : 4 : 5 : 6 : 7 : bad for my business

9. Planting flowers as nectar and pollen sources for pollinating insects, in fruit-growing areas of my farm, helps other wildlife, including birds and mammals.

likely: 1 : 2 : 3 : 4 : 5 : 6 : 7 : unlikely

10. Helping other wildlife, including birds and mammals, is:

good for my business: 1 : 2 : 3 : 4 : 5 : 6 : 7 : bad for my business

11. Planting flowers as nectar and pollen sources for pollinating insects, in fruit-growing areas of my farm, represents a loss of productive land that could be used to grow fruit.

likely: 1 : 2 : 3 : 4 : 5 : 6 : 7 : unlikely

12. Losing productive land that could be used to grow fruit is:

good for my business: 1 : 2 : 3 : 4 : 5 : 6 : 7 : bad for my business

13. Planting flowers as nectar and pollen sources for pollinating insects, in fruit-growing areas of my farm, encourages establishment of unwanted weeds such as thistle and dock.

likely: 1 : 2 : 3 : 4 : 5 : 6 : 7 : unlikely

14. Unwanted weeds, such as thistle and dock, are:

good for my business: 1 : 2 : 3 : 4 : 5 : 6 : 7 : bad for my business

[Direct attitude scale]

15. Planting flowers as nectar and pollen sources for pollinating insects, in fruit-growing areas of my farm, is:

good for my business: 1 : 2 : 3 : 4 : 5 : 6 : 7 : bad for my
business

16. Planting flowers as nectar and pollen sources for pollinating insects, in fruit-growing areas of my farm, is:

harmful: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
beneficial

17. Planting flowers as nectar and pollen sources for pollinating insects, in fruit-growing areas of my farm, will make me feel:

bad about myself: 1 : 2 : 3 : 4 : 5 : 6 : 7 : good about
myself

[Normative beliefs and motivation to comply]

18. Other farmers and growers think I should plant flowers as nectar and pollen sources for pollinating insects, in fruit-growing areas of my farm.

agree: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
disagree

19. When it comes to managing the fruit-growing areas of my farm, I want to do what other farmers and growers think I should do.

agree: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
disagree

20. Retail customers who buy my fruit think I should plant flowers as nectar and pollen sources for pollinating insects, in fruit-growing areas of my farm.

agree: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
disagree

21. When it comes to managing the fruit-growing areas of my farm, I want to do what retail customers who buy my fruit, think I should do.

agree: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
disagree

22. Government bodies (such as Defra or Natural England) think I should plant flowers as nectar and pollen sources for pollinating insects, in fruit-growing areas of my farm.

agree: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
disagree

23. When it comes to managing the fruit-growing areas of my farm, I want to do what Government bodies (such as Defra or Natural England) recommend.

agree: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
disagree

24. Environmental organisations (such as the Wildlife Trusts or RSPB) think I should plant flowers as nectar and pollen sources for pollinating insects, in fruit-growing areas of my farm.

agree: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
disagree

25. When it comes to managing the fruit-growing areas of my farm, I want to do what environmental organisations (such as the Wildlife Trusts or RSPB) recommend.

agree: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
disagree

[Direct perceived norm scale: injunctive]

26. Most people whose opinions I value would approve of me planting flowers as nectar and pollen sources for pollinating insects, in fruit-growing areas of my farm.

agree: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
disagree

27. Most people who are important to me think I should plant flowers as nectar and pollen sources for pollinating insects, in fruit-growing areas of my farm.

agree: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
disagree

[Direct perceived norm scale: descriptive – belief strengths not measured]

28. Most fruit growers like me plant flowers as nectar and pollen sources for pollinating insects, in fruit-growing areas of their farms.

agree: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
disagree

[Perceived behavioural control]

29. To plant flowers as nectar and pollen sources for pollinating insects, in the fruit-growing areas of my farm, I need to have areas with the appropriate soil type.

agree: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
disagree

30. I have areas with appropriate soil for planting flowers as nectar and pollen sources for pollinating insects, in the fruit-growing areas of my farm.

true: 1 : 2 : 3 : 4 : 5 : 6 : 7 : false

31. Financial support, such as through agri-environment schemes, is needed to enable me to plant flowers as nectar and pollen sources for pollinating insects, in the fruit-growing areas of my farm.

agree: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
disagree

32. I receive financial support, such as through agri-environment schemes, for planting flowers as nectar and pollen sources for pollinating insects, in the fruit-growing areas of my farm.

true: 1 : 2 : 3 : 4 : 5 : 6 : 7 : false

33. I need good advice or guidance, to enable me to plant flowers as nectar and pollen sources for pollinating insects, in the fruit-growing areas of my farm.

agree: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
disagree

34. I receive good advice or guidance on how to plant flowers as nectar and pollen sources for pollinating insects, in the fruit-growing areas of my farm.

true: 1 : 2 : 3 : 4 : 5 : 6 : 7 : false

35. I need to buy an appropriate and affordable seed mix, to enable me to plant flowers as nectar and pollen sources for pollinating insects, in the fruit-growing areas of my farm.

agree: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
disagree

36. Appropriate and affordable seed mixes are available for planting flowers as nectar and pollen sources for pollinating insects, in the fruit-growing areas of my farm.

true: 1 : 2 : 3 : 4 : 5 : 6 : 7 : false

37. If patches or strips of flowers were easy to establish as nectar and pollen sources for pollinating insects, I would plant them in the fruit-growing areas of my farm.

true: 1 : 2 : 3 : 4 : 5 : 6 : 7 : false

38. Patches or strips of flowers, planted as nectar and pollen sources for pollinating insects, in the fruit-growing areas of my farm, are easy to establish.

agree: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
disagree

39. If patches or strips of flowers, planted as nectar and pollen sources for pollinating insects were quick and easy to manage, I would plant them in the fruit-growing areas of my farm.

agree: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
disagree

40. Patches or strips of flowers, planted as nectar and pollen sources for pollinating insects in the fruit-growing areas of my farm, are not easy to manage and take up a lot of time.

agree: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
disagree

[Direct perceived control]

41. If I wanted to, I could easily plant flowers as nectar and pollen sources for pollinating insects, in the fruit-growing areas of my farm.

true: 1 : 2 : 3 : 4 : 5 : 6 : 7 : false

42. Whether I plant flowers as nectar and pollen sources for pollinating insects, in the fruit-growing areas of my farm is completely up to me.

agree: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
disagree

43. I am confident that I can plant flowers as nectar and pollen sources for pollinating insects, in the fruit-growing areas of my farm.

true: 1 : 2 : 3 : 4 : 5 : 6 : 7 : false

[Behavioural intention]

44. I intend to plant flowers as nectar and pollen sources for pollinating insects, in fruit-growing areas of my farm, in the next 12 months

definitely not: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
definitely

45. I am willing to plant flowers as nectar and pollen sources for pollinating insects, in fruit-growing areas of my farm, in the next 12 months

true: 1 : 2 : 3 : 4 : 5 : 6 : 7 : false

46. I plan to plant flowers as nectar and pollen sources for pollinating insects, in fruit-growing areas of my farm, in the next 12 months

agree: 1 : 2 : 3 : 4 : 5 : 6 : 7 :
disagree